



★ RATEMY**PLACEMENT**

# YOUR GUIDE TO PLACEMENTS, INTERNSHIPS & INSIGHTS

Featuring the Top  
Undergraduate Employers  
**2018-2019**

Sponsored by







## *The experience stays with you*

We've got lots of different work experience programmes for every year of study, so you can learn more about our business and boost your employability. They'll help you make an informed decision about which of our career opportunities is best for you. If you do well you could even be fast-tracked to a graduate role.

Join us. We're focused on helping you reach your full potential.

Take the *opportunity* of a lifetime

**[pwc.co.uk/work-experience](https://pwc.co.uk/work-experience)**



**pwc**

/pwccareersuk

@pwc\_uk\_careers

@pwc\_uk\_careers

pwc uk

/careerspwc



# CONTENTS

## ADVICE

- 2 Welcome
- 5 Why work experience is so, so important
- 6 Placements, internships & insights explained
- 7 How to find them
- 8 Are you social media savvy?
- 10 What skills are employers looking for?
- 12 Is your CV in shape?
- 14 Writing a cover letter
- 16 How to prepare for an interview
- 17 Video & telephone interviews
- 18 Psychometric testing
- 19 Psychometric examples
- 20 Assessment centres: what to expect
- 22 How to talk to employers at careers fairs
- 25 My work experience taught me...
- 26 Dates for your diary 2018/19
- 29 Average undergraduate salaries across the UK
- 31 What makes up the top employers table?

## 33 INDUSTRY INSIGHTS

Overviews of various industries & insights from industry experts

## 65 THE TOP 100

The Top 100 Undergraduate Employers

## 168 THE TOP 50

The Top 50 Medium-Sized Undergraduate Schemes

## 218 THE TOP 10

The Top 10 Small to Medium-Sized Undergraduate Employers



# THIS IS YOUR GUIDE TO PLACEMENTS, INTERNSHIPS & INSIGHTS

**2018-2019**

Back in 2007, we were three eager students searching for a placement. It was tough! The only jobs available were on a tiny pinboard, and there was so little information accessible.

We created **RateMyPlacement** for students who, like us, wanted to know what it was really like to do a placement, internship or insight scheme.

Three years later, we launched the publication **Your Guide To Placements, Internships & Insights**. Now in its ninth edition, the guide is your companion for finding the right work experience and the right employer to kickstart your career.

In this guide you'll read about the diverse experiences of your peers who have undertaken work experience at the UK's best undergraduate employers.

Thank you to our Premier Sponsor PwC, as well as each and every organisation that's contributed to this year's fantastic guide. We wish you the best of luck with your search for work experience.

**Ali Lindsay,  
Oliver Sidwell  
and Chris Wickson**

Co-founders,  
**RATEMYPLACEMENT**





# WELCOME

*Ali Lindsay  
& Oliver Sidwell  
Co-founders, RateMyPlacement*



C L I F F O R D  
C H A N C E

Careers

## WHERE **BRIGHT** MINDS MEET

### CLIFFORD CHANCE SPARK

At Clifford Chance we offer expert advice to clients in all areas of commercial law. With thousands of lawyers based in offices across five continents, our firm brings together bright minds to collaborate on the world's biggest deals.

Clifford Chance SPARK is our award winning scheme open to exceptional first year students and second year students on a four year course – and it's the ideal way to learn more about the industry and secure your future early. On one of our weeklong schemes, you will:

- Gain invaluable insight through shadowing our lawyers
- Spend a day at one of our European offices to experience how we interact globally
- Develop your legal and commercial knowledge through seminars and case studies

And there'll be support every step of the way; a trainee 'buddy' will help you during and after the scheme. You'll also be given a £350 salary for your hard work and the best candidates will be invited to apply for a Training Contract conversion interview – an industry first.

**Applications open 1<sup>st</sup> August 2018 and close 16<sup>th</sup> December 2018.**

Are you ready? Explore our opportunities at  
**[careers.cliffordchance.com/london](https://careers.cliffordchance.com/london)**



# WHY WORK EXPERIENCE IS SO, SO IMPORTANT

**Across all employers in this guide, 54% of their previous placement students and interns came back as graduates last year. This could be you!**

Employers use work experience schemes to discover future talent, and introduce them to the team and company culture.

This is why it's so important - now more than ever - to get work experience before you graduate. Placements and internships increase your chances of starting a career straight after university.

This guide will explore the different options that are available to you, with insights into various industries, application processes and the best companies to work for.

So read on, get inspired and take your first steps towards your future career.



*Ruby, Talent Manager  
RateMyPlacement*

**A report from the Institute of Student Employers revealed 63% of employers believed graduates who had undertaken work experience were work-ready.**



# PLACEMENTS, INTERNSHIPS & INSIGHTS EXPLAINED

## Placements

**Duration: 5-13 Months**

**For: 2<sup>nd</sup> years**

**When to apply: Sep-May**

Placement schemes have various guises - just like Eminem. You might hear them called an industrial placement, a sandwich year or a year in industry.

A placement student spends a full academic year working for one company as a full-time employee, before returning to university for a final year.



## Internships

**Duration: 4-16 Weeks**

**For: One and all**

**When to apply: Sep-Mar**

Internships usually take place during the summer, in which an intern will work full-time for a company to gain experience and knowledge of an industry.

Employers use such schemes to spot future talent, and introduce you to team ethic and company culture.



## Insights

**Duration: 1-10 Days**

**For: Primarily 1<sup>st</sup> years**

**When to apply: Sep-Mar**

Insights are also referred to as short-term insight schemes or open days. They are primarily for first-year students, though many are open to all undergraduates.

Insight schemes take place throughout the year and are designed to give you a taste of the company or industry.



## Vacation Schemes

**Duration: 1-4 Weeks**

**For: One and all**

**When to apply: Sep-Jan**

Otherwise known as vac schemes or work experience.

Vacation schemes are short periods of work experience, specifically in law firms. Many law firms use this time to identify recruits for their training contracts.







Vynn, Emma and Owen  
RateMyPlacement  
Insight Day 2018



# HOW TO FIND THEM

## **Online**

Sign up to **RateMyPlacement.co.uk** and be the first to hear about new opportunities.

## **Placement Officers**

These heroes will help you find your placement, and even help with your application.

## **University Careers Service**

Careers services offer CV workshops and advice on finding professional work experience.

## **Publications**

Publications (like this) feature employers that offer undergraduate opportunities.

## **Societies**

Many employers have relationships with university societies, this includes sports as well as subject-based societies.

## **Brand Ambassadors**

Students who work on behalf of a company, and are employed to promote its roles.

## **Reviews**

Check out **RateMyPlacement's** reviews of undergraduate schemes to discover what it's like to work for one of the UK's top employers.



# ARE YOU SOCIAL MEDIA SAVVY?

Did you know employers will probably Google you when you apply for a job?

10:19 ✓✓

What?! Noooo! 🤔 10:20

Try it. Does anything come up that could put them off?

10:21 ✓✓

🐱🐱🐱🐱 oh no those photos from when i got stuck in a cat flap!

10:21

Hannah, Marketing Coordinator  
RateMyPlacement



Social media is great for keeping up with the news, stalking old buddies and finding videos of cats playing pianos. It's also incredibly useful for finding a job.

Employers use social media to advertise roles, target potential candidates and research applicants.

Here's how to be savvy on social media...

### ***Interact with Employers***

Be proactive and engage with employers on social media. Ask questions and follow them on all of their online platforms. It's never too early to network.

You should consider making a separate profile for networking. That way, you won't have to delete all of your embarrassing photos, and can keep your personal and professional pursuits separate.

The LinkedIn logo, consisting of a lowercase 'in' in a bold, sans-serif font.

### ***LinkedIn***

LinkedIn is mighty useful. Think of it as your online CV. Try and write a compelling headline for your profile... Something like 'Future Banking Wizard' instead of just 'Maths Undergraduate'.

Also ensure your LinkedIn profile is complete. That means a picture, a biography and complete work history.



### ***Instagram***

If you're interested in a company's culture and how you'll fit in, check out their Instagram.



### ***Facebook***

Employers advertise jobs on Facebook, and post helpful content about their selection process. Interact and show that you're engaged! Comment, like and share posts - employers will notice.

***Follow RateMyPlacement on our social platforms for career advice & new jobs every day!***



# WHAT SKILLS ARE EMPLOYERS LOOKING FOR?

The Institute of Student Employers has revealed that, according to employers, only **48%** of graduates had the soft skills they needed for entering the workplace. Less than half of graduates are work-ready!

## ***What are soft skills?***

Soft skills are often referred to as 'people skills'. They enable a person to interact effectively and harmoniously with other people.

These skills aren't specific to a particular job or profession and are transferable to any work environment.

## ***The most important soft skills***

The skills that are most in-demand in the graduate market, and which employers believe graduates lack are **managing up**, **dealing with conflict** and **negotiating/influencing**. These are the skills employers are looking for! Read about them below:

### ***Managing up***

Being able to anticipate your manager's needs, understanding what makes them tick and knowing the right way to approach and discuss problems with them.

### ***Dealing with conflict***

The practice of recognising and dealing with disputes in a rational, balanced and effective way.

### ***Negotiating & influencing***

The ability to change others' attitudes and behaviours and find common ground between people's own aims and needs.





A wooden table with papers, glasses, a pen, and donuts. The background is a blurred office or study area with people working.

## ***Remember!***

Employers receive an average of 50 applications for each placement and internship role! If you want to stand out from rival applicants (and make yourself super employable) you should work on developing these skills.

## ***How to develop these skills***

- Discuss them with your friends, family or colleagues, have they been in these situations before?
- Get a part-time job (that won't interfere with your studies)
- Attend careers events and talk to employers about these skills



# IS YOUR CV IN SHAPE?

It's never too early to start thinking about your CV.

**This template** has been designed to show you what your CV could look like, and what it should contain.

**Start writing today!** Your CV should evolve as you progress through university, and there are many opportunities for you to add to it while you are still at university.

## **How to make your CV stand out**

### **VOLUNTEER**

At a local company or organisation.  
It's free work experience!

### **GET A JOB**

Sounds obvious, but it's a great way to pick up professional skills while you study.

### **JOIN A SOCIETY**

It displays your interest in a particular sector or job role.

### **JOIN A SPORTS TEAM**

It demonstrates you're active and have valuable teamwork skills.

### **BECOME A BRAND AMBASSADOR**

And represent a company on campus.

Visit [www.OnCampusPromotions.co.uk/for-students](http://www.OnCampusPromotions.co.uk/for-students)

## **Top Tips**

- **Don't include a picture unless asked to do so.**
- **Write your name as the title, not 'Curriculum Vitae'.**
- **Always check speling and gramar!**
- **Tailor your CV for each scheme you apply for.**

Remember!  
Keep your CV to  
two sides of A4



# YOUR NAME

## PROFILE

A profile is a short introduction to your CV. Explain who you are and why you are interested in the scheme.

***This should be no longer than four sentences.***

## PREVIOUS EMPLOYMENT

- Give start and end dates.
- List key responsibilities and achievements.

## EDUCATION

- Put your most recent qualifications first.
- Haven't finished your degree? Add predicted grades or any grades achieved so far.
- Mention any modules or projects that are relevant to the scheme.

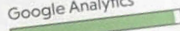
## KEY SKILLS

Draw up a list (in bullet point form) of your key skills + strengths.

### ***For example***

- Work efficiently, individually and as part of a team.
- Excellent written and verbal communication skills.

Google Analytics



Microsoft Office



MAC OS X



## CONTACT

Email:

Phone:

Website:

## REFERENCES

Have references prepared, so if an employer requests them, you can send the details immediately!

## INTERESTS

What do you do outside of work? Include extracurricular activities that are relevant to the scheme and display your skills, such as sports teams and societies.



# WRITING A COVER LETTER

Writing a cover letter is like trying to peel a grape. It's tricky. We've put together a template and guide to make it a painless activity.

A strong cover letter should outline who you are, and explain why you are applying for the role.

What's more, it should entice the employer to read your CV and want to meet you for an interview.

## Top Tips

- Keep it short and sweet. Aim for 250 words.
- Be honest about your current level of qualifications and work experience.
- A cover letter should exude confidence, not apologise for the skills or experience you don't have.
- Use a cover letter template, and tailor the content for each job you apply for.
- Reflect your personality. This is your cover letter, a chance to stand out from fellow candidates.



Conor, Content Writer,  
RateMyPlacement

*"Writing a cover letter is like trying  
to peel a grape."*



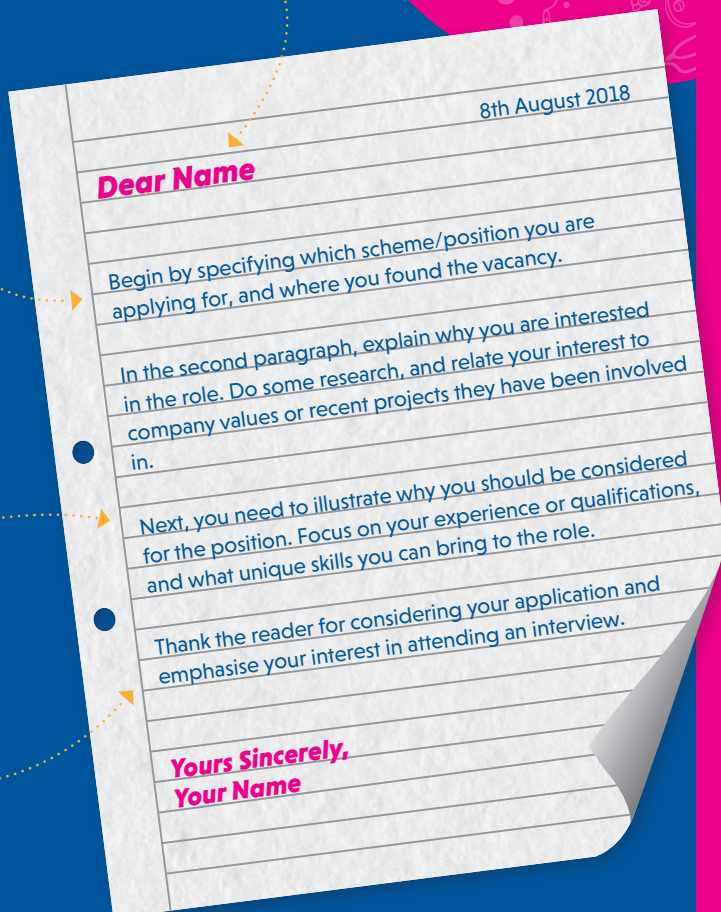
Address the reader by name. Avoid 'To whom it may concern' or 'Dear Sir/Madam'.

If you're unsure who you're writing to, ring the company and ask. Show initiative!

Employers are anxious to know what channels students use to find jobs. Help them! It makes a good impression.

Avoid clichés and buzzwords like 'creative' and 'I'm a hard worker'. They don't catch the eye.

Always ask for an interview! It underlines you're serious about applying for a role.



**Re-read your cover letter carefully, and check the spelling and grammar before you send it!**





# HOW TO PREPARE FOR AN INTERVIEW

The most common type of interview is face-to-face, with one or (more commonly) a panel of interviewers. It's the first time you'll meet an employer, but if you prepare, there is nothing to fear!

## *What to Bring*



**Notepad and  
pen**



**Photo ID  
(passport or  
driving licence)**



**CV and  
application  
form**



**Examples of  
your work**

## *Before the Interview*

**1**

Study your CV and application until you know them back to front. Interviewers are likely to cross-examine them.

.....

**3**

Research the company! Visit their website and familiarise yourself with company values, their vision and recent projects they have undertaken.

**2**

Research the wider industry! What's new? What's changed recently?

.....

**4**

Think of a few questions that you can ask the interviewer. That way, if they ask you, 'do you have any questions?' you can impress them with your interest.

## *Remember!*

Confidence is key to a successful interview. Your confidence will grow the more you attend and your interview techniques will naturally improve too.



# VIDEO & TELEPHONE INTERVIEWS

Video and telephone interviews usually take place before a face-to-face meeting. Employers use them to screen candidates and unearth the talent.

.....



## Telephone Interviews

Pick a location that has good signal. If your mobile has notoriously bad reception, use a landline.

Don't be afraid to ask the interviewer to repeat a question. If you miss something or can't hear, apologise and ask for clarification.

Refer to your notes if you need to.  
Be mindful that the interviewer will hear if you're rustling papers or reciting pre-prepared answers.

.....

## Video Interviews



Arrange a suitable time and place for your video interview. Not the pub. Somewhere quiet where you can concentrate.

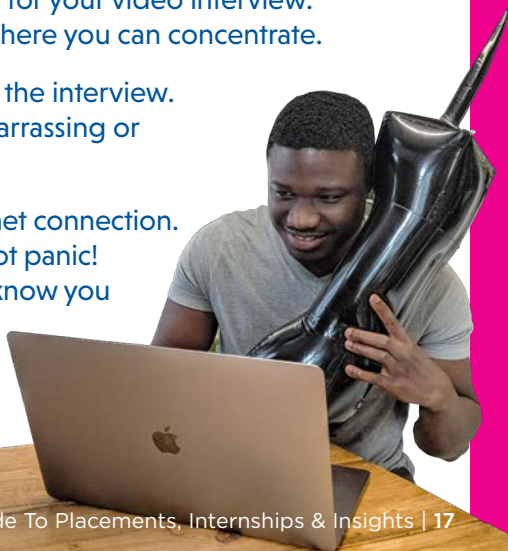
Employers typically use Skype for the interview.

Ensure your username is not embarrassing or unprofessional.

Make sure you have a good internet connection.

If the video call is disrupted, do not panic!  
Email the employer and let them know you have lost the connection or are having difficulty hearing them to show you are being proactive.

Fatawu, Front-end Developer  
RateMyPlacement





# PSYCHOMETRIC TESTING



The employer has read your cover letter, and been dazzled by your CV. Now they want you to complete psychometric tests to analyse reasoning and cognitive abilities.

Psychometric tests regularly feature in assessment centres, taking the form of behavioural and aptitude tests. These include:

## **Numerical Ability**

Tests simple and complex maths skills, designed for STEM schemes.

## **Abstract Reasoning**

Evaluates reasoning, and is used to gauge general intellect.

## **Verbal Reasoning**

Assesses a candidate's ability to extract the correct meaning from complex written information.

## **Personality Tests**

Involves a large number of questions to analyse motivations, personality type and your fit to a role.

## **Top Tips**

- Tests are designed so that only 1-2% of takers answer all the questions correctly. Don't worry if you can't answer them all!
- Each question is usually worth the same number of points. There's no bonus for figuring out the most difficult questions.
- If you get stuck, move on. Avoid getting bogged down in a few tough questions - guess, move on and cut your losses!
- Read the instructions before you begin. Make sure you know what you're being asked to do and how long you've got to do it.

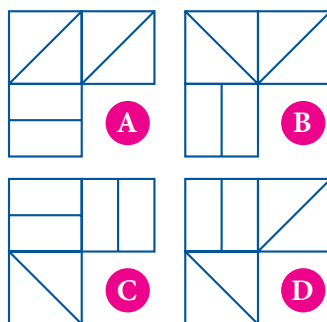
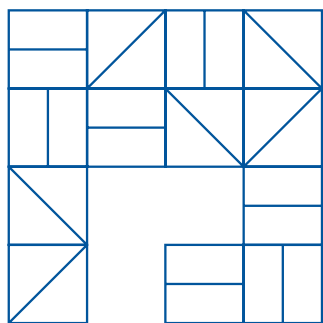




# PSYCHOMETRIC EXAMPLES

## Abstract Reasoning

Which of the shapes fits the missing space?



## Verbal Reasoning

- Mick paid more for his car than John.
- John paid less for his car than Neil.
- Stevie paid more for her car than Christine.
- Christine paid the same amount for her car as Neil.



If the information above is true, which of the following must also be true?

- 1 Mick paid more for his car than Stevie.
- 2 Christine paid less for her car than John.
- 3 John paid less for his car than Stevie.
- 4 Mick paid more for his car than Neil.
- 5 Christine paid less for her car than Mick.

**Find the answers  
on p. 226**



# ASSESSMENT CENTRES: WHAT TO EXPECT

The Institute of Student Employers has revealed that **95%** of employers used assessment centres as part of their selection process last year.

## *The Night Before...*

Plan your route to the company's office the night before. It will ensure your journey is stress-free.

**09:00**

### **Arrival & Introduction**

Arrive early! You will meet fellow (rival) candidates and be given an agenda for the day.

**09:15**

### **Employer Presentation & Group Ice-Breaker Exercise**

A short presentation on company history and values, followed by an ice-breaker exercise.

**10:00**

### **Psychometric Tests**

These tests are designed to analyse your reasoning and behavioural traits.



**11:30**

**Group Task**

You'll be assessed on your contribution to a debate, a roleplay or solving a work-based problem.

**12:45**

**Lunch**

This is a good opportunity to network, and a moment to refocus for the afternoon's activities. Most employers will provide lunch, but check the itinerary beforehand to confirm.

**13:45**

**Individual Task**

You may be presented with a business-related scenario to see how you deal with calls, emails and complaints.

**16:45**

**Individual Presentation**

Prior to arrival, you may have been asked to prepare a presentation to be performed in front of interviewers and fellow candidates.

**14:45**

**Interview**

Individual interviews usually take place after the midpoint of the assessment centre.

**17:30**

**Expenses & Goodbye**

You may have to fill out an expenses form before leaving, and the employer might also ask for feedback on the structure and content of the assessment centre.



# HOW TO TALK TO EMPLOYERS AT CAREERS FAIRS

Careers fairs are a smashing opportunity for you to meet and interact with employers to discuss your future career.

You can grill industry insiders about what it's like to work for a particular organisation or in a specific job role.

Here are some tips and tricks for talking to employers...





## **1** *How to Introduce Yourself*

Careers fairs are usually staged in informal settings, so there is no need to act as if you're meeting the Queen. Be calm and professional. Tell the employers your name, what you're currently studying and the career you want to pursue.

## **2** *Body Language*

Bad body language can give the wrong signals and kill a conversation. You might not even realise what you're doing! So when you're talking to an employer, make frequent (but not constant) eye contact to show you're listening. Avoid crossing your arms, touching your face or slouching. Try and mirror the body language of the person you're talking to.

## **3** *Do Your Research*

Before the event, find out which companies are attending. Work out which employers you want to talk to and look into what opportunities they offer. It will be easier to hold a conversation with an employer if you've done your research.

## **4** *Stay in Contact*

Bring your CV and have multiple copies on hand. Some employers might not give out their contact details, so jot down their name and find them on LinkedIn or their company website. You can even create a contact database so that you have an organised list of everyone you've talked to.

## **5** *Business Cards*

Have you considered creating some business cards? It will make you look super professional and well prepared. You'll stand out from rival students who don't have snazzy business cards. All you need to include is contact details (and perhaps your LinkedIn profile), your current year of study and information about what scheme you're after.

***Have you thought about working at a careers fair? It's an opportunity to speak to employers before everyone else arrives. Speak to fair organisers at your university and find out how you can get involved.***



# THIS SUMMER I WANT TO... MAKE A DIFFERENCE

**The Challenge is the UK's leading charity for social integration, and the largest provider of the National Citizen Service (NCS).**

Each year, we recruit over 4,500 seasonal staff to work on the NCS programme in a range of youth work, pastoral, tutoring and logistical roles. Our roles run throughout the academic holidays - perfect for students & graduates looking to gain valuable work experience.

**Find out more about working on NCS:**

[ncsthechallenge.org/jobs](https://ncsthechallenge.org/jobs)

We also have a range of full-time roles available across our regional offices; join us and start your career in the charity sector! Head to [the-challenge.org/careers](https://the-challenge.org/careers) to find out more.



## NCSTHECHALLENGE.ORG/JOBS



The Challenge Staff



@seasonalstaff



NCS The Challenge



POWERED BY



The Challenge Network Registered Charity No. 1129239, Company No. 6845451



# MY WORK EXPERIENCE TAUGHT ME...

The RateMyPlacement team includes many former placement students and interns. We asked them to share the most important lesson they learned, and how doing work experience has helped them get where they are today...

**Josh, Placement Student**

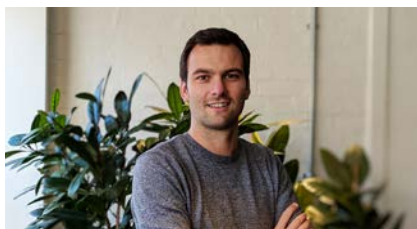
***'Now I know what I want to do.'***



*"I wasn't sure what I wanted to do after university - but now I know I want to work in digital marketing. Running social media campaigns and seeing them having a real impact on the business has convinced me this is what I want to do!"*

**Oliver, Co-founder**

***'It was great for my confidence.'***



*"My placement vastly improved my communication skills. I was thrown in at the deep end, communicating with huge clients on my first day! It was great for my confidence, and those experiences still help me today to drive a business with 50 employees and 400 clients."*

**Lizzie, Marketing Director**

***'100% do a placement!'***



*"Doing a placement year was the best decision of my life. It taught me that working for a global company just isn't for me and gave me an insight into a career that I've pursued ever since. Who knows where I'd be today without my placement year experience - 100% do a placement!"*

**Max, Business Development Exec.**

***'It made me more resilient.'***



*"When I first got work experience, it was the first time I properly entered the world of work. I struggled! It wasn't easy, but it made me more resilient. Those experiences were valuable and helped me get to where I am today."*



# DATES FOR YOUR DIARY 2018/19



Rob, Head of Creative  
RateMyPlacement

Conor, Content Writer  
RateMyPlacement

National Burger Day  
August 23rd

## August

- Packing for your arrival, or re-arrival at uni. Don't forget the cheese grater.
- Set up a LinkedIn account.

## September

- Freshers! Enjoy the toga party.
- Sign up to **RateMyPlacement.co.uk**
- Begin researching which companies offer placements, internships, insights and vacation schemes.

Halloween - October 31st



## October

- Get your CV in shape.
- Identify schemes that you want to apply for.
- Begin applying!

## November



- Telephone or video interviews.
- Not heard back from any employers? Send them a nice email... 'Have you considered my application?'

## December

- Finish off any unfinished applications.
- Ask Santa for an internship (and a pet alpaca).





## January

- Deadlines for majority of placement and internship roles.

## March

- Final deadlines for summer internships.
- Face-to-face interviews and assessment centres for placements.
- Still looking for an insight? Crumbs, you've left it late, but visit **RateMyPlacement.co.uk** for the final vacancies.

British Sandwich Week  
20th to 26th May



## February

- Refreshers... a time for Apple Sours and internship applications.

## April

- Insight days take place in April, usually during the Easter break.

## May

- Exam period. Don't panic. Be as cool as a cucumber sandwich.
- If you haven't got an internship yet, get busy, final deadlines are approaching!

## June

- Contact your employer a few weeks before your placement.
- Some placements start in June, however...

LGBT  
Pride  
Month



## July

- ... most placements and internships start in July.
- Start a diary or blog chronicling your work experience.

Sophie, Account Director  
RateMyPlacement





# WE HAVE A PART-TIME JOB WAITING FOR YOU...



By becoming a Brand Ambassador with **On-Campus Promotions**, you can represent some of the UK's top employers from the comfort of your own campus.

---

**You can work for companies like these:**

Linklaters

M&S  
EST. 1884



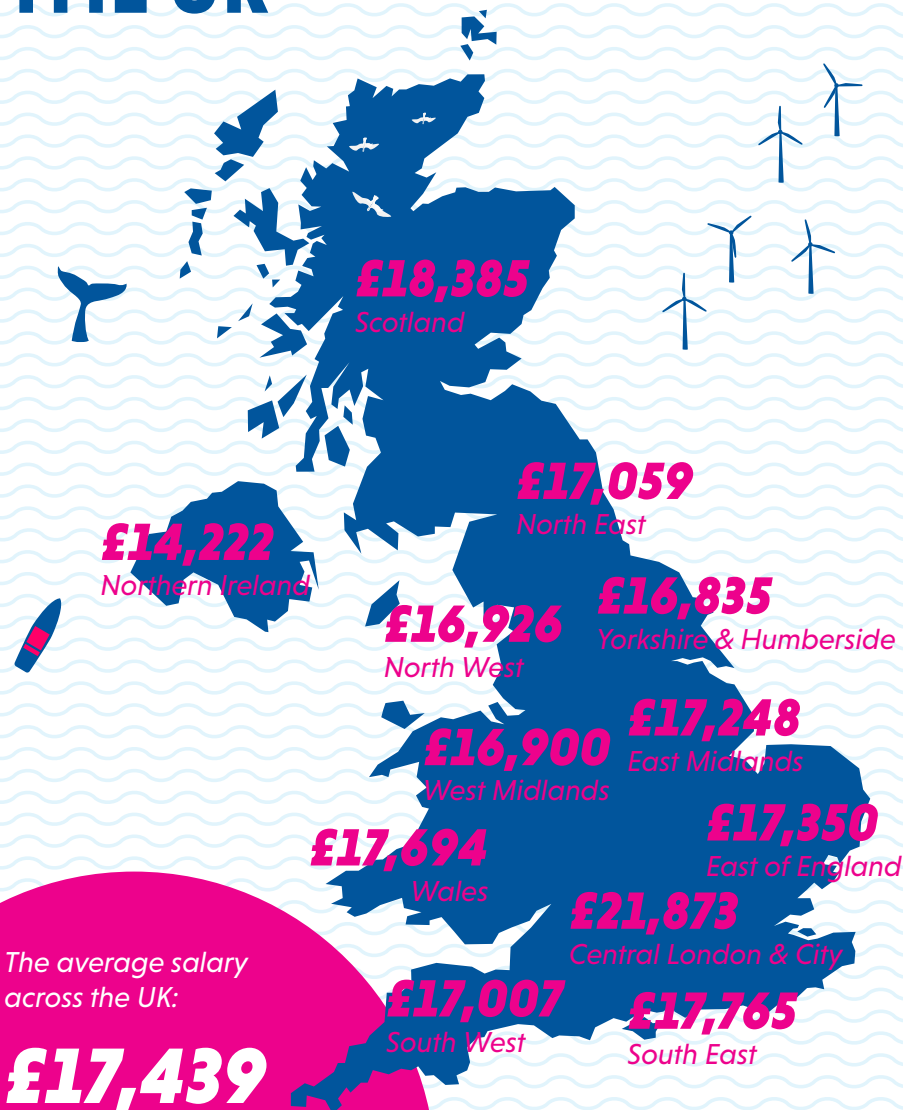
---

***“57% of Brand Ambassadors from one of our award-winning campaigns were offered roles with the company they represented.”***

Find out how you can become a Brand Ambassador at:  
[www.uncampuspromotions.co.uk/for-students](http://www.uncampuspromotions.co.uk/for-students)



# AVERAGE UNDERGRADUATE SALARIES ACROSS THE UK



The average salary  
across the UK:

**£17,439**





**Belly Full**  
The App for hungry students



## DO YOU WANT TO EAT WELL WITHOUT HAVING TO WORRY ABOUT YOUR STUDENT FINANCES?

Belly Full - The App for Hungry Students, is the new, unique, students-only app; an innovative way of managing your food budget whilst at university, offering you convenience and speed whilst giving your parents peace of mind.

A weekly subscription service gives you the choice of up to 20 meal tokens a week, which can be redeemed across all exclusive Belly Full vendors. Each vendor will provide a special menu just for you offering value for money, convenience and filling meals.

Token packages are selected and purchased via the free app, where you are able to use these tokens exclusively at any participating Belly Full vendor across the UK to purchase meals specially set by local vendors.

With a variety of cuisines to choose from, browse 1000's of meal types across breakfast, lunch and dinner – fast, simple and convenient!

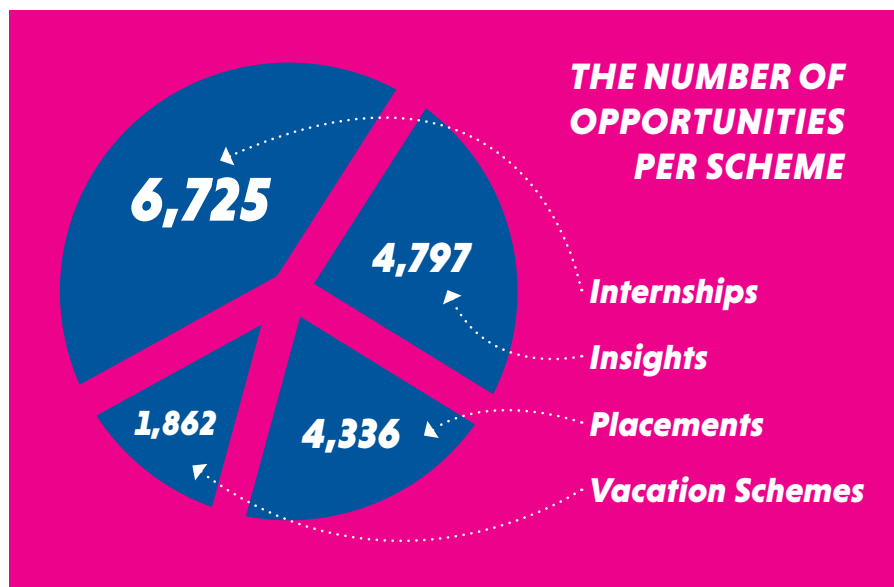
No more empty bellies due to running out of money!

Download the free app now on Google Play and the App Store at [www.belly-full.co.uk](http://www.belly-full.co.uk) and receive a special introductory offer!

Belly Full – The App for Hungry Students makes sure that you can eat for less on-the go, keeping your Belly... Full!



# WHAT MAKES UP THE TOP EMPLOYERS TABLE?



The Top Undergraduate Employers Table is based on **27%** of students' experiences, so one in four students across all employers have spoken!

**54%**  
OF UNDERGRADUATES  
GO BACK AS  
GRADUATES

**TOTAL NUMBER OF  
REVIEWS ACROSS  
ALL TOP EMPLOYERS**

**4,897**





# WIN £1,000 FOR YOUR SOCIETY

**Be crowned the Best University  
Society in the UK and win £1,000  
for your members by entering  
the National Undergraduate  
Employability Awards 2019!**

**Find out how to enter by visiting  
[www.nueawards.co.uk](http://www.nueawards.co.uk).**

Nomination deadline: Friday 9th November 2018.

Sponsored by





# INDUSTRY INSIGHTS

On the following pages you will find a selection of industry insights that reflect the companies featured in the guide. Within each section, you will find an overview of that particular industry, plus a Q&A with an industry expert.

**Accounting  
& Finance**  
Page 34

**Advertising  
& Marketing**  
Page 36

**Banking**  
Page 38

**Business**  
Page 40

**Charity**  
Page 42

**Consultancy**  
Page 44

**Consumer Goods**  
Page 46

**Engineering**  
Page 48

**Hospitality, Leisure,  
Travel & Tourism**  
Page 50

**Investment Banking**  
Page 52

**IT**  
Page 54

**Law**  
Page 56

**Property**  
Page 58

**Retail**  
Page 60

**Science  
& Research**  
Page 62





## ACCOUNTING & FINANCE

Average retention rate of undergraduates returning as graduates:

**83%**

### Key skills for this industry

Employers look for candidates who can show that they have the ability to understand complex concepts and data quickly. It's important to show your interpretation and analysis skills while on a placement.

### Typical opportunities

Previous students have worked as audit and tax interns, in government assurance, pensions assurance, regulatory reporting and analyst roles. Visit [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk) for reviews of placements and internships in accounting and finance.

### What do these companies want?

Companies in this sector handle complex financial tasks. This could involve advising clients how to abide by regulations, organising their finances and identifying where profits and losses are made.

### Why choose this sector?

There's a lot of freedom to choose your own path and gain qualifications in this industry – you could specialise in anything from assurance or commercial finance to risk assessments and taxation.

### What's expected from you?

Key requirements vary depending on the company. Some value resilience highly, while others value motivational skills. All employers appreciate good communicators and candidates who are commercially aware, so take this into account.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/ACCOUNTINGFINANCE](http://WWW.RMP.GD/ACCOUNTINGFINANCE)**



# What Emma thinks...



**From**  
Moore Stephens  
**Position**  
Business Tax Executive

## MOORE STEPHENS

TO FIND OUT MORE ABOUT THIS INDUSTRY  
[WWW.RMP.GD/MOORESTEPHENS](http://WWW.RMP.GD/MOORESTEPHENS)

### About

I am a graduate of Natural Sciences from the University of Nottingham and having been part of the Moore Stephens Business Tax department for over 18 months, I am now more motivated than ever to pursue a successful career as a Business Tax Advisor.

### Why your industry?

After researching I realised that the ACA qualification would be a solid foundation for any career in business and finance. I was also enthusiastic to join a prestigious and internationally recognised professional body. After I heard tax described as “law with numbers”, I decided that this would be the ideal route for me because I had excelled in maths and enjoyed a week of work experience at a law firm.

### What is your top tip for working in your industry?

I only applied to mid-tier accountancy firms because I wanted to gain exposure to a diverse client base, varying in terms of both size and business sector. Since joining Moore Stephens, I have worked with a wide range of clients, including international shipping companies, ancient trade associations and charities.

### What differentiates your industry from other industries?




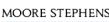
The level of responsibility you get from an early stage is definitely key. After working at Moore Stephens for only a year I was

given responsibility for a portfolio of approximately 50 clients. I have attended a number of client meetings and I am now the main contact for the clients in my portfolio.

### What do you enjoy most about your industry?

I get the greatest satisfaction from the feeling that I am progressing with every week that passes. My technical knowledge is constantly improving and I am becoming more familiar with the clients in my portfolio. I am continually developing positive working relationships with my colleagues and as a result I am being given more and more responsibility.

### Industry Employers

	TOP 100 pos. <b>11th / Pg. 144</b>
	TOP 100 pos. <b>27th / Pg. 130</b>
	TOP 100 pos. <b>30th / Pg. 116</b>
	TOP 100 pos. <b>41st / Pg. 100</b>
	TOP 50 pos. <b>1st / Pg. 194</b>





## ADVERTISING & MARKETING

Average retention rate of undergraduates returning as graduates:

**10%**

### Key skills for this industry

Advertising and marketing is a vibrant sector, and faster-moving than most. Ideas and concepts are developed under strict timelines so it helps if you a) have a creative mind and b) can take criticism.

### Typical opportunities

There are lots of great work experience opportunities. Previous students have worked in corporate communications, digital marketing, digital sales and media, creative services and copywriting for top companies. Check out reviews on [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk).

### What do these companies want?

Advertising agencies and marketing departments want people who are creative, innovative and open-minded. The industry employs people from a wide range of degree subjects.

### Why choose this sector?

This can be a highly enjoyable sector to work in. You'll be able to hone your creative skills, learn from experts and attend exciting industry awards.

### What's expected from you?

Advertisers work for clients, executing their commercial brand campaigns, so you need to be able to meet or exceed their requirements. Marketing placement students and interns are more likely to work in-house for one company, promoting its messages and services.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/ADVERTISINGMARKETING](http://WWW.RMP.GD/ADVERTISINGMARKETING)**



## What Amber thinks...



From  
RateMyPlacement  
Position  
Marketing Assistant



TO FIND OUT MORE ABOUT THIS INDUSTRY

[WWW.RMP.GD/RATEMYPLACEMENT](http://WWW.RMP.GD/RATEMYPLACEMENT)

### About

I'm the current placement student at RateMyPlacement. As part of my role as Marketing Assistant I take part in both offline and online marketing campaigns as well as running some of my own.

### Why did you choose to work in your industry?

Marketing has always appealed to me because of the diverse nature of the role. You get to work with every functional area of a business which means you're able to get involved with so many interesting projects both online and offline. It's also great to see the direct results of something you've been working on affecting the business.

### What is your top tip for working in this industry?

My top tip would be to keep up-to-date with trends in the marketplace. This may seem like common sense but the industry moves at such a fast pace it's important to keep on top of it so you don't miss out on the next big thing!

### Which personality traits or skills aid your success in your industry?

To be successful within marketing I think the most important skills to have are definitely communication and organisation. As part of the role you interact with such a wide range of stakeholders both internally and externally that it's so important to be able to communicate effectively and manage

your time so you can meet all of your deadlines.

### Describe the workload and responsibility given to students in your industry?

The workload gradually increased as I became more comfortable with the role and more organised. I was also given more responsibility as time went on to set up and run my own projects and take more of an active role within the wider team.

### What advice would you give to others considering a career in your industry?

Don't be afraid to share your opinions! If you think you've got a brilliant idea for a social media campaign or project let your manager and team know, you could be onto a winner!

### Industry Employers



TOP 100 pos. **71st** / Pg. 166

**TOYOTA**

TOP 50 pos. **20th** / Pg. 210



TOP 50 pos. **44th** / Pg. 200





## BANKING

Average retention rate of undergraduates returning as graduates:

**70%**

### Key skills for this industry

The banking sector revolves around figures and data, but you do not have to be a numerical genius to succeed. People skills – such as the ability to lead and influence others – are just as important.

### Typical opportunities

Previous students have worked in real estate private equity, sales and trading, sales and analytics, securities and operations. Read their reviews on [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk).

### What do these companies want?

Banks want talented and intellectual students who can help them make informed financial decisions and meet each of their clients' needs. To succeed, you'll need to be commercially aware and an effective collaborator.

### Why choose this sector?

Beyond the obvious financial benefits, working in banking will give you the opportunity to work abroad and receive fantastic training and career support.

### What's expected from you?

There are particular attributes you'll need to demonstrate. These include a combination of intelligence, entrepreneurial spirit and the ability to work under pressure.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/BANKING](http://WWW.RMP.GD/BANKING)**



## What Daniel thinks...



**From**  
Lloyds Banking Group  
**Position**  
Data Scientist, Lloyds  
Banking Group Graduate



TO FIND OUT MORE ABOUT THIS INDUSTRY  
[WWW.RMP.GD/LLOYDSBANKINGGROUP](http://WWW.RMP.GD/LLOYDSBANKINGGROUP)

### About

Daniel studied Physics at the University of Bristol and joined Lloyds Banking Group's Transformation function in 2016 and has since put theory learned at university into practice, developing technology for real world applications.

### Why did you choose to work in your industry?

I wanted to work with new emerging technologies and banking is a rapidly changing and evolving industry, so it presented a great opportunity for me as a graduate. There is a need for a faster service tailored to individual customers, which will only be practical at scale if we leverage technology.

### What is your top tip for working in this industry?

Be open to learning new skills and trying new things. There are so many opportunities and the rotational nature of Lloyds Banking Group's graduate programmes mean I've had effectively three career changes in the past year and I'm better for it.

### What differentiates your industry from others?

You have the opportunity to make a real impact. Lloyds Banking Group has over 30 million customers, so any work you do can improve the lives of people all across the UK. It's also changing so quickly, so it's a great industry to work in if you're interested in working with the latest technologies.

### Which personality traits or skills aid success in your industry?

Depends on the role, for my role technical skills are essential, however for others stakeholder management, strategic thinking or presentation skills may be the most crucial.





### What do you enjoy most about your industry?

Being able to come up with new ideas, develop them and, if viable, implement them too. Another big plus is being able to use the theory from my degree in real world applications.

### What advice would you give to others considering a career in your industry?

There are so many opportunities from more traditional banking roles, to those using the very latest technology, so do your research and find out what area of banking could be right for you, because there will definitely be at least one!

### Industry Employers

 <b>BARCLAYS</b>	TOP 100 pos. <b>12th</b> / Pg. <b>80</b>
 <b>Natwest Careers</b>	TOP 100 pos. <b>24th</b> / Pg. <b>74</b>
 <b>HSBC</b>	TOP 100 pos. <b>31st</b> / Pg. <b>122</b>
 <b>LLOYDS BANKING GROUP</b>	TOP 100 pos. <b>46th</b> / Pg. <b>136</b>
<b>Handelsbanken</b>	TOP 100 pos. <b>92nd</b> / Pg. <b>120</b>





## BUSINESS

Average retention rate of undergraduates returning as graduates:

**77%**

### Key skills for this industry

In business, you'll typically have to split your time between working on different projects, so it's important that you manage your time well and can deal with the pressure of deadlines.

### Typical opportunities

Business roles exist in all kinds of companies, from banks to IT and technology companies. Previous students have reviewed roles like operations specialist, business analyst, support coordinator and IT analyst on [RateMyPlacement.co.uk](https://www.ratemyplacement.co.uk).

### What do businesses want?

You'll need a diverse skill-set. For example, you need to motivate other people and get the best out of them, by identifying their strengths, making sure they feel valued and offering relevant training.

### Why choose this sector?

A career in business can help you gain skills you can apply in many areas, such as the ability to communicate well with, and inspire others. A career in business is also an opportunity to work across different sectors.

### What's expected from you?

You'll be expected to identify solutions to business problems, find the best way to efficiently and cost-effectively implement said solutions and then report on them, evaluating how well they have performed.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/BUSINESS](https://www.rmp.gd/business)**



## What Sophie thinks...



**From**  
SAP  
**Position**  
Business Development  
Associate in Education



TO FIND OUT MORE ABOUT THIS INDUSTRY

**WWW.RMP.GD/SAP**

### About

I am a student at Oxford Brookes University studying Economics. I am currently on a 13-month placement within SAP Education Department, where my role consists of assisting the sales team in educating our clients to utilise SAP's product functionalities at their best.

### Why your industry?

As an Economics student I can gain an understanding of the business as a whole, as well as how SAP is used in core industries to facilitate business processes. Working in the Education Department has allowed me to see the entire sales procedure and how this relates to improved business performance when accompanied by tailored support.

### What is your top tip for working in this industry?

Keep up with the ever-changing technology trends and adapt it to your potential role, as this will set you above other candidates. Get ready to be exposed to a different number of opportunities and make sure you embrace all of them!

### What differentiates your industry from others?

The pace of change in this industry keeps me on my toes and wanting to expand my knowledge daily. The fact that both the technology and business environment are constantly growing makes me confident

that there will always be opportunities for development and career progression.

### Which personality traits or skills aid success in your industry?

Being a goal-oriented person and self-motivated will help you to be successful in your role. You will have to stretch yourself beyond your capabilities and try to step outside your comfort zone to maximize your potential. Forward-thinking is a key skill in this industry and being innovative will make your contribution to the business outstanding.

### What do you enjoy most about your industry?

I enjoy being part of projects before they hit the market. Working in the technology industry means learning about the newest technologies when they are being piloted, seeing the potential for growth and innovation and being a part of how different companies utilise these new opportunities.

### Industry Employers



TOP 100 pos. **25th / Pg. 126**



TOP 100 pos. **30th / Pg. 116**



TOP 100 pos. **59th / Pg. 150**



TOP 50 pos. **17th / Pg. 182**



TOP 50 pos. **20th / Pg. 210**





## CHARITY

Average retention rate of undergraduates returning as graduates:

**43%**

### Key skills for this industry

Charities, probably more than most other companies, look for people who can show that they are truly passionate about the cause that the charity fights for, and bring that passion and dedication to the role itself.

### Typical opportunities

Charities offer varied work experience opportunities, with previous students having worked in events production, conservation, fundraising and marketing. Find reviews for these jobs at [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk).

### What do these companies want?

There are thousands of charities in the sector, so each one needs employees who can help it stay competitive and attract people to its cause. Charities value creative and proactive candidates.

### Why choose this sector?

Job satisfaction is a big pull. The work you can get involved in within this sector allows you to make a real contribution and difference to society. You may also be able to travel the world depending on who you work for.

### What's expected from you?

This depends on your role. Fundraisers need to be persuasive to encourage donations. Charity officers need to help with building external partnerships and bringing in volunteers. Marketing and PR students need to promote the profile of the company.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/CHARITY](http://WWW.RMP.GD/CHARITY)**



## What Alexander thinks...



**From**  
NCS The Challenge  
**Position**  
Delivery Associate  
Programme Manager

### About

As a Delivery Associate Programme Manager, I manage logistics, a team of staff, set up partner relationships and manage the safety of our participants. I studied Musical Theatre at The London College of Music branch of University of West London.

### Why did you choose to work in your industry?

I've been involved in social action - working with schools and groups to break down prejudices and violence between diverse young people. I am passionate about social integration and youth work, and so The Challenge has been the perfect place for me to continue along that avenue of work.

### What is your top tip for working in this industry?

My top tip for working in the charity sector is to persevere and be adaptable. Many unexpected situations take place and you have to be ready to think on your feet.

### What differentiates your industry from others?

The charity sector is based around awareness, it aims to influence people much more directly to step into reality rather than escape it. In the charity sector, you really get to see the positive impact your work has on young people and the community.



TO FIND OUT MORE ABOUT THIS INDUSTRY

[WWW.RMP.GD/THECHALLENGE](http://WWW.RMP.GD/THECHALLENGE)

### Which personality traits or skills aid success in your industry?

Passion, energy, belief in what you are doing and ability to communicate that to others.

### Describe the workload and responsibility given to students in your industry.

For me, it's always been manageable. If you're good at prioritising then you will be fine. As a Delivery Associate Programme Manager, you get to manage a number of programmes and the staff that work on the programme.

### What do you enjoy most about your industry?

The people I get to meet. I love that no matter what I'm doing at any given point in time, I get to meet the most interesting people from a range of backgrounds. I get to constantly learn. I also love seeing the growth of the young people.

### Industry Employers



TOP 100 pos. **54th**



TOP 100 pos. **81st**





## CONSULTANCY

Average retention rate of undergraduates returning as graduates:

**66%**

### Key skills for this industry

The ability to influence others is a key skill in this industry. Consultants work mainly with clients, and have to be able to produce strong arguments to bring people around to their way of thinking.

### Typical opportunities

While on a consultancy placement or internship, you could work as a management trainee, technology consultant or a support analyst. Reviews of these student jobs, and thousands more like them, can be found on [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk).

### What do consultancies want?

If you can combine the ability to collect, analyse and present data sets that reach the goal of helping clients overcome business problems, employers will go bananas for you.

### Why choose this sector?

Consultancy is a rewarding career, and a chance to develop business skills, while working with clients from a wide range of industries.

### What's expected from you?

You don't have to be the finished article on day one, but you will be expected to bring certain skills to the role, such as analytical thinking, good communication and commercial awareness.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/CONSULTANCY](http://WWW.RMP.GD/CONSULTANCY)**



## What Judith thinks...



**From**  
PwC  
**Position**  
Associate Technology  
Consultant

### About

After graduating with a degree in Business Management from Queens University, Belfast in July 2015, I joined PwC's Foundations Northern Ireland Graduate Programme in September 2015 and became a part of the Enterprise Applications team within Technology Consulting in Belfast and was enrolled on multiple training courses within Oracle applications. I have since gained 2 qualifications in ISTQB Software Testing and Prince 2 Project Management.

### Why your industry?

Studying Business Management at University, I found myself immersed in articles around companies fuelled by disruptive innovation – it was apparent in every industry. It didn't take a CEO mentality to acknowledge the growing trend that a majority of this disruption was instigated by technology – making it an exciting and fast paced industry to get involved in.

### What is your top tip for working in this industry?

My top tip would be to work every day with an open mind – it is amazing how technology can disrupt an industry or how it can transform an entire organisation that may appear to be working efficiently.



TO FIND OUT MORE ABOUT THIS INDUSTRY

[WWW.RMP.GD/PWC](http://WWW.RMP.GD/PWC)






### What differentiates your industry from others?

Technology is a unique industry because of the continuous growth and innovation globally. In the world we live in, Technology is in high demand, which makes it a great industry to be part of.

### Which personality traits or skills aid success in your industry?

I believe success in this industry is built on a foundation of passion and interest in Technology. As long as you have the desire to learn, explore and improve, you will be able to succeed.

### Industry Employers

	TOP 100 pos. <b>7th / Pg. 84</b>
	TOP 100 pos. <b>11th / Pg. 144</b>
	TOP 100 pos. <b>27th / Pg. 130</b>
	TOP 100 pos. <b>41st / Pg. 100</b>
	TOP 100 pos. <b>69th / Pg. 68</b>





## CONSUMER GOODS

Average retention rate of undergraduates returning as graduates:

**24%**

### Key skills for this industry

This depends on which area you're working in. In shopper marketing you'll need to be able to act on insights from research, whereas in brand marketing you'll need conceptual ability and an understanding of global markets.

### Typical opportunities

Previous years' students have undertaken work experience in creative services, sales and marketing and design and marketing roles. Find reviews for roles like this on [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk).

### What do these companies want?

Employers look for business-minded, result-driven candidates. If you are interested in meeting consumer demands, while also helping the business operate effectively and minimise costs, they'll go crazy for you.

### Why choose this sector?

In this sector, you will get to work with world-famous brands that are used by millions of people, and spearhead new, innovative products that could potentially become market-leaders.

### What's expected from you?

Many major companies operate globally and have hundreds of offices, so to progress in this sector it's beneficial to have awareness of international markets. Language skills will also be highly beneficial.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/CONSUMERGOODS](http://WWW.RMP.GD/CONSUMERGOODS)**



## What Russell thinks...



**From**  
L'Oréal  
**Position**  
National Account  
Manager

### About

I studied Business at the University of Bath. During this time I did a 6-month internship at L'Oréal, following which I was offered a place on the Management Trainee Scheme. Since completing the programme I have worked on our Boots account across various categories.

### Why did you choose to work in your industry?

The beauty industry is one of the most innovative and fast-paced industries in the world. With trends and technology constantly evolving, there is never a boring day. The scale of the industry is enormous with billions of consumers ranging from the make-up junkie to the basic deodorant user.

### What is your top tip for working in this industry?

Information is key. Knowing your market, consumer and product is vital to ensuring success. Understanding the latest beauty trends will help you stay informed and in-touch with what is happening in the industry.

### What do you enjoy most about your industry?

The huge level of innovation in the sector means new products are constantly launching. One of the most enjoyable parts of the role I do is working out how we can make these new launches a massive success and seeing this go live in-store.

# L'ORÉAL

TO FIND OUT MORE ABOUT THIS INDUSTRY  
[WWW.RMP.GD/LOREAL](http://WWW.RMP.GD/LOREAL)

### Describe the workload and responsibility given to students in your industry.

Speaking from personal experience the level of responsibility and autonomy given to interns at L'Oréal is substantial. However, L'Oréal utilises schemes such as work smart which allows employees the flexibility to manage their workloads and diaries.

### What advice would you give to others considering a career in your industry?

Don't be put off applying for jobs in beauty because you don't think you have an affinity towards the industry. You will be amazed at how many beauty products you consume on a daily basis without realising. Everyone is a consumer and for the few who aren't, they are a potential customer.

## Industry Employers



TOP 100 pos. **6th / Pg. 108**

L'ORÉAL

TOP 100 pos. **44th / Pg. 132**

Johnson & Johnson

TOP 100 pos. **88th / Pg. 128**



TOP 50 pos. **6th / Pg. 188**



TOP 50 pos. **30th / Pg. 202**





## ENGINEERING

Average retention rate of undergraduates returning as graduates:

**39%**

### Key skills for this industry

Engineering is such a broad sector, but good communication is crucial to a wide range of engineering disciplines. You need to be able to understand projects at different stages, and explain decisions to colleagues.

### Typical opportunities

There are many different types of engineers. On [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk) we have reviews of roles including hardware design engineer, manufacturing engineer, mechanical engineer, CAD engineer, process engineer... The list is endless.

### What do these companies want?

Engineering companies need people who are keen to solve problems and learn, as well as bringing a level of professionalism and technical expertise to their work experience. Engineers also need to work in teams to achieve their goals.

### Why choose this sector?

Engineers are needed in a range of organisations. This means you could benefit from good job security, the ability to progress to senior levels and the chance to work on international projects.

### What's expected from you?

With society facing major challenges like population growth and restricted fossil fuels, the next generation of engineers is expected to devise innovative, sustainable solutions that will tackle these head on.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/ENGINEERING](http://WWW.RMP.GD/ENGINEERING)**



## What Bethany thinks...



From  
GSK  
Position  
Strategy Lead

### About

I completed a degree in Biochemical Engineering at the University of Bath. At GSK I am a Strategy Lead, responsible for the Quality area within Global Manufacturing and Supply. This involves the development of strategies for each of the key business processes, and driving initiatives where required.

### Why your industry?

A family friend, who works at GSK, recommended that I look at them as an option for my industrial placement. There were a number of opportunities available just for placement schemes, which excited me because of the potential development areas for the future. The ITDP also appealed to me as it looked like it would be a great way to learn about the different areas of the company, and I was proved right!

### Which personality traits or skills aid success in your industry?

GSK is a very diverse company full of opportunity. Being such a large organisation, strong communication skills (both verbal and written) are important. Having good time management, flexibility and organisational skills is also key as work can (and does) vary on a daily basis. Within the roles I have had, good problem-solving skills and understanding the importance of effective stakeholder management are also areas that have helped me succeed.



TO FIND OUT MORE ABOUT THIS INDUSTRY

[WWW.RMP.GD/GSK](http://WWW.RMP.GD/GSK)

### What do you enjoy most about your industry?

It is not always easy to feel that you are helping people on a daily basis, but the work that GSK does both in the development of their products, and the support they provide to communities is fantastic. I get visibility of the business and genuinely feel that I am helping people to “do more, feel better and live longer”.

### What advice would you give to others considering a career in your industry?

Placements are only a year, so work hard to achieve as much as you can. GSK uses a Personal Development Plan to document your objectives, and this is a great way to work closely with your manager to not only demonstrate how you have met these, but also to develop your personal skill-set such as confidence, presentation or influencing skills. I would thoroughly recommend a placement year at GSK.

### Industry Employers



TOP 100 pos. **47th / Pg. 118**



TOP 100 pos. **49th / Pg. 96**

**BAE SYSTEMS**

TOP 100 pos. **57th / Pg. 76**



TOP 100 pos. **64th / Pg. 104**



TOP 100 pos. **98th / Pg. 164**





## **HOSPITALITY, LEISURE, TRAVEL & TOURISM**

Average retention rate of  
undergraduates returning  
as graduates:

**60%**

### **Key skills for this industry**

The ability to work in a team is crucial to the hospitality industry. Whichever role you find yourself in, you'll need to be able to work with other people well and communicate effectively with customers.

### **Typical opportunities**

There are hundreds of reviews for placements and internships on [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk), including jobs like spa attendant, management trainee, product assistant, meeting and events executive and cruise trading assistant.

### **What do these companies want?**

Companies in this industry want people who are passionate about delivering great experiences, who are flexible in their approach to work and bring enthusiasm to everything they do.

### **Why choose this sector?**

Placements and internships in this sector offer variety. You could work in anything from a hotel to a health club, a restaurant to a catering company or a holiday company to a tour operator.

### **What's expected from you?**

The hospitality and tourism sector is dependent on people enjoying their experiences, so you'll be expected to work well in customer-facing roles, inspiring and satisfying your clients and always meeting customer expectations.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/HLTT](http://WWW.RMP.GD/HLTT)**



## What Beth thinks...



**From**  
Enterprise Rent-A-Car  
**Position**  
Recruitment Manager



TO FIND OUT MORE ABOUT THIS INDUSTRY

**WWW.RMP.GD/ERAC**

### About

I joined Enterprise on the Management Trainee programme having graduated from Newcastle University with a 2:1 in Management & Marketing. Four years and several promotions later I'm now a Recruitment Manager.

### Why did you choose to work in your industry?

If you enjoy a fast-paced, varied working environment where you can progress into management and beyond, then Enterprise is a fantastic place to start your career. I have learnt and developed many skills in my time here: communication, sales, relationship management, leadership and so much more.

### What is your top tip for working in this industry?

As a retailer, providing great customer service is absolutely key at Enterprise, it's the foundation of our success. In my role as a recruiter, how we treat candidates is also important – they are customers too, just with a different name!

### What differentiates your industry from others?

This industry is great for career progression, and Enterprise is no different: most of our employees started on our Graduate or Internship programme. It's great to know that everyone at Enterprise has been through exactly what you are going through, including the CEO!

### Which personality traits or skills aid success in your industry?

The most important for me are: the drive and ambition to succeed in a target-driven environment; enthusiasm and passion for providing great customer service; the ability to adapt your communication styles to a variety of different customers and employees from all walks of life.

**What do you enjoy most about your industry?** We have a really supportive working environment, which makes it a fun and friendly place to work in. Every employee wants to see their peers succeed and will do everything they can to see that happen. Every single day provides a new challenge for you to overcome so you are continually developing.

### Industry Employers



TOP 100 pos. **6th** / Pg. 108



TOP 100 pos. **36th** / Pg. 106



TOP 50 pos. **2nd** / Pg. 214



TOP 10 **Finalist** / Pg. 220





## INVESTMENT BANKING

Average retention rate of undergraduates returning as graduates:

**66%**

### Key skills for this industry

This is a sector suited to sharp-minded undergraduates who are quick to understand new concepts, as well as those who can cope with the stress that comes from working in a fast-paced, high-pressured industry.

### Typical opportunities

On RateMyPlacement.co.uk we have thousands of investment banking job reviews. Previous students who have reviewed their experiences worked in roles including regulatory reporting, sales and trading, asset management, as summer analysts and operations interns.

### What do investment banks want?

Big banks employ students from a range of backgrounds to create teams with diverse skill sets. Candidates also have to show a keen interest in investment banking.

### Why choose this sector?

Aside from pay and bonuses (which can be very generous) undergraduates in this sector gain highly technical skills, all of which are transferable across other sectors and abroad.

### What's expected from you?

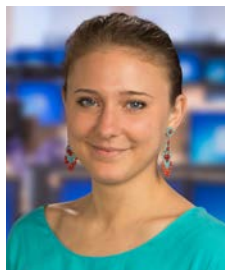
You'll need to show employers you are a problem solver who can work under pressure, be good at liaising with clients and assisting on projects.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/INVESTMENTBANKING](http://WWW.RMP.GD/INVESTMENTBANKING)**



## What Alexandra thinks...



**From**  
Goldman Sachs  
**Position**  
Analyst, Private Wealth  
Management



TO FIND OUT MORE ABOUT THIS INDUSTRY

[WWW.RMP.GD/GOLDMANSACHS](http://WWW.RMP.GD/GOLDMANSACHS)

### About

After completing two internships, I started as a full-time analyst in Private Wealth Management. I earned my undergraduate degree in Psychology and Business at the University of Edinburgh with one year of exchange at the University of Melbourne.

### Why did you choose to work in your industry?

What appealed to me the most about the financial industry and in particular wealth management at Goldman Sachs is the development of both technical products and market knowledge as well as the opportunity to learn more interpersonal and soft skills. I was also given a lot of responsibility early on.

### What is your top tip for working in this industry?

My top tip is to appreciate and enjoy the steep learning curve you are experiencing. It is a fast-paced environment with hard working colleagues, many of whom are very experienced and willing to share their knowledge. Make sure you build your network; you never know what doors will open for you.

### What differentiates your industry from others?

Having started my career in finance with internship experience in other industries, I can say financial services is a fast-paced environment where I grew quickly

as a person and learned a great deal through new challenges I faced every day. The proximity to financial markets, access to high quality research and the opportunity to leverage all divisions of the bank are truly unique aspects of our industry.

### Which personality traits or skills aid success in your industry?

The ability to show a willingness to learn quickly and to build trust with both internal and external stakeholders is important. A can-do attitude can go a long way, especially as a junior professional. Good communication skills are also key to working efficiently and effectively on a team.

### Industry Employers



TOP 100 pos. **1st** / Pg. 114



TOP 100 pos. **4th** / Pg. 78



TOP 100 pos. **37th** / Pg. 146

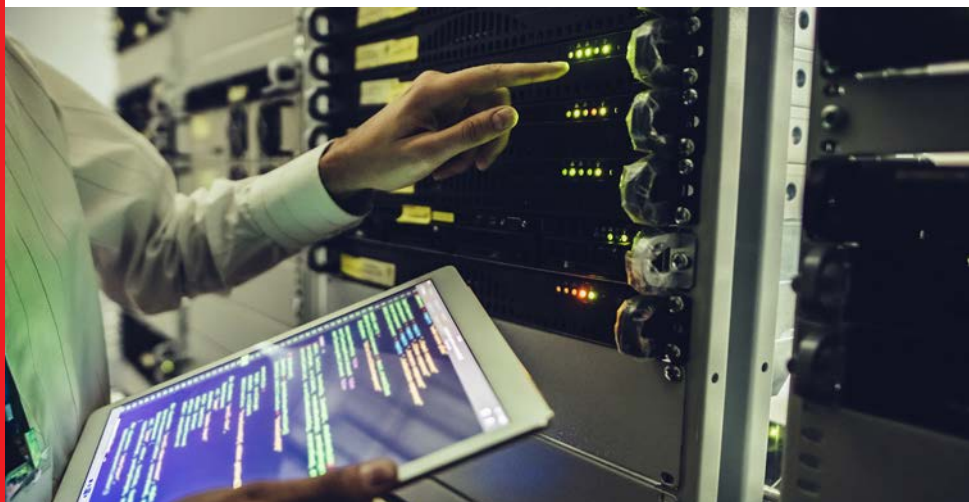


TOP 100 pos. **38th** / Pg. 142



TOP 100 pos. **61st** / Pg. 94





## IT

Average retention rate of undergraduates returning as graduates:

**42%**

### Key skills for this industry

As the technical sector continues to mature - and Big Data and the Internet of Things become ingrained in modern society - IT experts who can manage, administer and understand databases and networks effectively will be in greater demand.

### Typical opportunities

Students have worked in roles including operations specialist, solutions/systems engineer, IT business analyst and back-end development. Check out reviews at [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk).

### What do IT companies want?

Businesses want students who are interested in technology, so ideally you need to show that you're up to date with developments and new releases in the industry.

### Why choose this sector?

The IT sector is growing! Many companies need IT specialists now, so there are job opportunities in an array of settings across the UK.

### What's expected from you?

Again, expectations depend on the role. If you're a network engineer, you'll be responsible for building communications networks, while system managers look after a company's internal IT infrastructures.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/IT](http://WWW.RMP.GD/IT)**



## What Ajwad thinks...



**From**  
Barclays  
**Position**  
VP, Innovation &  
Emerging Technology

### About

Ajwad joined Barclays in the summer of 2013 on the Graduate Programme, completing a number of rotations across teams in the bank before being asked to lead the Innovation & Emerging technology team. He has since built and grown the team over the last two years, introducing new technologies such as Artificial Intelligence and Blockchain to the bank. His team is responsible for developing future strategy, researching technology trends, delivering pilots through collaboration with start-ups and established technology companies and engaging with clients to discuss how the bank can provide cutting-edge solutions to serve their needs.

### Why did you choose to work in your industry?

I am quite an entrepreneurial individual who enjoys being challenged to solve problems in innovative ways. Whilst I enjoyed my degree in Chemical Engineering, I felt the pace of change in financial services to be exciting and the number of new challenges facing the industry to be a prime opportunity for someone eager to be creative and entrepreneurial.

### What is your top tip for working in this industry?

Technology is fast becoming the core driver of growth in the financial services industry and it is an exciting time to be joining, particularly if you have



TO FIND OUT MORE ABOUT THIS INDUSTRY






[WWW.RMP.GD/BARCLAYS](http://WWW.RMP.GD/BARCLAYS)

developed technical skills and knowledge in the fields of emerging technologies. Having an understanding of how these technologies work is vital to being successful in the field, and being able to translate between technical jargon, and how this applies to products in financial services is key.

### Which personality traits or skills aid success in your industry?

I think there are a few core skills needed to be successful in this industry, such as strong analytical skills to identify and assess opportunities, solutions and business strategies. Also, having an eye for detail, being able to consume large volumes of information and drawing valid conclusions and direction.

### Industry Employers

 <b>BARCLAYS</b>	TOP 100 pos. <b>12th / Pg. 80</b>
 <b>Microsoft</b>	TOP 100 pos. <b>18th / Pg. 140</b>
 <b>intel</b>	TOP 100 pos. <b>25th / Pg. 126</b>
 <b>IBM</b>	TOP 100 pos. <b>29th / Pg. 124</b>
 <b>SAP</b>	TOP 100 pos. <b>59th / Pg. 150</b>





## LAW

Average retention rate of undergraduates returning as graduates:

**67%**

### Key skills for this industry

Strong written and verbal communication skills are valuable in this sector. This isn't just about knowing what to say and saying it with conviction – it's about being able to listen.

### Typical opportunities

Legal work experience opportunities are generally known as vacation schemes. You don't just have to be doing law to undertake a vacation scheme – in fact many firms take on a mixture of law and non-law students.

### What do these companies want?

Law firms are on the lookout for people who have the potential to earn a training contract. This means you should be able to present sound arguments, work with people from a range of backgrounds and enthusiastically take on research tasks.

### Why choose this sector?

Law is an important and rewarding career. You will get to work on challenging cases, help people in need and potentially earn a top salary too.

### What's expected from you?

Vacation schemes can vary in content. Some days you may be shadowing one colleague, while on others you may be picking up assignments from whoever needs help in the office.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/LAW](http://WWW.RMP.GD/LAW)**



## What Stuart thinks...



From  
Shoosmiths  
Position  
Partner

### About

I studied law at Leicester University and the Legal Practice Course at Oxford Law School before joining Shoosmiths as a paralegal in 1998 which led to a training contract in 2000. I became head of the Solent Employment Team and a Partner in 2013.

### Why did you choose to work in your industry?

I have a lot of family in the law industry but that wasn't the reason why I chose the career. As a teenager I watched too many US Court room dramas and always wanted to stand up in court and shout "objection"! Ultimately it was work experience post my GCSEs that made a career in the law for me.

### What is your top tip for working in this industry?

With any job you need to be passionate about what you do and in the case of the law the subject you are advising on. It is also realising that it's not a question of simply knowing the law but it is about really understanding your client's business so that you can tailor your advice to their needs.

### What differentiates your industry from others?

The law itself. I can't think of any job that requires you to understand and interpret something that is as complex as the law and turn it into pragmatic, clear commercial advice. I like the fact that my



TO FIND OUT MORE ABOUT THIS INDUSTRY  
[WWW.RMP.GD/SOOSMITHS](http://WWW.RMP.GD/SOOSMITHS)

chosen area of law often has a human element to it and it is so fast-moving.

### Which personality traits or skills aid success in your industry?

To be a successful lawyer you need to have the ability to think commercially and to be able to assess risk, and to be confident enough to recommend a way forward. The ability to build a rapport with clients and to gain their trust is also paramount and is often overlooked.

### Describe the workload and responsibility given to students in your industry.

My sense is that it can vary from one firm to another. Having been at Shoosmiths for nearly 20 years I am confident that the training that we provide to our trainees, our paralegals and indeed our work placement students is right up there with the best.

### Industry Employers



TOP 100 pos. **2nd / Pg. 92**



TOP 100 pos. **14th / Pg. 72**



TOP 100 pos. **55th / Pg. 148**



TOP 100 pos. **80th / Pg. 156**





## PROPERTY

Average retention rate of undergraduates returning as graduates:

**77%**

### Key skills for this industry

If you're working in property and real estate, you'll need to be self-motivated, confident and persuasive in order to close deals with prospective buyers and make sales.

### Typical opportunities

You'll find hundreds of property placement and internship reviews on [RateMyPlacement.co.uk](http://RateMyPlacement.co.uk). Previous students have worked in internal communications, building surveying, as a trainee surveyor, estate agents and even town planning.

### What do these companies want?

Surveying companies need people who can assess properties, work in-line with regulations and manage planning applications. Estate agents want candidates who can meet each of their client's needs and present properties in a friendly, confident manner.

### Why choose this sector?

In property you get to work on major projects, which could be anything from a new airport terminal to a hospital or apartment block. It's a great opportunity to meet people and visit property sites.

### What's expected from you?

Whichever area of property you're in, you need to be commercially aware and up-to-date with the housing market. New legislations and developments crop up all the time, as do disputes and valuations, so you need to be on top of it all.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/PROPERTY](http://WWW.RMP.GD/PROPERTY)**



## What Faith thinks...



**From**  
Savills (UK) Ltd  
**Position**  
Graduate Surveyor



TO FIND OUT MORE ABOUT THIS INDUSTRY  
[WWW.RMP.GD/SAVILLS](http://WWW.RMP.GD/SAVILLS)

### About

I completed a three-year undergraduate RICS accredited course at the University of Reading. I then joined Savills Bristol Development team in September 2017. I am currently working towards my APC submission.

### Why did you choose to work in your industry?

I was originally interested in a career in property because it incorporated two things that interest me: buildings and people. It's a very people-focused industry which allows you to build long lasting relationships.

### What is your top tip for working in this industry?

My top tip for working in this industry would be to build a reputable social network as you never know who you are going to meet!

### What differentiates your industry from others?

This industry really does epitomise the "work hard, play hard" ethos. We work hard, but we are actively encouraged to attend events that will allow us to meet potential clients.

### Which personality traits or skills aid success in your industry?

Be proactive - ask questions and take the initiative!

### Describe the workload and responsibility given to students in your industry.

Students have exposure to a vast array of work and are given real responsibility from day one – they feel valued and part of the team. Students are given access to clients on a daily basis, and are encouraged to take on a central role in projects.

### What do you enjoy most about your industry?

There are lots of things that I enjoy about this industry but my favourite has to be the diversity of work. One day I could be writing a valuation report, the next I could be on a site visit with a client. In summary, no two days are the same!

### Industry Employers



TOP 100 pos. **8th** / Pg. **152**



TOP 100 pos. **35th** / Pg. **98**



TOP 100 pos. **93rd** / Pg. **134**





## RETAIL

Average retention rate of undergraduates returning as graduates:

**58%**

### Key skills for this industry

The retail sector is driven by commercial success. Retailers have to stay current and predict consumer trends, so students really have to show that they are business-minded enough to make a positive impact.

### Typical opportunities

It's safe to say that there are more roles in this industry than any other. RateMyPlacement.co.uk has reviews for roles like food technology placement, trainee commercial manager, retail assistant and business placement programme.

### What do these companies want?

Retail companies look for candidates who are leaders, great organisers and target-driven. In interviews and assessment centres, show that you are proactive and aren't scared to put yourself forward for managing projects.

### Why choose this sector?

A major reason for choosing to work in the retail sector is the sheer range of roles you can get involved in. You could work in logistics, merchandising, store management, operations, design, marketing and sales.

### What's expected from you?

If you put yourself forward for something, you need to make sure you go through with it and show that you can be trusted. This could be driving sales and ensuring that team members deliver outstanding customer service.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/RETAIL](http://WWW.RMP.GD/RETAIL)**



## What Jamie thinks...



**From**  
Lidl UK  
**Position**  
Graduate Management  
Trainee



TO FIND OUT MORE ABOUT THIS INDUSTRY

[WWW.RMP.GD/LIDL](http://WWW.RMP.GD/LIDL)

### About

Jamie joined Lidl as a placement student in 2015-16 as part of his Business Management degree at Northumbria University. He won Lidl's Placement Student Of The Year award in 2016-17 and acted as a brand ambassador for Lidl during his final year of university. Jamie returned to Lidl in 2017, and has so far completed rotations in Sales (store management), Logistics and now Supply Chain. Since he started in 2017, he has helped to open a new Lidl store and to manage a team of approximately 140 in Logistics.

### What advice would you give to others considering a career in your industry?

When I was looking into future careers, I wanted something with a fast-growing company. I was attracted to Lidl in particular because of the nature of the opportunities on offer. I always say to current students and graduates that Lidl is perfect if you don't know specifically what you want to do because you rotate around different teams. When I spoke to the graduate recruitment team initially, they told me that there was a lot of emphasis on development, with lots of feedback and reviews. This appealed to me because I always want to learn as much as possible.

### What do you enjoy most about your industry?

The best thing about working at Lidl is the people: it sounds 'corporate', but everyone works towards a shared

purpose and cares about the end result. Even head office staff, such as HR, will tidy the stores when they visit. Everyone in the business is really approachable – I can walk into my regional director's office at any time and he makes time for me, even though he is dealing with millions of pounds.

### Which personality traits or skills aid success in your industry?

I think it was the desire to learn that made me stand out during the recruitment process for both my placement year and graduate programme. I was asked by the placement interviewers what would separate me from other candidates. I answered that I wanted to continue learning for the rest of my career and had good feedback on that answer. For the graduate programme, I had an interview with the regional director and head of administration, in which we mostly focused on what I'd learned at university and through the placement.

### Industry Employers



TOP 100 pos. **36th / Pg. 106**



TOP 100 pos. **63rd / Pg. 70**



The Walt Disney Company

TOP 100 pos. **71st / Pg. 166**



TOP 100 pos. **87th / Pg. 160**



TOP 50 pos. **34th / Pg. 190**





## SCIENCE & RESEARCH

Average retention rate of undergraduates returning as graduates:

**26%**

### Key skills for this industry

As one of the most technical sectors, you need to have a keen interest in science to work in this field. A broad understanding of science, combined with expertise in your chosen area is crucial.

### Typical opportunities

RateMyPlacement.co.uk has thousands of science placement and internship reviews online, for roles like research scientist, mechanical engineer, electrical engineer, operations analyst and R&D software developer intern.

### What do these companies want?

Companies in this sector need people who are naturally inquisitive and have a genuine interest in science. A scheme in this industry involves consuming knowledge, applying what you've learned and doing research, in order to make new discoveries and improve processes.

### Why choose this sector?

Scientific research is at the heart of society. If you are naturally curious and want to work on diverse projects, such as fighting diseases, developing antibiotics or finding alternative energy sources (to name a few), science and research is for you.

### What's expected from you?

Placement students and interns do not stare into Petri dishes all day. You need to bring more general skills to the fore, like the ability to lead teams and even handle project budgets.

TO FIND OUT MORE ABOUT THIS INDUSTRY

**[WWW.RMP.GD/SCIENCERESEARCH](http://WWW.RMP.GD/SCIENCERESEARCH)**



## What Jessica thinks...



**From**  
Lubrizol  
**Position**  
Science and Research -  
Component Science  
Placement Student

### About

Whilst at Lubrizol, I was in the third year of a 'Chemistry with Industrial Experience' MSci at the University of Bristol. I worked in the Fuels group of the Component Science department, so my research focused on the synthesis of fuel additives.

### Why did you choose to work in your industry?

While researching placements for my year in industry, I knew I wanted to be aware of the direct impact of the synthesis I was carrying out. Lubrizol has given me this opportunity, as I am included in meetings with the commercial team and have learnt about testing techniques and patent law.

### What is your top tip for working in this industry?

Ask questions to help you understand how your work fits into the bigger picture. For example: learn about the techniques used to predict or determine the efficacy of components, the patent laws surrounding the protection of chemistries and the factors that impact commercialisation and successful marketing.

### What differentiates your industry from others?

Lubrizol treats its students as part of the team within the department. This includes the significance of the work that we undertake, as well as the meetings



and conferences we attend to present our work at. With guidance from our supervisors, we are responsible for moving projects forward.

### Which personality traits or skills aid success in your industry?

Problem solving and resilience are important for working in a synthesis laboratory - not every experiment is successful. Another useful skill is time management to organise experiments around meetings and other commitments in your schedule. Finally, communication and presentation skills are key.

### What do you enjoy most about your industry?

The opportunity to collaborate with and learn from the other departments of the company, such as those involved in the screen testing or engine testing of my components, and the business teams who are involved in the commercial or patent aspects of the industry.

### Industry Employers



TOP 100 pos. **47th / Pg. 118**



TOP 100 pos. **56th / Pg. 138**



TOP 100 pos. **88th / Pg. 128**



TOP 100 pos. **82nd / Pg. 112**



TOP 50 pos. **23rd / Pg. 176**





★ RATEMY  
**PLACEMENT**

# YOUR Career STARTS HERE

[www.RateMyPlacement.co.uk](http://www.RateMyPlacement.co.uk)





# THE Top 100 Undergraduate Employers 2018 - 2019

The Top 100 Undergraduate Employers table is based on student-written reviews submitted on **RateMyPlacement.co.uk**, for companies that recruit more than 20 students each year on placements, internships, vacation schemes and insights. These are the best, the chiefs, the bee's knees of undergraduate employers.

## HOW IS THE TOP 100 TABLE CREATED?

A student writes a review of a placement, internship, insight or vacation scheme and submits it to **RateMyPlacement.co.uk**.

All reviews are quality checked by the **RateMyPlacement** team.

1

Students respond to 15 questions about their role, the organisation and the social perks of their scheme, ranking the company out of 10 for each question.

2

Once a company has 15 reviews they are eligible for the Top 100 table.

3

Our digital team plug all the scores into an algorithm (created by the founders of **RateMyPlacement**) and lo and behold, the Top 100 table is formed!



Amirah  
Marketing & Events Coordinator  
RateMyPlacement





# THE Top 100 Undergraduate Employers 2018 - 2019

1 114	Goldman Sachs	2 92	C/M/S/ Law. Tax	3 J.P.Morgan	4 78	Bank of America Merrill Lynch	5 Rothschild & Co
11 144	pwc	12 80	BARCLAYS	13 Morgan Stanley	14 72	ALLEN & OVERY	15 WB
21 Baker McKenzie.	22 nationalgrid	23 mace	24 74	Careers	25 126	intel	
31 122	HSBC	32 SHEARMAN & STERLING	33 HERBERT SMITH FREEHILLS	34 DLA PIPER	35 98	CUSHMAN & WAKEFIELD	
41 100	Deloitte.	42 EY Building a better working world	43 M&G INVESTMENTS	44 132	L'ORÉAL	45 Linklaters	
51 Unilever	52 metaswitch	53 FDM	54 CANCER RESEARCH UK	55 148	RPC		
61 94	CREDIT SUISSE	62 AON	63 70	ALDI	64 104	EATON Powering Business Worldwide	65 Pfizer
71 166	The Walt Disney Company	72 VOLKSWAGEN Volkswagen Group of America	73 BUROHAPPOLE ENGINEERING	74 Hewlett Packard Enterprise	75 DANONE DANONE		
81 TeachFirst	82 112	GE	83 RBS	84 88	CATERPILLAR	85 102	e-on
91 COSTAIN	92 120	Handelsbanken	93 134	LAND O'ROUSE	94 ROLLS ROYCE	95 SONY	



Position in the Top 100 table

1

Goldman Sachs

Page number

114

6



108

7

Bloomberg®

84

8



152

9

TaylorWessing

10



162

16

HAYS

17



18



140

19



20



26



27



130

28



29



124

30



116

36



106

37



146

38



142

39



40



90

46



136

47



118

48



82

49



96

50



158

56



138

57



76

58



59



150

60



66



86

67



68



69



68

70



110

76



77



78



79



80



156

86



154

87



160

88



128

89



90



96



97



98



164

99



100







accenture

69th

Reviewed by  
29 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Consulting &  
Technology**

Number of  
Vacancies: **110**

**Roles Recruiting Into:** Consulting, Technology, and Human Resources

**Locations:** London and Newcastle

**Salary & Benefits:** Competitive pro-rata salary, relocation allowance, subsidised gym membership, laptop

### How to apply

**Entry Requirements:** Varies depending on scheme, please check website for more details.

**Application Process:** Online application, Online assessment, and Assessment Centre



fb.me/AccentureUK



@accentureukjobs



www.rmp.gd/accenture

As one of the world's leading consulting and technology organisations, we achieve amazing things for our clients every day – whether that's increasing profits, gaining a greater market share, redefining strategies, innovating with leading-edge technologies or offering better customer experiences. We partner with more than three-quarters of the Fortune Global 500, driving innovation to improve the way the world works and lives.

We examine a client's organisation to solve their toughest challenges, working out how best to improve it using the latest technology and digital solutions, and implement agreed actions to bring about positive, lasting and profitable change. For us, it's not just about coming up with great ideas, it's also about successfully delivering transformational outcomes for a demanding new digital world.

There are a variety of ways you can join us at Accenture. Whichever programme you select, you'll enjoy the perfect mix of intensive training, expert support, live project experience and great benefits.





# DISCOVER YOUR POWERFUL MIND

## **CHARMAINE, ANALYST**

Accenture is where powerful minds come together to create powerful change. It's a place where we allow our individual strengths to come together in new, exciting and innovative ways. Because we're at our most powerful, most productive, and most effective when we have the freedom to be ourselves.

We'll nurture you with the perfect blend of intensive training and live project experience wherever your strengths lie. So bring us the unique power of your mind, and use it to make a difference with Accenture.

## **BE YOURSELF, MAKE A DIFFERENCE.**

Apply now at [www.accenture.com/rmp](http://www.accenture.com/rmp)





# 63rd

Reviewed by  
28 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Retail**

Number of  
Vacancies: **50**

**Roles Recruiting Into:** General Management, Corporate Buying, eCommerce and IT

**Locations:** Nationwide

**Salary & Benefits:** £25,000 (pro-rata), 4 weeks holiday

## How to apply

**Entry Requirements:** Minimum 96 UCAS points (new tariff), predicted 2:1 degree

**Application Process:** Online application form and tests, video application, group interview, one-to-one interview



fb.me/AldiCareersUK



@AldiCareersUK



www.rmp.gd/aldi

Aldi is one of the world's leading retailers with over 780 stores in the UK and recently crowned 'Grocer of the Year' at The Grocer Gold Awards 2018.

The company's Industrial Placement programme offers unprecedented experience in a rapidly growing, energetic business across four business areas - General Management, Corporate Buying, eCommerce and IT. These are placements for hard-working, passionate and inquisitive students who want to prove their value. In your chosen area, you'll develop your skills across a number of teams. It's a great way to begin to understand how all our different operations work together.

You'll need to be excited by the challenges of a major retailer – and the opportunities for early responsibility and exposure to a leading business. What's more, you'll be keen to make a big impression.

Yes, it'll be demanding – but we reward our people extremely well. You'll get £25,000 (pro-rata) for the 52 weeks you're with us, receive 4 weeks' holiday allowance, plus bank holidays. And of course you'll have the chance to apply for a permanent role after graduation.



## What Jess thinks...



**Jess**  
**From**  
Oxford Brookes University  
**Studying**  
Business and Marketing  
Management  
**Position**  
Area Manager (former  
General Management  
Industrial Placement  
student)



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/ALDI**

### What was the interview process like?

There were four stages – an initial online application, where I had to create a 5-minute video, a group assessment and a final face-to-face interview with the regional Managing Director. I felt properly valued as a potential permanent employee.

### How much responsibility do you have?

Quite simply, they expect you to deliver and are really not afraid to give you responsibility – no matter which placement you're doing. They'll push you to exceed your own goals but will always give invaluable support to help you achieve them.

***"If you prove yourself, the opportunities really are amazing. I may have been nervous on day one, but I found my stride really quickly."***

### What advice would you give to students applying for your role?

If you go in with a positive attitude and have determination, respect, resilience and an eagerness to learn – you'll absolutely have the best year. I've completely changed as a person for the better and my maturity has skyrocketed.

### How has this experience exceeded your expectations?

This is not just a year in industry – it's a real job. And if you prove yourself, the opportunities really are amazing. I may have been nervous on day one, but I found my stride really quickly. And as the year progressed I was even given responsibility for my own projects which had a real impact on the business.

### What is the office atmosphere like?

It's incredibly welcoming but also very professional. Everyone truly understands their own roles – creating a very clear cut environment.

### What has been your biggest challenge?

For me, it was going into a store and basically taking the reins. A 20-year old, with little retail experience, managing people who've been there 20 years – it's quite daunting. But I formed such a strong family bond with the team that it became the highlight of my placement.



@RateMyPlacement This is a challenging placement where you'll 'become Aldi', make the most of the opportunity and absolutely prove your worth #managermaterial





# ALLEN & OVERY 14th

Reviewed by  
28 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Law**

Number of  
Vacancies: **90**

**Roles Recruiting Into:** Law

**Locations:** London

**Salary & Benefits:** £450 per week

## How to apply

**Entry Requirements:** 2:1 in any degree subject and 135 UCAS points

**Application Process:** Online Application, Situational Judgement Test, Assessment Day

 [fb.me/allenovergrads](https://fb.me/allenovergrads)

 [@allenovergrads](https://twitter.com/allenovergrads)

 [www.rmp.gd/allenandover](http://www.rmp.gd/allenandover)

Allen & Overy is an international legal practice with approximately 5,400 people in 44 major centres worldwide. Our client list includes many of the world's leading businesses, financial institutions and governments. Naturally, we are committed to providing the highest quality advice, which is driven by innovation. By developing tailored solutions to a wide range of business issues, our partners are recognised as leaders in their areas of expertise and we have earned an enviable reputation and outstanding success in high-profile deals.

We recruit around 50 vacation students across the year from all degree disciplines. We have opportunities for students in their penultimate year and onwards, including graduates, on our vacation schemes. We also offer A&O First as a work experience programme and support network designed exclusively for undergraduate first-year students in the UK.

Full details about eligibility requirements and application deadlines are available on our website.



## What Justin thinks...



**Justin Farrance**  
**From**  
University of Warwick  
**Studying**  
Management  
**Position**  
Future Trainee Solicitor

### What was the application process like?

The application process was very clear and required me to complete an online application form answering questions specific to my experience and motivation for applying to A&O. The deadlines were published in advance so I knew exactly when to apply.

### What was the interview process like?

I was invited to attend a competency style interview followed by a case study interview. For the case study, I was asked to read through a pack of documents beforehand and then asked to present on the information and answer questions related to it.

***"When I asked for more work, they allowed me to support on more deals, gaining further insights."***

### What advice would you give to students applying for your role?

My advice would be to research the firm beyond their website, for example, through their social media and LinkedIn posts. If you're able to meet representatives on campus, ask them relevant questions and include their answers in your application.

### How much responsibility do you have?

If you show willingness to learn and participate, you're given more responsibility. When I asked for more work, they allowed

# ALLEN & OVERY

TO FIND OUT MORE VISIT

[WWW.RMP.GD/ALLENANDOVERY](http://WWW.RMP.GD/ALLENANDOVERY)

me to support on more deals, gaining further insights. The highlight was observing a client signing at the end of a deal.

### What do you most enjoy about your role?

I enjoyed the opportunity to experience multiple deals and gain a glimpse into how life as a trainee is. Beyond that, attending Diversity & Inclusion events enabled me to gain a sense of A&O's inclusive and supportive culture.

### What is the office atmosphere like?

The atmosphere is collaborative, supportive and diverse. People are comfortable to be themselves in the office as they're respected and treated as equal. There's also an 'open door policy' which meant I had the opportunity to ask for more work.

### What activities are there outside of work?

The Graduate Recruitment Team organised many social events for us including treasure hunts around London and dinner at the Corinthia Hotel. A&O hosted many LGBT+ events where I heard about their many diversity initiatives. The gym was also great!



@RateMyPlacement my vacation scheme with @AllenOveryGrads was unlike any other! I was able to meet exceptional people, experience how diverse and open the firm is and gain a true sense of how global their deals are.





Careers

# 24th

Reviewed by  
27 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Financial Services/  
Payments**

Number of  
Vacancies: **50**

**Roles Recruiting Into:** Finance, Marketing, Business Development, Strategic Planning Group, Customer Service & Business Strategy, Technology, Risk Management

**Locations:** London, Burgess Hill, Brighton

**Salary & Benefits:** Competitive salary, 22 days holiday, pension, flexible working, private healthcare

## How to apply

**Entry Requirements:** 320 UCAS points

**Application Process:** Online application, video interview, assessment centre



[fb.me/americanexpressuk](https://fb.me/americanexpressuk)



@



[www.rmp.gd/americanexpress](http://www.rmp.gd/americanexpress)

YOUR EXPERIENCE MEETS A WORLD OF OPPORTUNITY.

American Express has been making a difference in people's lives for over 160 years, backing them in moments big and small, granting access, tools, and resources to take on their biggest challenges and reap the greatest rewards.

We've also made a difference in the lives of our people, providing a culture of learning and collaboration, and helping them with what they need to succeed and thrive. We have their backs as they grow their skills, conquer new challenges, or even take time to spend with their family or community. And when they're ready to take on a new career path, we're right there with them, providing guidance and momentum towards the future they envision.

Because we believe that the best way to back our customers is to back our people.

You'll be encouraged to push yourself, generate new ideas, take calculated risks and collaborate across business lines.





# ONE SUMMER CAN LAUNCH YOUR CAREER.

Are you ready to take your college experience and apply it in the real-world? American Express has summer 2019 internships available now. We're looking for talented individuals who want to gain professional experience while collaborating on real business solutions. American Express provides the opportunity to do meaningful work in collaboration with great colleagues and leaders. Because we believe the best way to back our customers is to back our people.



Careers

**The powerful backing™ of American Express.**

Learn more about the world of opportunities awaiting you at **[careers.americanexpress.com/students](https://careers.americanexpress.com/students)**.

American Express is an equal opportunity employer and makes employment decisions without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability status, or any other status protected by law.





**BAE SYSTEMS**

**57th**

Reviewed by  
48 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Defence**

Number of  
Vacancies: **160**

**Roles Recruiting Into:** Engineering, Business, Finance, Project Management, Consulting

**Locations:** Multiple sites across the UK

**Salary & Benefits:** £16,800 - £18,000 (pro-rata) per annum

### How to apply

**Entry Requirements:** Predicted 2:2 degree - specific degrees may be required, please check online role profiles for details

**Application Process:** Online application



[fb.me/BAESGraduates](https://fb.me/BAESGraduates)



[@BAESGraduates](https://twitter.com/BAESGraduates)



[www.rmp.gd/baesystems](http://www.rmp.gd/baesystems)

Join us at BAE Systems and you'll quickly become involved in developing some of the most technologically advanced defence, security and aerospace systems, and receive tailored development to advance your career.

### About Us

At BAE Systems, we provide some of the world's most advanced, technology-led defence, aerospace and security solutions. We employ a skilled workforce of more than 83,200 people in 40 countries. Working with customers and local partners, we develop, engineer, manufacture, and support products and systems to deliver military capability, protect national security and people, and keep critical information and infrastructure secure.

### What you can expect

We can offer you an exciting and fulfilling career. You'll be working on real projects that make a difference, being part of inspiring work whilst enhancing your future career prospects. That's what's on offer when you choose a one year Industrial Placement, or a 12-week Summer Internship within one of our BAE Systems businesses.





BAE SYSTEMS



# Looking to make a difference? We're looking for you

From stealth submarines to supersonic fighter jets, radar technology to cyber security, we design and build state-of-the-art defence technology that protects people all over the world.

If you're looking for opportunities in engineering, project management, technology and finance, we're looking for graduates with passion, commitment and a desire to make a difference.

Apply your talent **where it counts.**

[baesystems.com/graduates](https://baesystems.com/graduates)

 BAE Systems Graduates  
 @BAESGraduates





**Bank of America**  
**Merrill Lynch**

**4th**

Reviewed by  
116 students

### Opportunities available

Placement Years	Summer Internships	Short-term Insights
--------------------	-----------------------	------------------------

### What you need to know

Industry Focus: <b>Investment Banking</b>	Number of Vacancies: <b>300</b>
--	------------------------------------

**Roles Recruiting Into:** Audit, Finance, Investment Banking, Research, Risk, Sales & Trading and Technology

**Locations:** UK, Ireland and other locations across Europe

**Salary & Benefits:** Competitive salary and benefits package

### How to apply

**Entry Requirements:** Predicted 2:1 or above in any degree discipline

**Application Process:** Online Application, Assessment centre



fb.me/



@BofA\_Careers



www.rmp.gd/baml

Bank of America Merrill Lynch (BofAML) is the marketing name for the global banking and markets businesses of Bank of America Corporation. With a presence in Europe, Middle East and Africa for more than 90 years, we have offices in 19 countries across three continents serving the needs of corporate, institutional and government clients.

At BofAML we are guided by a common purpose to help make financial lives better. We deliver on this through responsible growth, our commitment to shared success, and Environmental, Social and Governance (ESG) leadership. Through our own experience and global research, we know that sound ESG policies drive economic growth in sustainable ways – helping to create jobs, transform communities and foster economic mobility.

We know that our inclusive culture and diverse range of employees make us stronger and are critical to our company's sustainability. Our efforts start with young people, helping to provide them with the inspiration, tools and confidence to make the transition from school to sustainable employment.





# Meet our People

Every one of our employees has been where you are. It's their drive and passion that helps us strengthen economies around the world. Meet some of the people who work here and see how their journeys can inspire your career.

[campus.bankofamerica.com](https://campus.bankofamerica.com)



@BofA\_Careers

**Bank of America**  
Merrill Lynch



**Bank of America**  
Merrill Lynch





**12th**  
Top In Industry

Reviewed by  
210 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Banking, Investment  
Banking & Technology**

Number of  
Vacancies: **600+**

**Roles Recruiting Into:** Business Banking, Corporate Banking, Customer Banking Solutions, Group Functions, Investment Banking, Technology & Wealth

**Locations:** London, Glasgow, Northampton, Radbrooke (Knutsford), Europe

**Salary & Benefits:** Competitive

### How to apply

**Entry Requirements:** Open to all degree disciplines

**Application Process:** Register your interest, Business Insights, Barclays Business Meeting



[fb.me/BarclaysGraduates](https://fb.me/BarclaysGraduates)



[instagram.com/barclaysgrads](https://www.instagram.com/barclaysgrads)



[www.rmp.gd/barclays](http://www.rmp.gd/barclays)

Healthy economies need innovative banks to help transform and drive social progress. At Barclays, we encourage fresh ideas that support our businesses and clients. Because we know that when they thrive, we thrive. That's why our interns have many opportunities to get involved. To share their big ideas. And to challenge what's already been done.

With over 325 years of history and expertise in banking, Barclays operates in over 40 countries and employs approximately 85,000 people.

Interns from all degree backgrounds can expect the best possible start with us. Collective challenges and inspiring collaborations will expand your mind, while ongoing training will turn fledgling ideas into groundbreaking concepts. All you need is a commercial outlook, a curious nature, and the ambition to help Barclays become the best bank we can be.

It's time to start a career that fosters real development – for you, for Barclays, and for society. At Barclays you'll have the freedom to create smarter solutions every day. Start thinking big.



# The latest thinking? Time to out-think it.

At Barclays, we believe opportunities are created by those who like to challenge convention, explore new possibilities and run with bold ideas.

Whether the result is a product that makes our customers' and clients' lives easier, a deal that helps to ensure a company's future success, or a wider initiative that benefits the communities we serve, that's what makes this an inspiring place to build a career.

But that's just our thoughts. It's yours we're interested in.

So tell us, what do you think?

[joinus.barclays](https://joinus.barclays)







Find your inspiration at  
[bdoearlyincareer.co.uk](http://bdoearlyincareer.co.uk)



**48th**

Reviewed by  
41 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Audit, Tax, Advisory  
& Business Services**

Number of  
Vacancies: **260**

**Roles Recruiting Into:** Audit, Tax, Advisory,  
Business Service & Outsourcing Graduate and  
Internship opportunities

**Locations:** Nationwide

**Salary & Benefits:** Competitive salary & 25 days  
holiday

### How to apply

**Entry Requirements:** 2:2 degree, 3 A-levels A\*-C  
or equivalent

**Application Process:** Online Application Form,  
Online Testing, Video Interview, Assessment  
Centre



[fb.me/BDOTraineesUK](https://fb.me/BDOTraineesUK)



[@BDO\\_trainees\\_uk](https://twitter.com/BDO_trainees_uk)



[www.rmp.gd/bdo](http://www.rmp.gd/bdo)

BDO LLP is one of the UK's largest accountancy and business advisory firms. We provide integrated advice and solutions to help businesses succeed in a changing world. Our clients are Britain's economic engine – ambitious, entrepreneurially spirited and high-growth businesses that fuel the economy. With more than 3,500 talented people across the UK and operating out of 18 offices, we cover all major business centres.

Our clients tell us they want to work with people who take the time to understand their needs. They want experts with confidence and experience to help navigate new and unfamiliar territory, to provide practical and insightful advice and solutions to help them succeed.

Trainees are a huge part of our business and our plans for growth and this is where you come in. We want people to join us who are inquisitive and inspired to be as successful as they can be. In return, we'll coach and empower you to be all that you can be.

Be inspired and join BDO.





# BE INSPIRED TO DO GREAT WORK

Get a taste for how we operate at BDO.

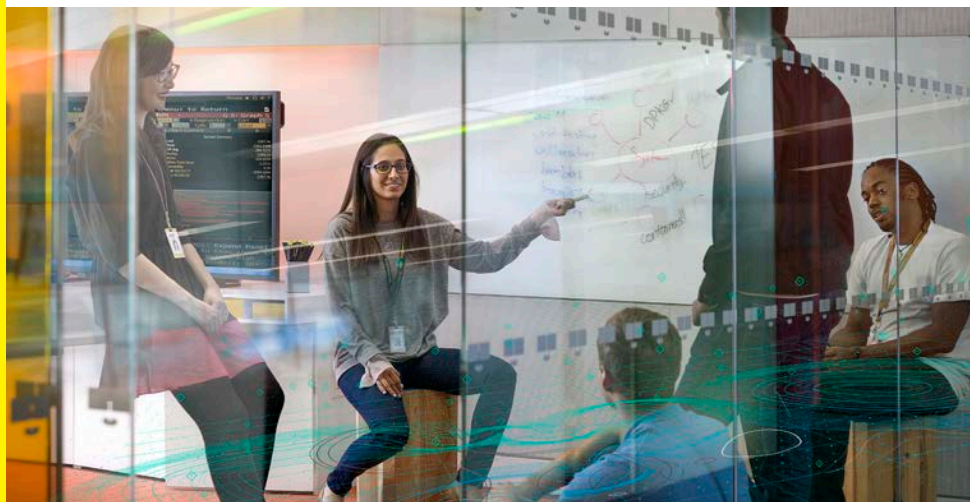
## **Summer internships**

For graduates in their penultimate year looking to explore the world of Accounting, Business Advisory and Tax. A 6 week internship program designed to offer a taste of life at the heart of the firm, experiencing employability sessions, technical training and a wide variety of projects.

## **Insight days**

A chance to see inside BDO and look behind the scenes at what we do. We'll break through the mystique surrounding accountancy and business – it's a great day of discovery!





## Bloomberg® **7th** Top In Industry

Reviewed by  
55 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Financial Services**

Number of  
Vacancies: **250**

**Roles Recruiting Into:** Analytics and Sales, Global Data, Operations, Software Engineering, News, New Energy Finance

**Locations:** London and Frankfurt

**Salary & Benefits:** Competitive

### How to apply

**Entry Requirements:** Passion for finance and/or technology

**Application Process:** Typically involves online application, video interview and an assessment day



[fb.me/BloombergCareers](https://fb.me/BloombergCareers)



[@BloombergCareer](https://twitter.com/BloombergCareer)



[www.rmp.gd/bloomberg](http://www.rmp.gd/bloomberg)

As a global information and technology company, Bloomberg uses its dynamic network of data and analysis to solve difficult problems every day. Our customers globally rely on us to deliver accurate, real-time business and market information that helps them make important decisions. We are guided by four values that are the foundation of our continued success: innovation, collaboration, customer service and doing the right thing.

We harness the power of data and technology to organize, understand and improve our world.

It's our purpose. Come find yours.

An internship at Bloomberg provides an unparalleled blend of learning, networking, and project responsibilities. It aims to provide an early exposure to the business and our unique culture, and is filled with training, projects, speaker series, philanthropic events, and more. You will build and define your own unique career rather than a pre-defined path. Bloomberg is proud to have a truly global dynamic organisation, so all employees are empowered to have an impact and are measured by their contributions.



# How does a tsunami affect microchip prices?

At Bloomberg, we ask hard questions and then build tools to answer them. It's our purpose.

Come find yours.  
[bloomberg.com/careers](https://www.bloomberg.com/careers)

★ **RATEMYPLACEMENT**  
2018 • 2019  
**Top 100 Undergraduate Employers**

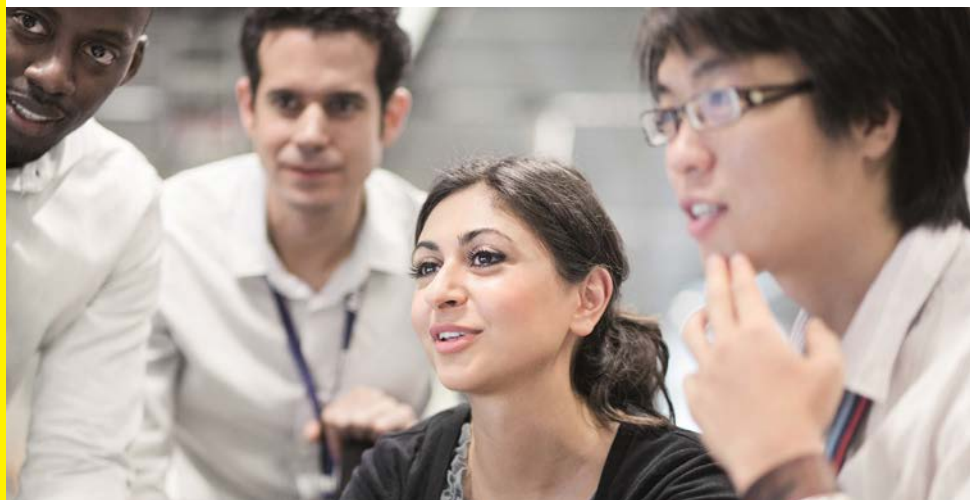
Make connections on purpose.

Sarah / Marketing

# Bloomberg

©Bloomberg L.P. 2018 248996 0718





Rolls-Royce  
Motor Cars Limited

# 66th

Reviewed by  
66 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
Automotive, Engineer-  
ing, Manufacturing

Number of  
Vacancies: **230**

**Roles Recruiting Into:** Manufacturing, Engineering, HR, IT, Purchasing, Finance, Logistics, Sales, Marketing, Communications

**Locations:** Various UK locations

**Salary & Benefits:** £17,500 (pro rata), competitive total rewards package

## How to apply

**Entry Requirements:** 2:1 degree

**Application Process:** Online application, online tests, interviews/assessment centre



fb.me/BmwCareersUK



@



www.rmp.gd/bmwgroup

With its three brands BMW, MINI and Rolls-Royce Motor Cars, the BMW Group is the world's leading premium manufacturer of automobiles and motorcycles and also provides premium financial and innovative mobility services. We employ more than 130,000 employees worldwide, including 8,000 in the UK.

To ensure we continually develop our workforce, each year we welcome over 200 students on to 6 or 12-month placements within a wide range of business areas. We look for passionate students with team spirit and personal initiative, as well as an uncompromising desire to constantly further their knowledge.

At the BMW Group, we believe in creating an environment where our interns can learn by doing and where they are given their own areas of responsibilities from the start. That's why our experts will treat you as part of the team from day one and give you the opportunity to really show what you can do.

So if you share our passion for future premium mobility solutions, join our team.



## What Isabelle thinks...



**Isabelle Boreham**  
**From**  
Cardiff University  
**Studying**  
Mechanical Engineering  
(MEng)  
**Position**  
Series Production  
Engineering Student



Rolls-Royce  
Motor Cars Limited

TO FIND OUT MORE VISIT

[WWW.RMP.GD/BMWGROUP](http://WWW.RMP.GD/BMWGROUP)

### What was the application process like?

It consisted of online ability tests, a telephone interview and an assessment centre comprised of team activities and an individual interview. The whole process was challenging, exciting and great experience for future job applications.

### What was the interview process like?

The individual interview was nerve-racking, but once it started I began to relax. The interview had a range of technical and competency based questions and an informal chat where the interviewer wanted to learn a little more about me in general.

***"The placement has such a variety of experiences to offer, ranging from 'hands on' work on the vehicles to supplier trips."***

### How much responsibility do you have?

More than I was expecting for an intern role! I carry out tasks with little supervision which I then present back to both my supervisor and to larger meetings. It is a good feeling to have my input trusted as much as any other employee.

### What do you most enjoy about your role?

I enjoy the fact that my contribution is always welcomed by the other members of

the team. I am always encouraged by my colleagues to increase my knowledge and skill set, which makes the job continually engaging and rewarding.

### How has this experience exceeded your expectations?

The placement has such a variety of experiences to offer, ranging from 'hands on' work on the vehicles to supplier trips where I have seen interesting manufacturing processes such as injection moulding. There is something new every day!

### What is the office atmosphere like?

It's great! Everyone in my department is very friendly and they are always willing to go out of their way to help me if I need it. It makes the whole experience very welcoming and enjoyable.

### What activities are there outside of work?

There are weekly socials organised by the interns which is a fun way to meet other placement students. There are also lots of activities going on in the surrounding city centre, for example I go to weekly tap dance classes.



@RateMyPlacement A fantastic year

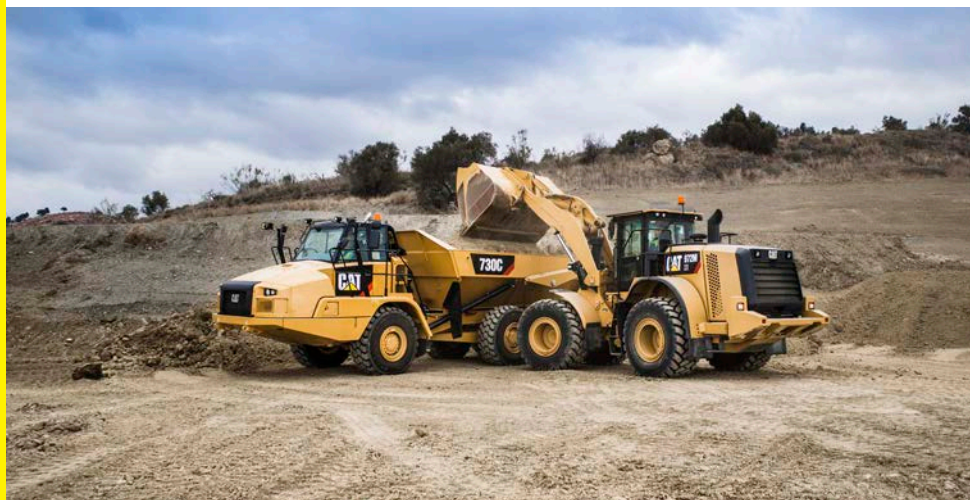
placement at BMW Group's MINI Plant

Oxford as an engineering intern – great

hands on, real life experiences coupled with

amazing colleagues. Thanks for having me!





**CATERPILLAR®**

**84th**

Reviewed by  
28 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Engineering,  
Manufacturing**

Number of  
Vacancies: **60**

**Roles Recruiting Into:** Engineering, Manufacturing, Sales, Marketing, Supply Chain, Logistics, Finance

**Locations:** UK

**Salary & Benefits:** Competitive salary, Flexible Working, Share Scheme, Pension and 25 days Annual Leave

### How to apply

**Entry Requirements:** Predicted 2:1

**Application Process:** Online Application, Telephone Interview, Assessment Centre

 [instagram.com/wearecaterpillar](https://www.instagram.com/wearecaterpillar)

 @

 [www.rmp.gd/caterpillar](http://www.rmp.gd/caterpillar)

At Caterpillar, we want you to build what's important to you, whether it's the career you've dreamed of, crucial work skills, strong relationships, new technologies or world-changing solutions.

Our 12-month Industrial Placement scheme offers you the chance to perform in a real job, gain high quality experience and develop skills and knowledge effectively. We have various 12-month industrial placement opportunities in multiple areas such as: Manufacturing/Engineering, Sales and Marketing, HR, Supply Chain, Logistics, Finance and IT.

We also operate a conditional offers process where our highest performing placement students are fast-tracked to our graduate development scheme with a conditional offer of employment upon returning to university.

### Who are we looking for?

We're looking for people who can show us a highly participative working style, and who thrive in a team of committed professionals.

Are you ready to build what matters?





# GIVE YOUR WORK NEW REACH

**CATERPILLAR®**





**centrica**

**40th**

Reviewed by  
46 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Energy & Services**

Number of  
Vacancies: **65**

**Roles Recruiting Into:** Business, Engineering,  
HR, Finance, Marketing

**Locations:** Nationwide

**Salary & Benefits:** Competitive, plus free  
accommodation & more

### How to apply

**Entry Requirements:** Predicted 2:1 degree

**Application Process:** Online application,  
psychometric tests, telephone interview,  
assessment centre



[fb.me/centricacareers](https://fb.me/centricacareers)



[@CentricaCareers](https://twitter.com/CentricaCareers)



[www.rmp.gd/centrica](http://www.rmp.gd/centrica)

Centrica plc is an international energy and services company with around 25 million customer accounts and a worldwide workforce of over 33,000 employees. We operate mainly in the UK, Ireland and North America through strong brands such as British Gas, Direct Energy and Bord Gáis Energy.

We are a top 50 FTSE 100 company focused on satisfying the changing needs of our customers by delivering high levels of customer service, and improving customer engagement and loyalty. We are developing innovative products through our Hive brand, as well as offers and solutions underpinned by an investment in technology.

Sound right for you? Well if you've got the talent and ambition, then we've got the opportunities and development initiatives to help you achieve your potential. From roles involving hard hats to those more suited to laptops, you'll find that whatever you are studying we have a role to help you to develop and launch your career. And if you are successful in your placement, you could leave with a graduate job secured as you go into your final year!



## What Frances thinks...



**Frances Hagan**  
**From**  
Durham University  
**Studying**  
BSc Geoscience  
**Position**  
Commercial Analyst

# centrica

TO FIND OUT MORE VISIT

[WWW.RMP.GD/CENTRICA](http://WWW.RMP.GD/CENTRICA)

### What was the application process like?

The application process is not as daunting as it might sound on paper, you should give it a go!

### What was the interview process like?

I had visions of an Apprentice-style competitive environment, but it turned out that everyone was very nice. Fast forward to today I'm working alongside friends that I met on that day!

***"From the very start  
you're valued as an equal  
member of the team."***

### What advice would you give to students applying for your role?

It's important to be open and honest during the application process, as this is mutually beneficial and Centrica can better determine if you will be happy in your role.

### How much responsibility do you have?

From the very start you're valued as an equal member of the team. I have been given the opportunity to self-manage my own project, but still I have an open and supportive team around me who want me to achieve the best I can.

### What do you most enjoy about your role?

What I've enjoyed the most throughout my placement has been the opportunity to work on my own project, something that I've

claimed ownership of, and will ultimately be used to make a difference. I've taken it from the research stage, through to modelling, through to the analysis of data and the presentation of my findings. It's been a rewarding experience and it's good to know that I'll be returning to university in Autumn with a fresh set of skills. It also helps that I have a great team around me, and the supportive network of all the other interns who are having the same journey as me.

### How has this experience exceeded your expectations?

The amount of support I have received, either from my Team, Line Manager, Graduate Buddy, Graduate Talent Team, or from my fellow Interns.

### What is the office atmosphere like?

Centrica organises a variety of Development Days and Inductions so that you can start to build a good network. It also helps that Centrica provide free accommodation and so as interns we are very supportive of each other as we all go through this journey together.



@RateMyPlacement Can't recommend

Centrica's Summer Internship Programme enough! Fantastic opportunity to get an insight into the company and Grad Scheme, all whilst developing my skill set #SummerAtCentrica





# C/M/S/

Law . Tax

## 2nd

Top In Industry

Reviewed by  
60 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Law**

Number of  
Vacancies: **65**

**Roles Recruiting Into:** CMS Academy 2019 (Vacation Scheme) and First Steps 2019

**Locations:** London and 70+ offices worldwide

**Salary & Benefits:** £350 per week

### How to apply

**Entry Requirements:** ABB at A-Level and predicted 2:1 at undergraduate

**Application Process:** Please visit our website for more information



[instagram.com/CMSGraduates](https://www.instagram.com/CMSGraduates)



[fb.me/CMSUKGraduates](https://www.facebook.com/CMSUKGraduates)



[@CMSUK\\_Graduates](https://twitter.com/CMSUK_Graduates)



[www.rmp.gd/cms](http://www.rmp.gd/cms)

### Firm Overview:

CMS is a future-facing law firm combining top quality sector expertise with international scale and a strategy to become a progressive technology-driven firm. Across its six core sectors of Energy, Financial Services, Infrastructure & Project Finance, Life Sciences & Healthcare, Real Estate and Technology, Media & Communications, CMS has some of the most creative legal minds.

### Vacation Scheme:

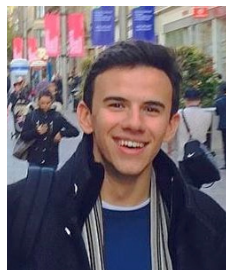
The CMS Academy, CMS's next-generation vacation scheme, starts with innovative leadership development training in London including panel discussions with clients, case studies, work simulation exercises and client visits amongst other things. The second part of the programme includes a 2-week internship within one of our UK offices.

### First-year Insight:

The CMS First Steps programme offers an introduction to commercial law and working in a global law firm. The programme comprises an introduction to CMS, skills sessions and an opportunity to shadow our fee earners. We also offer a number of Open Days across the UK. Please visit our website for more information.



## What Keith thinks...



**Keith Martin**  
**From**  
University of Glasgow  
**Studying**  
Law (LLB)  
**Position**  
CMS Academy (Vacation  
Scheme) Student

# C/M/S

Law . Tax

TO FIND OUT MORE VISIT

[WWW.RMP.GD/CMS](http://WWW.RMP.GD/CMS)

### What was the interview process like?

The interview process was simple and straight-forward: a short written exercise followed by an interview with two senior CMS lawyers. Whilst the interview was structured to assess certain key competencies to keep the process fair, the interviewers had a good grasp of my CV and asked questions relevant to my career. When discussing legal topics and current affairs, the interviewers challenged my views and encouraged me to explain my reasoning. Like any good interview, it turned into a conversation and I left with a much better idea of how CMS sees itself in the legal market and what the firm is looking for.

***"I was impressed by how interested the team was in making sure I got the most out of the internship, while finding ways for me to genuinely add value to their client work."***

### What do you most enjoy about your role?

The highlight was the "Business of Law" week which kicked off the three-week CMS Academy programme. Each day was comprised of a number of sessions designed to assess a range of abilities and familiarise the group with CMS.

We got to know the faculty members throughout the week and heard from sector heads, gained an understanding of the neuroscience behind business behaviours and were able to visit some of the firm's top clients. The 'Business of Law' week is a comprehensive introduction to more than just life in a law firm, but to a career in building and developing businesses.

### How much responsibility do you have?

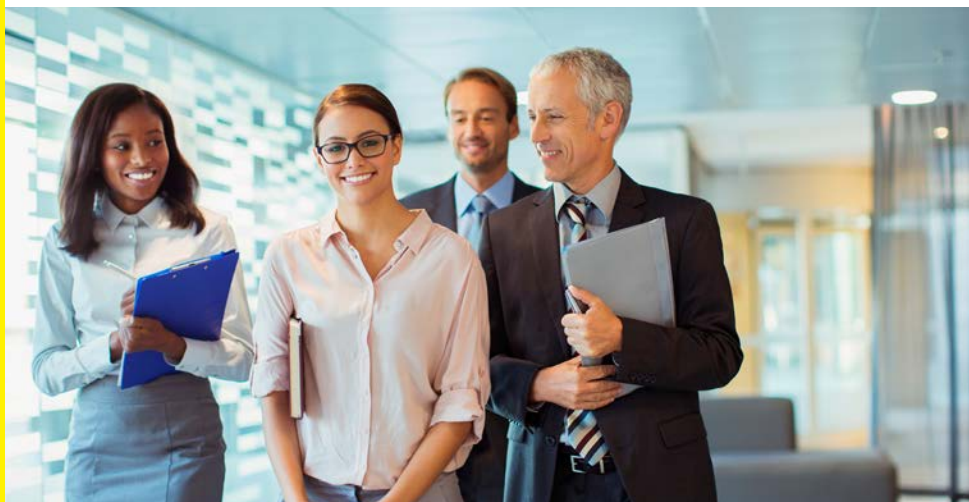
For the internship part of the CMS Academy, I joined the firm's Tax team. I essentially became a trainee for the two weeks that I was there and I made an effort to collaborate and take on work from as many other lawyers as I could. I was impressed by how interested the team was in making sure I got the most out of the internship, while finding ways for me to genuinely add value to their client work. I was very quickly given responsibility for real client work and given regular constructive feedback on it. It was exciting to be part of events as they unfolded.



@RateMyPlacement Loved the CMS

Academy experience - one of the best  
vacation schemes out there





# 61st

Reviewed by  
24 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Investment  
Banking**

Number of  
Vacancies: **200**

**Roles Recruiting Into:** Investment Banking & Capital Markets, International Wealth Management, Global Markets Sales & Trading, Global Markets Research, Technology  
**Locations:** London, Dublin, Europe, Middle East  
**Salary & Benefits:** Competitive salary plus benefits

## How to apply

**Entry Requirements:** 2:1 degree  
**Application Process:** CV and cover letter, online application, numerical and verbal reasoning tests, interview and assessment centre



[fb.me/creditsuissecareers](https://fb.me/creditsuissecareers)



[@CreditSuisse](https://twitter.com/CreditSuisse)



[www.rmp.gd/creditsuisse](http://www.rmp.gd/creditsuisse)

Credit Suisse is a leading global wealth manager with strong investment banking capabilities. Headquartered in Zurich, Switzerland, we have a global reach with operations in about 50 countries and employ more than 45,000 people from over 150 different nations. Embodying entrepreneurial spirit, Credit Suisse delivers holistic financial solutions to our clients, including innovative products and specially tailored advice. Striving for quality and excellence in our work, we recognize and reward extraordinary performance among our employees, provide wide-ranging training and development opportunities, and benefit from a diverse range of perspectives to create value for our clients, shareholders and communities. We are Credit Suisse.

## Application Deadlines:

2019 Summer Internship and Industrial Placements:  
9 December, 2018

2019 Investment Banking & Capital Markets Final Year Internship:  
27 January, 2019

2019 Spring Insight:  
27 January, 2019



# Take the next step with Credit Suisse.

We are looking for open-minded talent with a desire to become our leaders of the future. This is made possible with opportunities to grow and develop on the job and through training. Join Credit Suisse and let's progress together.  
[credit-suisse.com/careers](https://credit-suisse.com/careers)



Big enough to coach and  
develop a global workforce.

Small enough to find your fit.



49th

Reviewed by  
26 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Engineering**

Number of  
Vacancies: **120**

**Roles Recruiting Into:** Engineering, Finance, IT, Marketing, Supply Chain, Human Resources, Purchasing, Project Management

**Locations:** UK and Mainland Europe

**Salary & Benefits:** £18,500, 4% Bonus, Healthcare, Cummins Rewards

### How to apply

**Entry Requirements:** Working towards a 2:1 preferred

**Application Process:** Online application - multiple applications welcome



[fb.me/cummins.eur.careers](https://fb.me/cummins.eur.careers)



[@CumminsJobs](https://twitter.com/CumminsJobs)



[www.rmp.gd/cummins](http://www.rmp.gd/cummins)

Cummins are global leaders in the clean engine, alternative fuel, power generation, turbocharging and emissions solutions markets.

With manufacturing plants in 14 countries, 55,000 employees and turnover of \$20 billion in 2017, you would be joining an organisation that offers flexible career paths and opportunities on a global basis.

Cummins is the only team of dependable, innovative individuals that work in a diverse, inclusive, ethics-based environment who create and deliver the world's leading engine technology while developing careers doing impactful, collaborative work, empowering them to make a positive contribution to a global population in need of clean power solutions.

What makes Cummins different is the way in which we take the time to understand our customers and then exceed their expectations by always being the first to market with the best products. The other advantage Cummins has over the competition is that we produce and supply superior integrated power systems, making us a one-stop-shop for all of our customers' needs.



## What Isla thinks...



**Isla Kathryn Murray**  
**From**  
Liverpool John Moores  
University  
**Studying**  
Human Resource  
Management  
**Position**  
Industrial Placement –  
Human Resources



TO FIND OUT MORE VISIT

**WWW.RMP.GD/cummins**

### **What was the application process like?**

Simply a covering letter and CV is enough. I highly recommend doing your research, find out what they want to gain from a placement and in a covering letter ensure key skills and development needs are covered.

### **What was the interview process like?**

At the assessment centre day, each candidate is given the opportunity to show their strengths. You partake in tasks such as in-tray, prioritising, Excel and a group task, followed by 'speed interviews'.

***"Doing a placement year develops students both personally and emotionally, and definitely heightens their work ethic."***

### **What advice would you give to students applying for your role?**

Do your research, and remember you have a set amount of time to impress the hiring manager and prove you're the right person for the job. What makes you stand out from others? What do you wish to gain from the experience?

### **How much responsibility do you have?**

At Cummins, being a placement student doesn't mean you have any less responsibility than any other employee. You

will be a valued and respected individual. With time and effort you gain a level of responsibility within the team.

### **What do you most enjoy about your role?**

Being a member at a big site there are numerous teams and people to work with. You create both working relationships and friendships with colleagues. Looking after recruitment I work with different teams across site regularly.

### **What has been your biggest challenge?**

Please keep on top of your university work. It not only helps you when it comes to report deadlines, but it keeps you up to speed with academic writing. This will come in handy when you go back for final year.

### **How has this experience exceeded your expectations?**

Doing a placement year develops students both personally and emotionally, and definitely heightens their work ethic. Putting you in good stead for future prospects. I have had an incredible time on my placement year and will be upset to leave.



@RateMyPlacement thank you for giving me the tools to find my placement at Cummins, the skills I have developed are invaluable and will help with my future prospects.





# 35th

Reviewed by  
37 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Real Estate &  
Property**

Number of  
Vacancies: **45**

**Roles Recruiting Into:** Commercial Surveying, Building Surveying, Project Management, Quantity Surveying, Interior Design, Residential, Building Engineering, Planning

**Locations:** UK wide

**Salary & Benefits:** Competitive, 25 days holiday, pension, private medical insurance, travel loan

## How to apply

**Entry Requirements:** 2:1 in any degree

**Application Process:** Online application, psychometric tests, interview, assessment centre



[instagram.com/CW\\_EarlyCareers](https://www.instagram.com/CW_EarlyCareers)



[@CW\\_EarlyCareers](https://twitter.com/CW_EarlyCareers)



[www.rmp.gd/cushmanandwakefield](http://www.rmp.gd/cushmanandwakefield)

Cushman & Wakefield is a leading global real estate services firm that delivers exceptional value by putting ideas into action for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with 48,000 employees in approximately 400 offices and 70 countries. Across our network we're delivering cutting-edge multimillion pound deals in sectors ranging from hospitality to healthcare, retail to rail, and many more.

This is exactly the type of work we'll expose you to on our six-week paid internship. You'll work on live projects, have hands on involvement, and gain practical work experience. There are also learning and development opportunities and social events too.

Our ambitious growth strategy means there will always be exciting projects and high profile work on offer. You'll get to work across different service lines and with people around our global network, whilst being supported throughout to ensure you make the most of your internship.

Your future is a big deal to us. Passionate about property? Ambitious? Begin that future now.



## What Claudia thinks...



**Claudia Tripp**  
**From**  
Durham University  
**Studying**  
BA Politics  
**Position**  
Summer Intern



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/CUSHMANANDWAKEFIELD](http://WWW.RMP.GD/CUSHMANANDWAKEFIELD)

### What was the interview process like?

The interview process was very thorough, testing both your knowledge of Cushman & Wakefield and interest in real estate. The interviewers were supportive and encouraging, wanting to bring out the best in you rather than trying to catch you out.

### What advice would you give to students applying for your role?

If you carry out plenty of research and find a topic or article that interests you, your passion will easily come across. It doesn't matter if you're not from a real estate background as long as you show you're willing to learn and eager to get involved.

***"The unique combination of training and hands-on experience ensured the experience exceeded my expectations."***

### How much responsibility do you have?

With the support of my manager I was given responsibility from day one. From observing client meetings to independently interacting with global brokers, I was expected to use my initiative and was given the support to put forward ideas and act on them.

### What do you most enjoy about your role?


I enjoyed being part of a team that was supportive and where questions were encouraged. I enjoyed being given work that added real value to the team and being able to see the output of my work being used within larger projects.

### How has this experience exceeded your expectations?

My team ensured I got involved in a broad range of tasks. This, coupled with training sessions, made me feel Cushman & Wakefield really invest in your development. The unique combination of training and hands-on experience ensured the experience exceeded my expectations.

### What is the office atmosphere like?

The office atmosphere was friendly and even the most senior members of the team were very approachable. Despite busy schedules everyone made it clear they had time to answer your questions, making it an enjoyable place to turn up to each morning.

 @RateMyPlacement Loved my internship at @CushWakeUK! Everyone was really friendly and made me feel at home from the start, and I learnt something new every day. #Inspired #Challenged #CushWakeInterns





**Deloitte.**

**41st**

Reviewed by  
53 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Consulting,  
Finance, Tech**

Number of  
Vacancies: **400**

**Roles Recruiting Into:** Audit & Assurance, Consulting, Financial Advisory, Risk Advisory, Tax Consulting

**Locations:** UK Nationwide

**Salary & Benefits:** Competitive, 25 days holiday, mobile phone and more

### How to apply

**Entry Requirements:** Vary depending on business area – see our website

**Application Process:** For full details of our application process please check out our website



[instagram.com/deloittecareersuk](https://www.instagram.com/deloittecareersuk)



[fb.me/DeloitteCareersUK](https://fb.me/DeloitteCareersUK)



[www.rmp.gd/deloitte](http://www.rmp.gd/deloitte)

In this ever more complex world, it's the smartest and most curious people that make the difference, because they're driven by imagination and the desire to add value.

Deloitte is a business that doesn't just recognise your need to remain curious, but fully embraces it. Here, you'll follow a career path that enables you to be true to yourself. To dream bigger, think creatively and deliver real impact. This is a place for go-getters, problems-solvers, those who want to make a difference.


Deloitte is reshaping both the business and technology landscape. From Human Capital and Tax Consulting to Technology and Cyber. We're delivering end-to-end improvement programmes, turning disruption into opportunity, and redesigning the art of Audit through automation.

We have 29 offices across the UK and Northern Ireland, including Aberdeen, Belfast, Cardiff, Channel Islands, Gatwick, London, Manchester, Reading, St. Albans and many more.

This is the home of the imaginative – and you could be part of it.



# Deloitte.



## Where are solutions before they're found?

Welcome to the home of the curious.  
A place for those who know that imagination,  
ingenuity and solution finding are what  
humans are made of. We offer life-changing  
careers and professional qualifications,  
across all industries, to those who are true  
to themselves. Those who set no limits to  
their dreams and ambitions.

**[deloitte.co.uk/careers](https://deloitte.co.uk/careers)**

What impact will you make?





**e-on**

**85th**

Reviewed by  
17 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Energy**

Number of  
Vacancies: **35**

**Roles Recruiting Into:** Commercial and Engineering schemes

**Locations:** UK (Nottingham and Coventry)

**Salary & Benefits:** £17,000 pro rata + graduate fast-track opportunities

### How to apply

**Entry Requirements:** On track for minimum 2:1 degree

**Application Process:** Online Application and Gamification, Video Interview, Assessment Centre



[fb.me/eoncareers.uk](https://fb.me/eoncareers.uk)



[@eonenergyuk](https://twitter.com/eonenergyuk)



[www.rmp.gd/eon](http://www.rmp.gd/eon)

E.ON is an exciting, inclusive business at the forefront of energy innovation. Our sector is always evolving and that means this place is always moving forward. Come here and you can expect to be constantly developing your skills to stay ahead of the energy revolution.

From creating breakthrough technologies in marine energy to providing millions of customers with energy-saving advice, we can offer you a constant stream of worthwhile work. And you can expect plenty of freedom, ownership and responsibility for how you go about taking on those challenges – together with the chance to learn by working alongside a host of intelligent mentors and colleagues.

For Commercial and Science & Engineering, our summer placements are 10 weeks long, whilst our year placements last 48 weeks. Both give you an insight into our fast-moving sector and the chance to push yourself, your ideas and your limits. Each is a fantastic opportunity to meet motivated people, make superb contacts, find out about the possible careers open to you and potentially be fast-tracked onto one of our graduate schemes.



# Your energy shapes the future

## *e-on*

Want to improve lives, transform society and shape your own future? Our undergraduate programmes give you the power to do just that. Packed with live work and real-world projects, they offer huge scope to develop your commercial or engineering capabilities. You'll have your very own mentor. A supportive network of fellow undergraduates. And because the programmes are flexible, we can tailor them to ensure you get the most from your experience. Do well and you could even be fast-tracked onto one of our graduate programmes. The future of intelligent energy is here. So come with us and enjoy the feeling of moving forward.

**[eon-uk-careers.com/graduates](http://eon-uk-careers.com/graduates)**







We make big ideas work.\*



64th

Reviewed by  
23 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Engineering &  
Manufacturing**

Number of  
Vacancies: **35**

**Roles Recruiting Into:** Engineering (Elec. & Mech.), Operations, Quality Engineering, Product Mgt, Supply Chain & Marketing

**Locations:** Nationwide

**Salary & Benefits:** Competitive salary, 25 days holiday, plus many more

### How to apply

**Entry Requirements:** On track for a 2:1 undergraduate degree or higher

**Application Process:** Online Application, Telephone Interview, Assessment Centre



[fb.me/eatoncorporation](https://fb.me/eatoncorporation)



[@ETN\\_EMEA](https://twitter.com/ETN_EMEA)



[www.rmp.gd/eaton](http://www.rmp.gd/eaton)

\*At Eaton, we value new ideas and create an environment that fosters learning and teaching, allowing you to reach your full potential.

Everywhere you look - from the technology and machinery that surrounds us, to the critical services and infrastructure that we depend on every day you'll find one thing in common. It all relies on power. That's why Eaton is dedicated to improving people's lives and the environment with power management technologies that are more reliable, efficient, safe and sustainable.

Making it work takes the passion and creativity of every Eaton employee around the world. When you join Eaton, not only will you enjoy competitive benefits and growth opportunities, you'll become part of a diverse organization that's tackling some of the toughest challenges on the planet.

Come discover the opportunities waiting for you and the possibilities inside of you!



## What Catrin thinks...



**Catrin Done**  
**From**  
Aston University  
**Studying**  
BEng Mechanical  
Engineering  
**Position**  
Quality Engineer Intern



TO FIND OUT MORE VISIT

[WWW.RMP.GD/EATON](http://WWW.RMP.GD/EATON)

### What was the application process like?

Very straight-forward. I submitted my cover letter and CV online, followed by a quick telephone interview. From the telephone interview I then received my invitation to the assessment day, which was made up of group activities and interviews.

### What was the interview process like?

The assessment day was very challenging, a lot of aspects such as teamwork, presentation skills, problem-solving and leadership were tested. I found the interview itself was very relaxed and friendly. It's definitely a two-way process.

***"The fact that Eaton gives you a lot of responsibilities is very rewarding, as you really see the value you add."***

### What advice would you give to students applying for your role?

Placement is what you make it. There are so many fantastic opportunities available, you just have to be willing to take them. I showed a real interest and passion within my placement, and I found I received a very positive response as a result.

### How much responsibility do you have?

I have been given a lot of responsibility through the progression of my placement. I have run multiple industry projects that have

allowed me to make huge contributions and improvements within my site.

### What do you most enjoy about your role?

There is so much diversity within my role, in terms of my responsibilities and tasks. I work with so many different departments, and my role requires a variety of both technical and business-related skills.

### What has been your biggest challenge?

No two days are the same! The fact that Eaton gives you a lot of responsibilities is very rewarding, as you really see the value you add.

### How has this experience exceeded your expectations?

It has been fantastic to see how much I have developed this year, both within my role and personally. Eaton are extremely invested in your development, this can be seen by the opportunities and support you receive across the company.



@RateMyPlacement Thanks for an amazing year, Eaton! Incredibly supportive colleagues, responsibilities that made me grow as an engineer and as a person. Was great to see the value I added to the business. #AlreadyMissingEaton





# 36th

Reviewed by  
95 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Retail, Management,  
Business**

Number of  
Vacancies: **200**

**Roles Recruiting Into:** Management Training  
Internship Programme

**Locations:** Over 450 locations throughout UK  
and Ireland

**Salary & Benefits:** Competitive, various

## How to apply

**Entry Requirements:** All degree disciplines

**Application Process:** Please apply online



[fb.me/EnterpriseRentACarJobsEurope](https://fb.me/EnterpriseRentACarJobsEurope)



[@ERAC\\_Jobs](https://twitter.com/ERAC_Jobs)



[www.rmp.gd/erac](http://www.rmp.gd/erac)

Add an annual turnover of \$22.3 billion to a rental and leasing fleet of over 1.9 million vehicles spread across over 10,000 locations worldwide and you get Enterprise Rent-A-Car – a business that's grown into the largest car rental company in the world.

We owe our success to everyone from our senior managers to management trainees. Together they make Enterprise the workplace it is and are the main reason we twice won the Best Intern award at the NUE awards. As a paid intern with Enterprise Rent-A-Car, you'll learn what it takes to run a successful business while acquiring valuable skills and experience covering everything from customer service, sales and marketing to finance.

From a few weeks over the summer to a year-long placement, we offer students flexibility with regards to how long an internship can last. There's plenty of scope for promotion, including the chance to work your way up from an intern into a professional role when you graduate. It's no exaggeration to say that an internship with Enterprise could take you anywhere.



## What Mollie thinks...



**Mollie Rolfe**  
**From**  
Liverpool John  
Moore's University  
**Studying**  
Business Studies  
**Position**  
Management Intern



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/ERAC**

### What was the application process like?

It was quick and simple, and consisted of four stages. I mentioned my requirements early on and the recruiter made all the adjustments I needed for my dyslexia seamlessly. It's these small things that show how much Enterprise care about their employees.

### What advice would you give to students applying for your role?

Go for it! Push yourself and don't hold back, but most importantly be yourself. The first few months are tough but I also learnt a lot. If you're driven, enthusiastic and passionate about working with people then this role is for you.

***"It has given me a great insight into real working life, and I've learned more than I ever imagined."***

### How promising are the graduate prospects?

Amazing! Interns are given the same opportunities for promotion as everyone else. By completing the training programme on your internship, you'll get promoted. So if you decide to come back after graduating, you'll join as an Assistant Manager.

### How much responsibility do you have?

Everybody gets the same opportunities and responsibilities, whether you're a graduate or an intern. This means you'll learn a lot and you'll be encouraged to take charge. It's not overwhelming, as the training is incredible and everybody is ready to help.

### What do you most enjoy about your role?

I loved talking to customers and meeting new people. Enterprise is a great place if you love to sell, and I really enjoyed reaching my targets and getting the rewards and recognition from my managers that go with that.

### How has this experience exceeded your expectations?

It's more than just a job, it's a real career where you can see clear and fast progression ahead of you. I've worked hard, and it didn't go unnoticed. It has given me a great insight into real working life, and I've learned more than I ever imagined.



**@RateMyPlacement** The training was incredible, every day I learnt something new. I was given the same opportunities as all other employees and was promoted after only 11 months! #interntomanager





**6th**  
Top In Industry

Reviewed by  
29 students

We are among the largest technology companies in the world, and our work is solely dedicated to one of the most socially and economically important activities on the planet – Travel.

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

Travel is a force for good. Travel connects us culturally, emotionally and physically, not on a device or via a screen, but in the real world.

### What you need to know

Industry Focus:  
**Technology, HR,  
Analytics, Finance**

Number of  
Vacancies: **50**

**Roles Recruiting Into:** Software Development, Data Science, Marketing, Finance, HR, Account Management

**Locations:** UK and Ireland

**Salary & Benefits:** Salary competitive including travel discounts, monthly breakfast and drinks

At Expedia Group, we know travel transforms lives. Like our travelers, you're ready to move forward and take the next step in your journey. That's why our Global Early Talent team wants to help get you wherever it is you want to go. Whether you are still in high school or have just earned your PhD, we offer a broad range of opportunities to explore your path and join us to make a difference for millions of travelers around the world.

### How to apply

**Entry Requirements:** Bachelor's degree or higher

**Application Process:** Telephone/Video Interview, Onsite Interviews

We are eager and energetic. We love the journey as much as the destination, being part of the team but staying true to ourselves. Life at Expedia Group is an endless adventure, full of opportunity, new experiences, meaningful bonds, and rewarding relationships.



[fb.me/lifeatexpedia](https://fb.me/lifeatexpedia)



[@LifeatExpedia](https://twitter.com/LifeatExpedia)



[www.rmp.gd/expedia](http://www.rmp.gd/expedia)



# You've Arrived #Destination Expedia

We're hiring [www.lifeatexpedia.com](http://www.lifeatexpedia.com)



Bringing the world within reach





# 70th

Reviewed by  
26 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Financial  
Regulation**

Number of  
Vacancies: **25**

**Roles Recruiting Into:** Supervision, Strategy & Competition, Economics, Risk, Enforcement, Market Oversight and Cyber Security

**Locations:** London

**Salary & Benefits:** £24,000 (pro rata), gym, subsidised canteen

## How to apply

**Entry Requirements:** 300 UCAS points, predicted 2:1 in any degree

**Application Process:** Online Tests, Motivational Questionnaire, Telephone Interview, Assessment Centre



fb.me/



@FCA\_Careers



www.rmp.gd/FCA

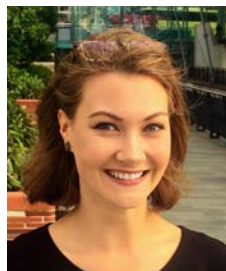
We aim to make sure that financial markets work well so that consumers get a fair deal. To do this we regulate the conduct of over 70,000 businesses.

There's hardly a person in the country whose life isn't somehow affected by the work of the Financial Conduct Authority. Whether it's regulating pension providers, ensuring customers get a fair deal from their banks or clamping down on fraudulent businesses preying on the vulnerable, we are responsible for protecting and enhancing the integrity of the UK financial system.

It's a role as critical as it is all-encompassing. More than two million people are employed in financial or related professional services in the UK, and with new powers under the Financial Services Act, we can address conduct issues, publicly announce disciplinary action we've taken, and ban misleading promotions. Where necessary, we encourage firms to change their behaviour and help consumers understand action we're taking.



## What Paula thinks...



**Paula Trommel**  
**From**  
King's College London  
**Studying**  
Law  
**Position**  
Enforcement Graduate



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/FCA](http://WWW.RMP.GD/FCA)

### What was the application process like?

The application process is divided into three parts: the online application, telephone interview and assessment centre. I was very nervous about attending the assessment centre but everyone was so nice which really helped to calm me down.

***"The office atmosphere is great. Everyone was really welcoming and they instantly made me feel part of the team."***

### How much responsibility do you have?

My team gives me a lot of responsibility. They let me work independently on several work streams on a number of cases. This has allowed me to gain experience in drafting key documents, interviewing skills and analysing as well as presenting evidence.

### What do you most enjoy about your role?

I really enjoy working on a variety of cases which provide an insight into different financial crime issues while at the same time developing expert knowledge. The FCA's role is really complex and I enjoy working across multiple stakeholders and projects.

### What has been your biggest challenge?

At the start, the language barrier was my biggest challenge. Even though I studied in the UK, English is not my first language. However, the FCA is a very international organisation which helped me to quickly overcome any language difficulties.

### What is the office atmosphere like?

The office atmosphere is great. Everyone was really welcoming and they instantly made me feel part of the team. It also helps that we work in an open plan office which makes it easy to interact with your colleagues, whether it's for work or a coffee.

### What activities are there outside of work?

The FCA offers a wide range of activities outside of work. For instance, we have our own sport, literature, and photography clubs as well as volunteering opportunities. I volunteer for a school project and play tennis with colleagues on a regular basis.



@RateMyPlacement I loved my

placement at the FCA. As part of

#Enforcement I learned a lot about the

investigative process and the financial

industry and I can't wait to continue my

journey at the #FCA. #challengeaccepted

#makeadifference





# 82nd

Reviewed by  
47 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Industry &  
Technology**

Number of  
Vacancies: **300**

**Roles Recruiting Into:** Engineering, Software, Science, IT, Manufacturing, Business, HR, Finance, Marketing, Supply Chain

**Locations:** Nationwide

**Salary & Benefits:** Competitive with benefits package

## How to apply

**Entry Requirements:** Predicted 2:1 or above

**Application Process:** Online Application & Assessment, Video Interview, Final Site Interview



[fb.me/gecareers](https://fb.me/gecareers)



[@ge\\_uk](https://twitter.com/ge_uk)



[www.rmp.gd/ge](http://www.rmp.gd/ge)

GE is the world's Digital Industrial Company, transforming industry with software-defined machines and solutions that are connected, responsive and predictive. Through our people, leadership development, services, technology and scale, GE delivers better outcomes for global customers by speaking the language of industry.

GE has a strong presence in the UK across locations nationwide. Today our 18,000+ employees serve the Energy, Oil & Gas, Healthcare, Aviation, Transportation, Digital and Financial Services businesses within GE.

GE interns work together to solve real-world challenges, sometimes spurring innovations that change the way we do business. An internship at GE is an opportunity to learn while doing. Find your fit and explore your future, while doing work that makes an immediate impact. GE is hiring pioneers, problem solvers, dreamers & leaders across the globe.

Read about our vacancies and apply now.



# What the World Needs

Plenty of people work to give the world what they think it wants.

Some shiny new distraction. New ways to spend their money and their time. But who's working on what the world *needs*? The world needs brilliant answers to urgent questions. What the world needs...is you. GE is hiring pioneers, problem solvers, dreamers and leaders.

To learn more and to join our talent community, scan the QR code or visit us at [ge.com/university](http://ge.com/university).







**1st**  
Top In Industry

Reviewed by  
185 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Investment  
Banking**

Number of  
Vacancies: **500+**

**Roles Recruiting Into:** Opportunities across all of our 17 divisions

**Locations:** London and Europe

**Salary & Benefits:** Competitive salary, attractive benefits package

### How to apply

**Entry Requirements:** All qualifications considered

**Application Process:** Online application via [goldmansachs.com/careers](https://goldmansachs.com/careers); followed by interviews



[linkedin.com/company/goldman-sachs](https://linkedin.com/company/goldman-sachs)



[@GSCareers](https://twitter.com/GSCareers)



[www.rmp.gd/goldmansachs](https://www.rmp.gd/goldmansachs)

At Goldman Sachs, your skills and experiences will create a world of possibilities for our clients. From the latest IPO and market insights to investments in clean energy and infrastructure, each one of our teams contributes to innovations that drive progress around the world.

You'll work alongside industry experts and strategic thinkers at all levels, gaining hands-on experience unlike anywhere else. All at a place where your ideas matter and your personal and professional growth are front of mind.

Come embrace the opportunity to move industries, make markets and empower communities.

### Application Deadlines: **2 December, 2018**

Applications for the following programmes (excluding Engineering, Off-Cycle and Warsaw\*): Spring Programme, Summer Analyst, Work Placement, New Analyst

### **6 January, 2019**

Engineering Programmes: Spring Programme, Summer Analyst, New Analyst

\*Off-Cycle internships and Warsaw programmes accepted on a rolling-deadline.





# Make things possible.

Goldman Sachs  
is proud to be recognised  
as RateMyPlacement's  
Top Employer of 2018.

[goldmansachs.com/careers](https://goldmansachs.com/careers)



**Goldman  
Sachs**





# HARK

"You don't need to know much about accounting and finance. If you're willing to learn and have got the right attitude, we'll teach you everything you need to know."

Public Sector Trainee  
Birmingham



## 30th

Reviewed by  
46 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Accountancy,  
Business, Finance**

Number of  
Vacancies: **100**

**Roles Recruiting Into:** Audit, Tax, Advisory

**Locations:** Nationwide

**Salary & Benefits:** Competitive salary, intern and placement-specific development programme, real client work, fast-track to graduate programme

### How to apply

**Entry Requirements:** No minimum entry requirements

**Application Process:** Short online application, strengths assessment, video interview and assessment centre



[fb.me/GrantThorntonRecruitmentUK](https://fb.me/GrantThorntonRecruitmentUK)



[@GT\\_STB](https://twitter.com/GT_STB)



[www.rmp.gd/grantthornton](http://www.rmp.gd/grantthornton)

What if there was a new way of doing business? Where profit and purpose combine to drive sustainable growth for businesses and wider society. We are an organisation thinking differently about everything we do. Join us and you'll get to do the same.

There's never been a more exciting time to be a part of a firm that are passionate about their purpose – shaping a vibrant economy in the UK and beyond. We have a unique culture built around a shared enterprise model. Our people are empowered to share ideas, share responsibility and share in the subsequent rewards.

We're a global organisation offering business and financial advice to dynamic organisations in countries all over the world. Working with organisations of all sizes, building trust and integrity in markets, unlocking sustainable growth and creating environments where businesses and people thrive.

Our interns and placements enjoy varied, on-the-ground experience from the outset gaining an in-depth insight into business and working with our clients to drive growth.



# SHAPE MORE THAN JUST YOUR CAREER

At Grant Thornton we have a unique culture where thinking differently is encouraged, your opinions are heard and your contributions are valued. If you are looking to make a difference, come and share in our bold purpose of shaping a vibrant economy in the UK and beyond. So bring your passion, ambitions and inspiration, and together let's make it happen.

[trainees.grant-thornton.co.uk](https://trainees.grant-thornton.co.uk)



**Grant Thornton**

An instinct for growth™





**47th**  
Top In Industry

Reviewed by  
134 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Pharmaceuticals  
& Healthcare**

Number of  
Vacancies: **350+**

**Roles Recruiting Into:** Multiple areas of Engineering, Manufacturing and Science as well as Tech, HR, Sales, Marketing, Communications, Finance and Procurement

**Locations:** UK wide

**Salary & Benefits:** Competitive salary, regular bonuses, 28 days holiday and much more!

### How to apply

**Entry Requirements:** 2:1

**Application Process:** Eligibility form, World of GSK online assessment, Application form, Assessment centre



[fb.me/gskstudentsandgraduates](https://fb.me/gskstudentsandgraduates)



[@GSK](https://twitter.com/GSK)



[www.rmp.gd/gsk](http://www.rmp.gd/gsk)

GSK are proud to be a leading science-led global healthcare company. We research and develop a broad range of innovative products across Pharmaceuticals, Vaccines and Consumer Healthcare including products such as Sensodyne and Beechams. These help millions of people around the world do more, feel better and live longer. GSK is a truly global company operating in over 115 countries, with all our employees sharing a real sense of purpose as they contribute to answering some of the biggest healthcare challenges. This means whilst on placement you will join a diverse, passionate workforce dedicated to making a difference to patients' lives.

We offer 1-year industrial placements as well as summer placements that typically last 10-12 weeks. You can join us in almost all areas within Engineering, Science or Business (such as Procurement, HR, Finance). Visit our website to find out more!

Our placements offer you a chance to have real responsibility so you can make an impact, as well as dedicated support and development opportunities to help you get the most from your year.



## What Jessica thinks...



**Jessica Burns**  
**From**  
Liverpool John Moores  
University  
**Studying**  
Mechanical Engineering  
**Position**  
Equipment Engineer



do more  
feel better  
live longer

TO FIND OUT MORE VISIT  
[WWW.RMP.GD/GSK](http://WWW.RMP.GD/GSK)

### What advice would you give to students applying for your role?

The best advice I could give to aspiring placement students is to be enthusiastic about the work you are involved in, never stop creating opportunities for yourself and always be confident in your own ability to achieve.

### How much responsibility do you have?

I have had opportunities to be involved in some high priority site projects with key milestones for the company such as the launch of a new product. I have had a real insight into industry and progressed my employability skills to a much higher level.

***"It has exceeded expectations as I am now a lot more focussed on having a successful career in the healthcare industry."***

### What do you most enjoy about your role?

This year I have enjoyed working and building relationships with interesting people from many departments on site. I feel the best way to learn is through your own experience, but also learning from the experience of others.

### What has been your biggest challenge?

I initially struggled with having the confidence to project manage more experienced members of staff. It is important to find a good balance between listening to others' advice and experiences, and being confident in your own decisions.

### How has this experience exceeded your expectations?

This year has given me the opportunity to apply the theoretical knowledge I have learnt at university into practical applications. It has exceeded expectations as I am now a lot more focussed on having a successful career in the healthcare industry.

### How promising are the graduate prospects?

There are many graduate prospects within GSK. They employ graduates through direct entry and also through the Future Leaders programme, their graduate scheme. Being a placement student gives you an advantage when applying for graduate positions.



@RateMyPlacement Doing a placement year with GSK was the best decision I've made to kick start my professional career. I'm excited to see what the future holds. #watchthisspace #ontobiggerandbetter





Handelsbanken

92nd

Reviewed by  
23 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Banking**

Number of  
Vacancies: **70**

**Roles Recruiting Into:** Retail Banking - a variety of roles

**Locations:** Nationwide

**Salary & Benefits:** Competitive

### How to apply

**Entry Requirements:** Flexible

**Application Process:** Please look at our careers website and send your CV to the regional HR team



fb.me/



@



www.rmp.gd/handelsbanken

A summer internship at Handelsbanken is a superb opportunity for candidates to learn more about our unique approach to de-centralised banking. In our business the Branch is the bank, so we locate our offices as close as possible to our customers.

Our summer internship programme gives self-starters who have plenty of initiative an excellent opportunity to learn about Handelsbanken and how we work. We have various positions available across the UK and most of these positions will be within a branch providing customer and Branch support. However, there may be positions available within head office departments such as HR, accounts or other support functions, or our wealth management arm Heartwood. All of these positions have the potential to lead to long-term careers within the bank.

At Handelsbanken our idea of how we should run a universal bank is based on trust and respect for the individual, this applies to both customers and employees. Interns will see for themselves how a successful team works to run their Branch with autonomy in all aspects of their business.



## What Stephanie thinks...



**Stephanie Nock**  
**From**  
University of Lincoln  
**Studying**  
BA (Hons) Business and  
Management – First Class  
**Position**  
Account Manager Support

### What was the application process like?

I found the advertisement for the placement from a poster on LinkedIn, where it invited me to send my CV to the appropriate regional HR team. From then it was an assessment centre, HR interview and branch manager interview – overall very simple.

***"After the branch team got to know me, my work ethics and my keenness to learn, I was given a considerable amount of responsibility."***

### What advice would you give to students applying for your role?

Even if you do not have a wealth of work experience, look at the qualities Handelsbanken look for and see if you have fulfilled them in other ways, e.g. during your time at university, as although experience is important, so are your personal qualities.

### How much responsibility do you have?

After the branch team got to know me, my work ethics and my keenness to learn, I was given a considerable amount of responsibility in the branch helping independently with day-to-day customer maintenance, documentation and project implementation.

# Handelsbanken

TO FIND OUT MORE VISIT

[WWW.RMP.GD/HANDELSBANKEN](http://WWW.RMP.GD/HANDELSBANKEN)

### How has this experience exceeded your expectations?


It exceeded my expectations not only in what I was personally able to gain from the placement in terms of industry knowledge, but the manner in which I was supported with my development from the branch team and beyond.

### How promising are the graduate prospects?

I'm really excited to have just started back as a graduate with Handelsbanken. Due to my exposure to several different business functions in the bank, I look forward to exploring my future prospects with the support of my branch and region.

### What is the office atmosphere like?

Whilst they are a really hard-working and busy team, it is a relaxed atmosphere in which we all work in an open plan environment, and I've never been afraid to ask questions about my work or tasks – even at the busiest of times!

 [@RateMyPlacement](#) I had a fantastic placement experience at Handelsbanken in Nottingham. It helped to guide my future career path and, not meaning to be cheesy, has helped me not only challenge myself but realise my own potential [#handelsbanker](#)





# 31st

Reviewed by  
72 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Banking**

Number of  
Vacancies: **250+**

**Roles Recruiting Into:** Commercial Banking, Global Banking and Markets, Global Private Banking and Retail Banking and Wealth Management

**Locations:** Nationwide

**Salary & Benefits:** Competitive

## How to apply

**Entry Requirements:** Minimum 2:1 in relevant degree

**Application Process:** Online Application



[fb.me/HSBCcareers](https://fb.me/HSBCcareers)



[@hsbc\\_uk\\_careers](https://twitter.com/hsbc_uk_careers)

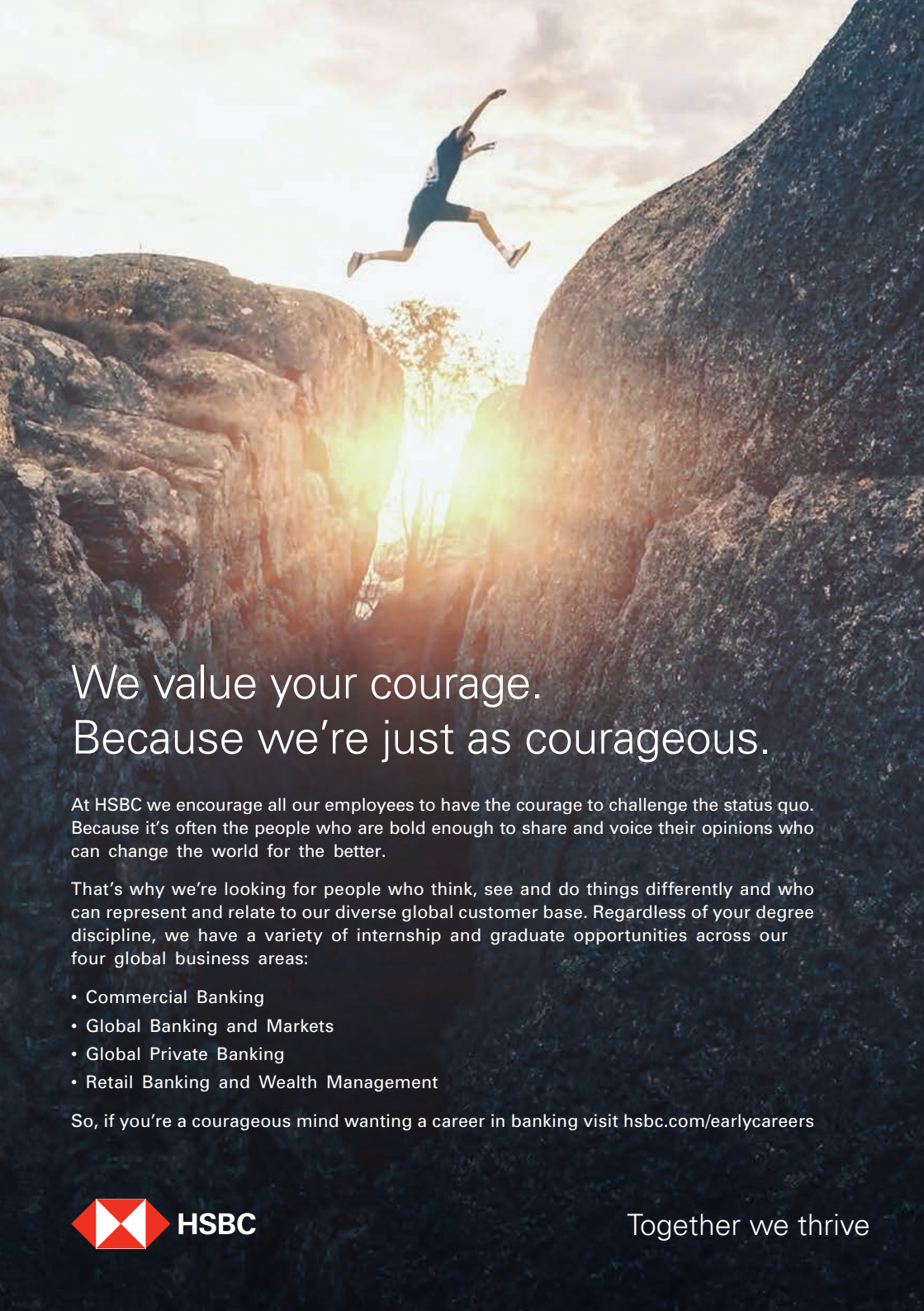


[www.rmp.gd/hsbc](http://www.rmp.gd/hsbc)

HSBC is looking for students and graduates who are collaborative and curious thinkers, with the courage to challenge the status quo and the motivation to make a positive impact for customers worldwide. They recognise the importance of having a diverse workforce to meet the needs of their customers. That's why they hire, develop, and promote employees based on merit, and provide an open, supportive, and inclusive working environment.

Students and graduates can apply to join internship and graduate programmes in one of four global businesses - Commercial Banking, Global Banking and Markets, Global Private Banking and Retail Banking and Wealth Management. The journey begins with an induction followed by a number of rotations across the chosen business area. Successful applicants will work with talented colleagues and be supported by mentors and a buddy as they progress. The technical and personal development training ensures they're well equipped to achieve their full potential and flourish in their chosen career path regardless of the degree subject they have studied.





# We value your courage. Because we're just as courageous.

At HSBC we encourage all our employees to have the courage to challenge the status quo. Because it's often the people who are bold enough to share and voice their opinions who can change the world for the better.

That's why we're looking for people who think, see and do things differently and who can represent and relate to our diverse global customer base. Regardless of your degree discipline, we have a variety of internship and graduate opportunities across our four global business areas:

- Commercial Banking
- Global Banking and Markets
- Global Private Banking
- Retail Banking and Wealth Management

So, if you're a courageous mind wanting a career in banking visit [hsbc.com/earlycareers](https://www.hsbc.com/earlycareers)



Together we thrive





# 29th

Reviewed by  
203 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Information  
Technology**

Number of  
Vacancies: **300**

**Roles Recruiting Into:** Marketing, Human Resources, Business, Software Developer, Technology, Finance, Design

**Locations:** Nationwide

**Salary & Benefits:** £15,000 pro rata, £1,000 sign on bonus, 25 days holiday, work laptop

## How to apply

**Entry Requirements:** Predicted 2:1 degree

**Application Process:** Online Application Form, Psychometric Tests, Video Interview, Assessment Centre, Final Interview



fb.me/IBMCareersUKI



@IBMCareersUKI



www.rmp.gd/ibm

There is no other company like IBM and there is no business professional like the IBMer. We are experts in nearly every technical, scientific and business field. Founded in 1911, IBM moved from producing hardware and are now at the forefront of artificial intelligence.

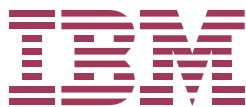
We are citizens of, and apply our expertise in, more than 170 countries, with 380,000 employees. We create the most advanced technology to change how our clients work and run their businesses. And through them, IBMers change how the world works. The world is at a major turning point: technology is enabling entirely new forms of business operations, business models, industries and outcomes.

Our Summer Internships and 12-Month Placements offer a world of opportunities. You'll work on real projects, with real clients and real bottom-line deliverables. IBMers work for leaders who reward diverse thinking and bold ideas. Our opportunities will give you everything you need to build a successful career.



# DO YOUR BEST WORK EVER.

What can you do at IBM? You can innovate breakthroughs and help make life changing impact. You can experience the ability to change job, profession, industry all within one organization. And you can experience an inclusive, collaborative culture with the support of over 380,000 colleagues worldwide. Imagine what you can do and experience. Embrace the pattern seeing patent blazing future shaping you.



Chris  
Joined IBM 2015



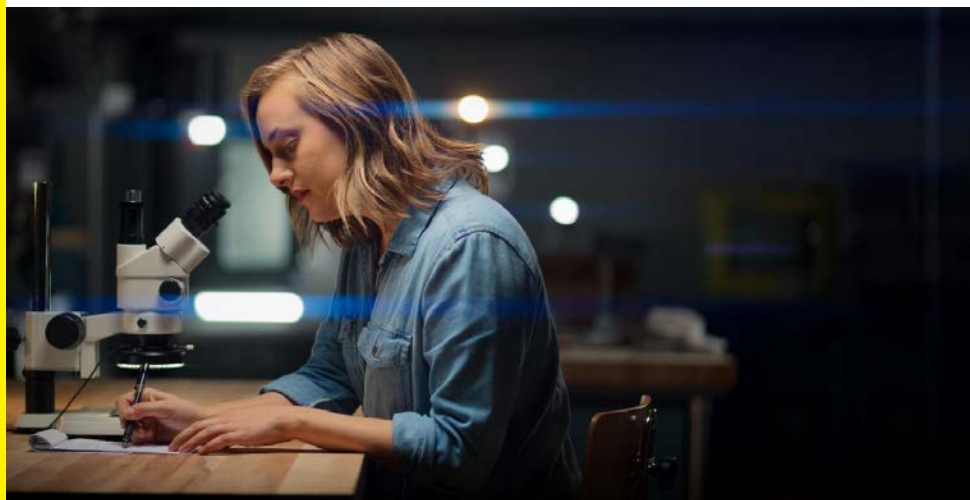
IBM Jobs Global



IBM







# 25th

Reviewed by  
51 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Engineering, IT  
& Business**

Number of  
Vacancies: **45**

**Roles Recruiting Into:** Engineering, IT, HR, Marketing, Business Operations, Sales, Finance, and Supply Chain

**Locations:** Swindon, London, Daventry

**Salary & Benefits:** £15,000 + £2,000 hiring bonuses + Annual and Quarter bonuses

## How to apply

**Entry Requirements:** 2nd Year Undergraduates

**Application Process:** Telephone Interview & Assessment Day (some departments may require online tests)



[fb.me/weareIntel](https://fb.me/weareIntel)



[@JobsatIntel](https://twitter.com/JobsatIntel)



[www.rmp.gd/intel](http://www.rmp.gd/intel)

For 50 years Intel has been leading and bringing new technology to the marketplace. Now we are building on our historical strength in silicon, innovation and global manufacturing capacity to create new products and technologies.

Intel in the United Kingdom offers undergraduates a chance for growth and learning while working with industry-leading innovation. We offer 13-month internships in a range of disciplines including Engineering, IT, Operations, Marketing, HR, Finance and Sales within our Swindon, Daventry and London sites. Interns are an integral part of the Intel family and are made to feel welcomed by all; you can be sure that your achievements will be recognized here.

Intel lets you play a role in developing and supporting breakthrough technologies whilst working with diverse people, from a variety of regions around the world. Come and join us, and you will have the chance to be involved in many opportunities, including work related events, major projects, volunteering, charity work, intern social life and sporting events.



## What Rebecca thinks...



**Rebecca Dunn**  
**From**  
University of the West of  
England  
**Studying**  
BA (Hons) Marketing  
**Position**  
Business Marketing  
Specialist

### What was the application process like?

The application process was much nicer compared to others I went through. It consisted of an online application, a telephone interview, and an assessment day. The assessment day itself was quite relaxed, which settled any nerves we had.

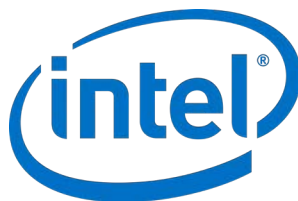
### What advice would you give to students applying for your role?

Bring your personality to the interview - Intel really take this into consideration. You'll find that a lot of the people here are genuinely lovely to be around and work with, and that's definitely due to Intel hiring smart but great people.

***"The flexibility to explore other areas that interest me has been great, for example I got to work with the production team at events which was so much fun!"***

### How much responsibility do you have?

More than I anticipated, but it's definitely a case of what you put in you get back out. Once I was settled, I sought out more responsibility in new projects, and my team reassured me that if it ever got too much, I could reach out for assistance.



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/INTEL**

### What do you most enjoy about your role?

Being part of a global team - I work closely with the US and have developed strong relationships. The flexibility to explore other areas that interest me has been great, for example I got to work with the production team at events which was so much fun!

### What has been your biggest challenge?

My biggest challenge was adapting to work life. Understanding how to operate in an international business takes time, but my team were more than happy to provide support and advice to get me through the first few months. After that, I felt right at home!

### How has this experience exceeded your expectations?

I didn't expect a huge company to value their interns so much. They're willing to really invest time in you. A lot of the members of staff were also interns, so they want to make your internship as memorable as possible.

 **@RateMyPlacement My Internship with Intel has been amazing! To be part of a company that is pioneering the future through working with many Top Fortune 500 companies is incredibly rewarding! #jobsatintel #greatplacetowork**





Johnson & Johnson

88th

Reviewed by  
24 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**FMCG, Pharma &  
Medical Devices**

Number of  
Vacancies: **85**

**Roles Recruiting Into:** Marketing, Sales, Finance, Engineering, Drug Safety, Clinical Research, Supply Chain, Business Compliance & Design

**Locations:** Thames Valley, Leeds & Blackpool

**Salary & Benefits:** Competitive - 25 days holiday, pension scheme, healthcare and gym

### How to apply

**Entry Requirements:** Predicted 2:1 or equivalent in a related degree

**Application Process:** Online Application, Online Testing, Video Interview, Assessment Centre



fb.me/



@JNJTA\_UK



www.rmp.gd/johnsonandjohnson

Discover opportunities to create a lasting impact.

It's more than a job. It's a calling. To those who are driven to do something remarkable. Rare. These are the people we want on our team.

For the past 132 years, Johnson & Johnson has been involved in defining the future of healthcare. Innovation is at our core and in 2017, we achieved record levels of investment: USD10.6 billion in R&D and USD35.2 billion in M&A. We are looking for talented individuals to lead the change that the world needs to see now — and in the years ahead — to help ensure global access to safe, viable and affordable healthcare.

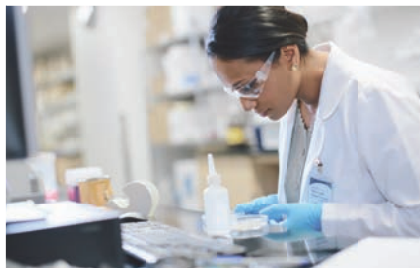
With over 134,000 employees in 60 countries, our people bring creativity, expertise and passion to their work every day across more than 250 leading businesses in consumer products, pharmaceuticals and medical technology. In the UK and Ireland, we have opportunities for undergraduates (12-month placements) and graduates across a wide range of Business, Science and Engineering disciplines. The world needs you. Let's get started.



# Discover opportunities to create a lasting impact.

*Johnson & Johnson*

FAMILY OF COMPANIES



It's more than a job. It's a calling. To those who are driven to do something remarkable. Rare. These are the people we want on our team. People that bring creativity, expertise, and passion to their work. And these are the ones we empower every day to drive their dynamic careers forward across more than 250 leading businesses in consumer products, pharmaceuticals and medical technology.

## The world needs you. Let's get started.

LEARN MORE AT  
[JNJUNIVERSITYRECRUITMENT.COM](http://JNJUNIVERSITYRECRUITMENT.COM)





# 27th

Reviewed by  
90 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Professional  
Services**

Number of  
Vacancies: **c.200**

**Roles Recruiting Into:** Audit, Tax & Pensions, Deal Advisory, Consulting and Technology

**Locations:** Nationwide

**Salary & Benefits:** Competitive salary plus a great range of benefits – see careers website

## How to apply

**Entry Requirements:** On track for 2:1 degree and 300 UCAS points

**Application Process:** Online application, situational judgement test, online tests, digital submission, Launch Pad



fb.me/kpmgrecruitment



@KPMGRecruitment




www.rmp.gd/KPMG

KPMG is one of the UK's largest providers of Audit, Tax and Consulting services and works with a wide range of organisations, from start-ups to major multinationals, private and public sectors. KPMG applies quality insight and expertise to help solve its clients' biggest issues, in an ever-changing and increasingly digital world. Part of a global network, the firm employs 14,000 people across the UK.

Undergraduates have the chance to gain valuable experience working alongside some of the brightest minds in business across Audit, Tax & Pensions, Deal Advisory, Consulting and Technology – in a range of industries such as retail, banking, non-profit and more.

Delivering innovative approaches calls for diverse perspectives and KPMG welcomes people from all backgrounds and degree disciplines to apply. Applicants could also get the chance to experience KPMG's innovative, streamlined assessment process, Launch Pad. At Launch Pad, candidates will gain new skills, network with KPMG employees and senior leaders, and if successful, secure a job offer in two working days.



An aerial photograph of a crowded beach. The water transitions from a deep blue on the left to a lighter turquoise in the middle, and then to a sandy yellow on the right. Numerous people are seen swimming, wading, and playing in the water. Some are using inflatable rings or toys. The overall scene is vibrant and captures a busy summer day at the beach.

# It's the right time to test the water.

## **Work experience opportunities for undergraduates**

Our undergraduate programmes are a great way to immerse yourself in our world. Depending on which area you join, you'll gain an inside view of what life is like in Audit, Tax & Pensions, Deal Advisory, Consulting or Technology. You'll tackle real challenges, make new contacts and gain invaluable business experience. Plus, you might even find yourself fast-tracked towards a graduate programme. Now, if that doesn't entice you, what will?

[kpmgcareers.co.uk/undergraduates](http://kpmgcareers.co.uk/undergraduates)

**Anticipate tomorrow. Deliver today.**



© 2017 KPMG LLP, a UK limited liability partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. Printed in the United Kingdom. The KPMG name and logo are registered trademarks or trademarks of KPMG International.



# L'ORÉAL

*Lead the Change*



L'ORÉAL **44th**

Reviewed by  
69 students

## Opportunities available

Placement Years   Summer Internships   Short-term Insights

## What you need to know

Industry Focus: **FMCG - Beauty**   Number of Vacancies: **125**

**Roles Recruiting Into:** Marketing, Sales, Supply Chain, Digital, Finance, HR, Visual Merchandising, Events, PR, Market Research

**Locations:** Hammersmith, Manchester, Nottingham

**Salary & Benefits:** £20,000, staff shop, canteen, travel loans, flexible working, free yoga, socials

## How to apply

**Entry Requirements:** None - all considered

**Application Process:** Quick Online Application (No CV or CI), 2 X Online Tests, Assessment Centre



[fb.me/LorealTalentUKI](https://fb.me/LorealTalentUKI)



[instagr.am/lorealuki](https://www.instagram.com/lorealuki)



[www.rmp.gd/loreal](http://www.rmp.gd/loreal)

With 34 world-famous brands selling in 140 countries, it's easy to see why L'Oréal are the world's No.1 cosmetics group. Even our brands are household names in their own right. From Ralph Lauren to Diesel; Maybelline to Urban Decay, if there's a name you love in cosmetics, there's a good chance it's ours. That's because we have the best talent in the business, constantly working to invent and revolutionise the industry.

We believe every day is a new day to explore and start new adventures, and that's reflected in the talent we recruit for our industrial placements, summer internships and spring insights. You'll be inventive and passionate; driven and talented. And we'll help you do great things with that talent, challenging you to push yourself and hone your skills. Opportunities are available across our UK offices. Wherever you are and whatever you do, you'll work on real projects for global brands, and make a palpable impact on our international success story.



## What Tiri thinks...



**Tiri Kunga**  
**From**  
Swansea University  
**Studying**  
Business Management  
(Finance)  
**Position**  
Finance Intern

### What was the application process like?

First you respond to online competency questions, some written, some through video. Next is an online numerical or digital test. Finally, an assessment centre where you present on a pre-assigned topic, take part in a group exercise and an interview.

### What was the interview process like?

Following the psychometric testing, you are invited to an assessment centre where you will interview with a couple of senior managers. This interview was competency based, but incorporated aspects of the presentation given earlier.

***"I had a lot more responsibility than I expected, given my role."***

### What advice would you give to students applying for your role?

Be curious about your chosen stream and do your research into the company. Ask lots of questions and get involved with as much as you can.

### How much responsibility do you have?

I had a lot more responsibility than I expected, given my role. Some of my tasks had high visibility within the business, so it was important to pay attention to detail. All of my tasks had real world impacts, so that was another rewarding aspect.

# L'ORÉAL

TO FIND OUT MORE VISIT

[WWW.RMP.GD/LOREAL](http://WWW.RMP.GD/LOREAL)

### What do you most enjoy about your role?

The diverse nature of the role and the exposure to all aspects of the business was a highlight.

### What has been your biggest challenge?

With my role having a dual line management structure, managing conflicting tasks and deadlines was a challenge, but this helped develop my time management skills and ability to manage upwards.

### How has this experience exceeded your expectations?

I was provided with a greater variety of work, and more exposure to the wider business than I expected.

### What is the office atmosphere like?

In the division I worked in, it was a close knit environment where everyone knew each other. A very inclusive office space where new ideas are welcomed across the board.



@RateMyPlacement I can't believe

how much I learnt this year at L'Oréal.

They have given me so much responsibility and prepared me for my future career

#leadthechange #illbeback





ENGINEERING THE FUTURE



93rd

Reviewed by  
22 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Construction &  
Civil Engineering**

Number of  
Vacancies: **65**

**Roles Recruiting Into:** Civil, Mechanical and Structural as well as Quantity Surveyors

**Locations:** Dartford and across the UK

**Salary & Benefits:** Competitive salary and a range of benefits

## How to apply

**Entry Requirements:** Predicted 2:1 or higher

**Application Process:** Online application, online testing, video interview and assessment centre



[instagr.am/loearlytalent](https://www.instagram.com/loearlytalent)



[fb.me/earlytalentLOR](https://www.facebook.com/earlytalentLOR)



[@Laing\\_ORourke](https://twitter.com/Laing_ORourke)



[www.rmp.gd/laingorourke](http://www.rmp.gd/laingorourke)

We are Laing O'Rourke. We design, manufacture, engineer and build iconic buildings and complex infrastructure projects used by millions of people every day. It's our mission to be the recognised leader for innovation and excellence in the construction industry. To achieve that, we're changing the way we work, using the very latest digital tools and platforms. And we're always looking to create structures that will help build a better future for everyone.

We are proud to work on some of the most prestigious projects in the UK, from Europe's largest infrastructure programme, Tideway, to Manchester Airport Terminal 2 expansion, Hinkley Point C and Edinburgh St James shopping complex.

Our success depends on our engineering excellence, together with the adoption of new technologies and a sustained investment in talent, especially our early careers programmes for students, graduates and apprentices.





LAING O'ROURKE

# YOUR NEXT GREAT ADVENTURE

## EARLY TALENT PROGRAMMES

Every day, we design, manufacture, engineer and build iconic buildings and complex infrastructure projects that go on to be used by millions of people. From deep under the ground to thousands of feet in the air, from rail to retail developments, we're changing the industry with innovative design and delivery techniques. And we're always looking to create structures that will help build a better future for us all.

Find out more at [laingorourke.com/careers](https://www.laingorourke.com/careers)





# 46th

Reviewed by  
195 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Banking, Finance  
& Technology**

Number of  
Vacancies: **150**

**Roles Recruiting Into:** Finance, Technology, Risk, Commercial Relationship Management, Wealth, Pensions, Data Science etc.

**Locations:** Nationwide

**Salary & Benefits:** Competitive

## How to apply

**Entry Requirements:** In penultimate year, predicted 2:2+ in any degree

**Application Process:** Online Application, Online Test, Video Interview



[fb.me/discoverwhatmatters](https://fb.me/discoverwhatmatters)



[instagr.am/lbgtaalent](https://instagr.am/lbgtaalent)



[www.rmp.gd/LloydsBankingGroup](http://www.rmp.gd/LloydsBankingGroup)

As the UK's largest retail, commercial and digital bank, with over 30 million customers, Lloyds Banking Group offers employees a wide range of opportunities to make a real impact, through main brands like Lloyds Bank, Halifax, Scottish Widows and Bank of Scotland.

As we work to redefine financial services for the digital age, we need a broader range of skills and experience, which means you don't necessarily need a business or finance degree to join us. Instead, we're looking for passionate, inquisitive individuals who can bring their unique perspective to work and help drive the business forward. In return, you'll enjoy a range of opportunities that include everything from leading technology innovation and shaping strategy, to helping customers, local and global business clients. Plus, you will attend workshops, get involved in real projects and more – all in a friendly working environment where everyone feels free to be themselves and share their ideas.

Discover careers with real impact at [lloydsbankinggrouptalent.com](https://lloydsbankinggrouptalent.com)





**LLOYDS**  
BANKING GROUP



# "AN INTERNSHIP IS THE BEST WAY TO DISCOVER HOW THE BUSINESS WORKS."

CATHERINE, LLOYDS BANKING GROUP INTERN

As an intern, Catherine took on real roles and responsibilities, giving her valuable business experience from day one. The development and coaching support that she received helped her decide what she wanted to do after university. Discover what a Lloyds Banking Group Internship can offer you, and join us in our vision to help Britain prosper.

**DISCOVER CAREERS WITH REAL IMPACT**  
[lloydsbankinggrouptalent.com](http://lloydsbankinggrouptalent.com)

**10**

WEEK PAID  
INTERNSHIP

**30+**

MILLION  
CUSTOMERS

**UK's**

BIGGEST  
DIGITAL BANK





**Lubrizol**

**56th**

Reviewed by  
17 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Science, Research  
& Engineering**

Number of  
Vacancies: **36**

**Roles Recruiting Into:** Science and Research, Data Science, Engineering, Regulatory Compliance, IT, Procurement, Finance, Marketing, Business Support and HR

**Locations:** Hazelwood, Derbyshire and Blackley, Manchester

**Salary & Benefits:** Competitive

### How to apply

**Entry Requirements:** 2:1 and above in relevant degree

**Application Process:** Online Application, Telephone Screen, On-site Assessment Centre



fb.me/



@



www.rmp.gd/lubrizol

Lubrizol isn't a common household name, so it might surprise you that our products and technologies are in things that you use every day – on the surfaces that you touch, in the fluids in the vehicles you drive, in the shampoos you use, in medicines that you take, even in the clothes you wear!

At Lubrizol, a Berkshire Hathaway company, we are deeply committed to working with our customers to develop and deliver solutions that improve every day experiences and, ultimately, improve lives.

We have a growing student community with a range of opportunities available in Derby and Manchester. During your time with us you will be working on real life projects, supporting the business in meeting the needs of our global customers.

As part of the team, you will work with some of the world's top experts in their field and gain valuable experience.

Add to that, a great social network with activities throughout the year. So join one of the world's leading speciality chemical companies, learn with us, and gain that competitive edge to kick-start your career!





### **Jack Chamberlain**

#### **Field Test Engineering**

My biggest achievement whilst on placement was working on a trial conducting a new type of testing, working directly with a market leading Original Equipment Manufacturer. The testing was successful and led to the submission of a poster into the annual symposium. It achieved first place, which was a very proud moment for me.

This experience has exceeded my expectations. There is a deeper technical knowledge that you can gain, for example, looking at vehicle concepts ahead of the curve and dealing with vehicle electronics/control systems for data logging. The depth of freedom you have to learn and explore is crucial.

### **Milly Stoneley**

#### **Component Science**

The most enjoyable part of my role is experiencing novel and exciting chemistries that are different to those at university. I've carried out reactions that I have not experienced before, these have the potential to be scaled up for plant and market.

The biggest challenge for me was learning how a business operates and improving my commercial acumen to suit my new environment. I have learnt how to skilfully present my work to both technical and non-technical audiences for project development.

### **Will Scarbro**

#### **Information Solutions**

I have a lot of responsibility in my role, with access to the whole Lubrizol Global Network. I have my own project that I am expected to see through to the end; it is good to see that I am trusted. There is more freedom and responsibility than I thought I would experience.

There are a variety of things to do through the Sports and Social Club who organise trips out and activities in and around Derby. There is also a thriving student community, with nights out and different activities organised by the students.





Microsoft

18th

Reviewed by  
21 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**IT Software,  
Services & Solutions**

Number of  
Vacancies: **60**

**Roles Recruiting Into:** Sales, Marketing,  
Operations, Consulting, IT

**Locations:** Reading (HQ), London, Edinburgh

**Salary & Benefits:** £17,000 (placements),  
subsidised canteen, free shuttle bus (Reading),  
discounted gym membership (Reading)

### How to apply

**Entry Requirements:** Must be in penultimate  
year of study, any degree discipline

**Application Process:** Online Application, Skype  
Interview, Assessment Centre



[fb.me/MicrosoftUK](https://fb.me/MicrosoftUK)



[instagr.am/microsoftuk](https://instagr.am/microsoftuk)



[www.rmp.gd/microsoft](http://www.rmp.gd/microsoft)

At Microsoft we like to help people to get stuff done. It's that simple. Whether it's work or play, education, gaming or business, we're changing the way people think about how technology should work. We're bringing technology together so that it empowers and works for everyone, in a simple, human, mobile way that suits them.

Our interns have the opportunity to take on a unique role in one of several business areas. Roles are varied and stretch across the entire organisation from software engineering to sales, from marketing to business consulting and more. Your experience starts with an induction, which will provide you with the necessary tools and information to be successful. You'll also be given opportunities to develop and grow, receive mentoring and coaching, participate in stretch projects, charity initiatives and external events.

Our interns are given opportunities to deliver plenty of business impact for Microsoft. We're hoping you can help us build our business into it's exciting future. For further information visit:  
[www.microsoft.com/university](http://www.microsoft.com/university)



## What Amy thinks...



**Amy Gardener**  
**From**  
Bournemouth University  
**Studying**  
Business and Law with  
Year in Industry (Hons)  
**Position**  
Sales Intern



# Microsoft

TO FIND OUT MORE VISIT

[WWW.RMP.GD/MICROSOFT](http://WWW.RMP.GD/MICROSOFT)

### What advice would you give to students applying for your role?

As cliché as it might sound, don't be afraid to show who you are. Show your personality! Don't stress about needing to be a 'know-it-all' and don't play up to what you think Microsoft is looking for either. Just be you.

### How much responsibility do you have?

You are never "just an intern". You have a job that delivers impact and people would notice if you didn't do it. I have had the opportunity to lead engagements with key accounts and create strategy that will roll out worldwide.

***"The opportunities, the people, the culture; everything is beyond words imaginable! I can't thank those who have supported me this year enough."***

### How has this experience exceeded your expectations?

The opportunities, the people, the culture; everything is beyond words imaginable! I can't thank those who have supported me this year enough for without them and this experience, I would have been so lost after uni.

### What do you most enjoy about your role?

The opportunities you get at Microsoft are incredible. With my role, I am travelling all over the country meeting with customers, delivering presentations and having an impact. I've spoken at events, met with senior leaders, and had so much fun!

### How promising are the graduate prospects?

Very! You can be offered a graduate role before you leave your internship which takes the stress away during final year of university. You don't have to come back into the same role either, you can be considered for a new role, a new team or even a new country.

### What is the office atmosphere like?

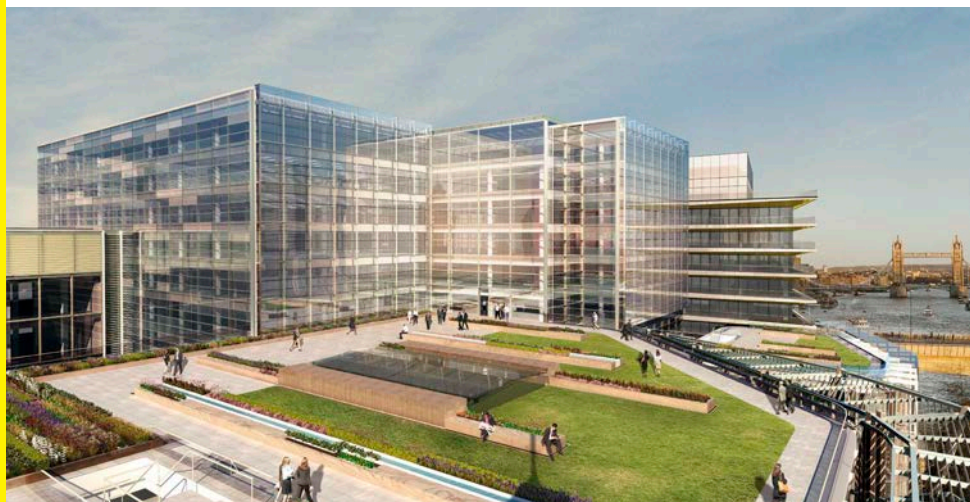
The office itself is incredible. It has an area with swings and faux grass, and the floor to ceiling glass walls feel like the outside has been brought in. With space for collaboration, teams can come together to learn from each other and offer invaluable support.



@RateMyPlacement @Microsoft

empowered me to achieve more and help others do the same. Working at an innovative, tech forward company never gets tiring and now I can't wait to continue my story after uni! #MicrosoftLife





# NOMURA

# 38th

Reviewed by  
39 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Banking, Markets,  
Technology, Finance**

Number of  
Vacancies: **100+**

**Roles Recruiting Into:** Banking, Sales, Trading, Research, Structuring, Operations, Technology, Finance, Compliance, Risk

**Locations:** London and European offices

**Salary & Benefits:** Competitive salary, onsite gym and canteen

## How to apply

**Entry Requirements:** Predicted or obtained 2:1 in any degree

**Application Process:** Online Application, Online Tests, CV, Interview, Case Study



fb.me/



@Nomura



www.rmp.gd/nomura

Nomura is an Asia-headquartered financial services group with an integrated global network spanning over 30 countries. By 'Connecting Markets East & West', Nomura services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Founded in 1925, the firm is built on a tradition of disciplined entrepreneurship, serving clients with creative solutions and considered thought leadership.

At Nomura, internships are the perfect preparation for a subsequent full-time role. We offer a range of graduate and internship programmes across three key areas; investment banking, global markets and corporate infrastructure. Internship opportunities can include a 10 week spring or summer internship in London or a 3-6 month internship in one of our regional offices.





# NOMURA

Connecting Markets East & West

# Make an impression

Build your investment banking career at Nomura

With a global network spanning over 30 countries, we're able to connect our retail, asset management and wholesale clients to opportunities – wherever they are.

We are now looking for the next generation of entrepreneurs and leaders to join our highly nimble and diverse workforce. If you want to make an impression and build a long term career in investment banking, come and discover more about Nomura. This could be a perfect fit for you.

## Our internship programmes & deadlines:

### Internship Programmes

(Investment Banking, Global Markets & Corporate Infrastructure)

Apply by no later than 30 December, 2018\*

### Insight Programmes

(targeted towards students graduating in 2021)

Apply by no later than 13 January, 2019\*

\* We recruit on a rolling basis, so please apply as soon as possible

[nomura.com/connects](http://nomura.com/connects)



To find out more and apply, visit  
[www.nomura.com/careers](http://www.nomura.com/careers)





## The **opportunity** of a lifetime



**11th**  
Top In Industry

Reviewed by  
278 students

### Opportunities available

**Placement  
Years**

**Summer  
Internships**

**Short-term  
Insights**

### What you need to know

**Industry Focus:**  
**Professional  
Services**

**Number of  
Vacancies: 800**

**Roles Recruiting Into:** Assurance, Actuarial, Consulting, Deals, HR, Legal, Marketing, Tax, Technology

**Locations:** UK-wide

**Salary & Benefits:** Competitive salary, holiday entitlement, healthcare, pension scheme, study support, bike scheme

### How to apply

**Entry Requirements:** 2:1 or above in any degree subject

**Application Process:** See [pwc.co.uk/careers](http://pwc.co.uk/careers) 'selection process' pages



[fb.me/pwccareersuk](https://fb.me/pwccareersuk)



[instagr.am/pwc\\_uk\\_careers](https://www.instagram.com/pwc_uk_careers)



[www.rmp.gd/pwc](http://www.rmp.gd/pwc)

Opportunities are at the heart of a career with PwC. Our purpose is to build trust in society and solve important problems for our clients, helping them tackle business challenges and improving how they work.

Attracting the right talent continues to be paramount for us, and anyone looking for a work experience opportunity at PwC can expect to be part of a stimulating environment, working on challenging projects where you'll have access to a world of opportunity and experiences, in a culture that embraces difference. No matter what your degree or background, PwC have a range of work experience roles to suit everyone.

We have many ways you can learn, partly about us, but more importantly, about yourself. Wherever you join us, whether it's one of our talent academies, women in business placements, summer internships, undergraduate or graduate work placements, they could all lead to being fast-tracked to a permanent job. Whatever the route, PwC is focussed on its people achieving their full potential. Apply Now. Take the opportunity of a lifetime.



## What Kirsten thinks...



**Kirsten**  
**From**  
University of Edinburgh  
**Studying**  
LLB Law and Accounting  
(Hons)  
**Position**  
Tax Summer Intern



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/PWC**

### What was the interview process like?

I was anxious during the application process. However, I viewed it as a learning experience and received prompt and constructive feedback. It was a very good way for me to identify my strengths and weaknesses in preparation for the internship.

### How much responsibility do you have?

I was surprisingly given as much responsibility as a first year graduate which was excellent exposure. I was involved in client projects and given real client work. It was great to see the final product when I knew I had contributed to it.

***"I enjoyed how welcoming and encouraging the PwC team were. They were always very keen to help me and took the time to explain things."***

### What advice would you give to students applying for your role?

Prepare! Make sure you're prepared for each stage of the application process and are aware of the attributes required by PwC and give examples. Show some personality during the application process – particularly the assessment day and the final interview.

### What do you most enjoy about your role?


I enjoyed how welcoming and encouraging the PwC team were. They were always very keen to help me and took the time to explain things. I got the opportunity to work in different areas of the Tax business and on a variety of clients where I learnt so much.

### What has been your biggest challenge?

The biggest challenge for me was not worrying too much about making mistakes. I was aware that it was real client work and was concerned about errors. However, the team encouraged me to ask questions and were very supportive and reassuring.

### Describe your biggest achievement.

One client project I completed was praised for being completed more efficiently than in previous years. This was a project I was heavily involved in and felt proud that I'd contributed towards it. This was picked up in my appraisal and was hugely rewarding.

 **@RateMyPlacement my placement at PwC gave me a real taste of working life and helped me identify where my strengths lie. I can't wait to join the team! #PwCProfessional**





# 37th

Reviewed by  
20 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Financial Services**

Number of  
Vacancies: **75**

**Roles Recruiting Into:** Global Markets, Global Investment Banking, Finance, Operations, Risk and Technology

**Locations:** London, Jersey and Guernsey

**Salary & Benefits:** Competitive

## How to apply

**Entry Requirements:** Any degree discipline considered

**Application Process:** Online application, online tests, telephone interview, assessment centre



fb.me/



@RBC4Students



www.rmp.gd/rbc

Royal Bank of Canada is a premier investment bank that provides a focused set of products and services to institutions, corporations and high net worth clients in over 100 countries.

We understand that the first steps in any career in finance are critical. With that in mind, we have the right formula to provide you with the opportunities and professional development you need to turn those first steps into a rewarding career.

You'll be part of a company with a superior financial track record, credit rating and reputation. In fact, we maintained a high credit rating throughout the recent financial crisis.

Working at one of the worlds leading investment banks means you will benefit from the breadth of opportunities, depth of resources and quality of training that comes from our size, experience and strength. It will also give you the chance to work regularly with world class clients and colleagues.

In short, we provide the essential components to get your career off to a great start.



## What Abigail thinks...



**Abigail McKenna**  
**From**  
Durham University  
**Studying**  
BA (Hons) Geography  
**Position**  
Analyst FX Sales



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/RBC](http://WWW.RMP.GD/RBC)

### What was the application process like?

After submitting an online application and completing two online tests I was invited to a first round interview with two business associates. The process concluded with an assessment centre, consisting of interviews, a presentation and a group exercise.

### What was the interview process like?

Much more conversational as the team are equally interested in what you do away from your studies. Describing situations and experiences that show you are more than the sum of your educational background never goes amiss.

***"The four-week training programme in New York gives you an overview of global markets and connects you with peers across the globe."***

### What advice would you give to students applying for your role?

Try to be yourself and relax. Your credentials speak for themselves so demonstrate you're a person your interviewer could envisage sitting with daily. Research the team you want to join and explain how RBC is different from its competitors.

### How has this experience exceeded your expectations?


As an intern you are actively encouraged to network with the heads of the different sales and trading desks. The teams appreciate you're still learning and want to help you find the desk that you'll enjoy and that plays to your strengths.

### How promising are the graduate prospects?

The four-week training programme in New York gives you an overview of global markets and connects you with peers across the globe. RBC's flat hierarchy gives you time to shadow Analysts to Managing Directors, learn the business and build your network.

### What activities are there outside of work?

I've completed the Three Peaks Challenge for Great Ormond St Hospital – climbing the UK's highest peaks in 24 hours. I'm also an RFuture Committee member. Our goal is to unite, improve and retain talent, by giving the next generation of leaders a voice.

 [@RateMyPlacement](https://twitter.com/RateMyPlacement) I was encouraged to meet with the heads of different sales and trading desks from the outset. This gave me a chance to experience all areas of the business to complement the main desk I was supporting. #networking



LOYAL  
FLEXIBLE  
RESOURCEFUL  
HISTORY GEEK\*



[RPC.CO.UK/STRIKINGLYREAL](http://RPC.CO.UK/STRIKINGLYREAL)



**55th**

Reviewed by  
15 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Law**

Number of  
Vacancies: **24**

**Roles Recruiting Into:** Law  
**Locations:** London  
**Salary & Benefits:** £300 p/w

### How to apply

**Entry Requirements:** Predicted 2:1 in any degree  
**Application Process:** Online verbal reasoning test, interview, written & verbal exercises



[instagr.am/lifeinalawfirm](https://www.instagram.com/lifeinalawfirm)



[@LifeinaLawFirm](https://twitter.com/LifeinaLawFirm)



[www.rmp.gd/RPC](http://www.rmp.gd/RPC)

At RPC, you can be you. In an environment that's real. Strikingly real.

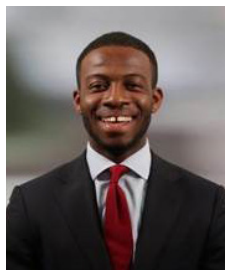
If you value character over conformity, the unique over the uniform, and ambition over apathy, let's talk.

For us, success comes from building real-life relationships. Real-life relationships with our clients as much as our people. And it comes from thinking creatively to achieve the best commercial solutions. We thrive in an environment that's collaborative, forward-thinking and where you're free to express your personality. An environment that allows you to make the most of your strengths.

Our award-winning Summer Schemes are as much about you experiencing life with us, as us experiencing working with you. Over two weeks you'll get real exposure to real work in a real-life environment. Fully integrated into our teams, you'll get to know the people from the get-go. If you're just after a snapshot of life in our law firm, we also offer Insight Days where you can shadow, network and experience our culture first hand.



## What Joe thinks...



**Joe Akwaboa**  
**From**  
University of the  
West of England  
**Studying**  
Law  
**Position**  
Trainee Solicitor



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/RPC**

### What was the application process like?

This consisted of a work experience form where I was able to give details on the types of experience that I have had. I then completed a verbal reasoning test. The assessment centre involved an interview, written exercise and presentation task.

### What was the interview process like?

The interview covered a range of questions; some competency and some commercial. I was encouraged to refer to experiences not relating to law. I also had the opportunity to ask questions, which gave me a better insight into life at the firm.

***"There were also social activities that gave me the opportunity to spend time with members of the team outside the office."***

### What advice would you give to students applying for your role?

Research the firm! RPC has information online which gives an excellent idea of the work that the firm undertakes. Speak to trainees and HR at law fairs. Your non-legal work experience is relevant as it may have helped you develop the key skills required.

### How much responsibility do you have?


During my vacation scheme I drafted letters for clients, gave a presentation at a team meeting and attended client meetings. I was treated like a trainee. Over the two weeks I was given the opportunity to develop and learn which was great!

### What do you most enjoy about your role?

I was able to network with various people throughout the firm which gave me a real understanding of the culture of the firm. There were also social activities that gave me the opportunity to spend time with members of the team outside the office.

### What has been your biggest challenge?

I was asked to analyse an insurance policy claim and provide my opinion on whether the insurer should accept the claim. I had four hours to complete the task and present my answers. This required me to focus and format my answers in a concise manner.

 **@RateMyPlacement I loved my placement at @rpcclaw, it gave me real insight into what life is like as an RPC trainee @lifeinalawfirm and what my future career could be like as well as challenging me every day. #illbeback #nurtured**





# 59th

Reviewed by  
22 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Information Tech-  
nology & Software**

Number of  
Vacancies: **56**

**Roles Recruiting Into:** Sales, Operations, Consulting, Marketing, Finance, Human Resources, Recruitment

**Locations:** London, Greater London

**Salary & Benefits:** £18,000, 25 days holiday + 1 day birthday leave, study days, free lunch, subsidised Costa, on-site gym, employee well-being programme

## How to apply

**Entry Requirements:** 2:1 in a relevant discipline

**Application Process:** Online Application, Telephone Interview, Assessment Centre



[fb.me/lifeatsap](https://fb.me/lifeatsap)



[@lifeatsap](https://twitter.com/lifeatsap)



[www.rmp.gd/sap](http://www.rmp.gd/sap)

SAP is a world leader in business enterprise software; nearly 404,000 companies in every industry across the globe are using SAP software right now to improve their business processes. By helping to manage their flow of information, SAP empowers people and organisations to work together more efficiently and use their business insight to become best run organisations.

Today, SAP has locations in more than 190 countries with over 404,000 customers worldwide. SAP provides applications and services to customers that represent 87% of the Forbes Global 2000 companies, distribute more than 78% of the world's food, and produce 82% of the world's medical devices.

Awarded as one of RateMyPlacement's top undergraduate employers in both 2015/16 and 2016/17, in addition to being recognised as a top employer by the 'Top Employers Institute' for four consecutive years. A placement with SAP guarantees that you will have the chance to make an impact, not only in your chosen business discipline, but to the organisation as a whole. SAP also offers insight days where undergraduates will be experiencing its Innovation Labs and have real business exposure.



## What Edward thinks...



**Edward East**  
**From**  
University of Kent  
**Studying**  
Business Information  
Technology  
**Position**  
Digital Business Service  
– S/4 HANA Cloud  
Associate



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/SAP](http://WWW.RMP.GD/SAP)

### What was the application process like?

Every assessor I met was extremely excited to meet me and provided endless support. The tasks were diverse which allowed me to demonstrate a variety of my skills.

### What advice would you give to students applying for your role?

Always be honest. When colleagues know your strengths and interests, opportunities come your way. Couple this with a positive attitude and success will come your way.

***“Success is what you make it, and SAP will help you make it your own.”***

### How much responsibility do you have?

Interns become an integral part of the business at SAP. During my internship, I created my own role and became the point of contact for all design and video related content for my global team.

### How has this experience exceeded your expectations?

Independent projects have allowed me to showcase my abilities to the UKI business, whilst working in a global team has exposed me to a diverse and supportive work environment.

### What is the office atmosphere like?

Everyone is extremely inviting and wants to ensure you succeed. Interns are actively encouraged to expand their network and get involved in all projects.

### What activities are there outside of work?

SAP has a wide range: the global football competition in Frankfurt, regular intern social nights and plenty of team activities such as sports events & dinners. SAP actively supports all CSR events and provides regular seasonal events.

### How promising are the graduate prospects?

If you demonstrate and deliver value to the business, a role will become available to you. I am working towards the Presales Academy, a 6-month training program in California.



@RateMyPlacement I have had an incredible year at @SAPUKIreland. The opportunities that have been presented to me have exceeded my expectations and have given me an incredible insight into a global market leader





# 8th

Top In Industry

Reviewed by  
114 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Real Estate**

Number of  
Vacancies: **160**

**Roles Recruiting Into:** Surveying, Building  
Surveying, Town Planning and Food & Farming

**Locations:** UK Nationwide & Europe

**Salary & Benefits:** Competitive

## How to apply

**Entry Requirements:** RICS/RTPI Accredited  
Course preferable

**Application Process:** Online Application,  
Assessment Centre & Telephone Interview



[instagram.com/savills\\_instagrad](https://www.instagram.com/savills_instagrad)



[@SavillsGraduate](https://twitter.com/SavillsGraduate)



[www.rmp.gd/savills](http://www.rmp.gd/savills)

Savills is a leading global real estate service provider listed on the London Stock Exchange. The company operates from over 600 offices, employing more than 35,000, providing trainees with excellent scope for international experience as their careers develop.

Savills passionately believe their undergraduates are future leaders and therefore make a huge investment in them. Our undergraduates are given responsibility and are involved in some of the world's most high-profile property deals and developments.

Individual achievement is rewarded and Savills look for bold undergraduates with entrepreneurial flair. The diversity of Savills services means there is the flexibility to carve out a fulfilling and self-tailored career path despite the location.

Savills are proud to be placed first for Real Estate in RateMyPlacement's Top 100 Undergraduate Employers table for the third consecutive year, ranking eighth overall for 2018-2019. We are also The Times Graduate Employer of Choice for Property for the twelfth year running.



## What Scott thinks...



**Scott Vallely**  
**From**  
Kingston University  
**Studying**  
Building Surveying  
**Position**  
Graduate Building  
Surveyor



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/SAVILLS**

### What was the application process like?

The application process involves submitting a CV and cover letter (and for some pathways essay questions). An assessment centre or telephone interview follows this which is designed to understand your motivations and capability.

### What was the interview process like?

The interview process is personable, thorough and involves extensive fee earner involvement. The aim of the process is not only for Savills to find out about the candidate but also for the candidate to gain a further understanding of Savills.

***"Getting involved with the different aspects of the business, but also the vast network that the industry provides."***

### What advice would you give to students applying for your role?

The main advice I would give is to be confident about your own ability and interest in property. It is a tough process and you are up against some very strong candidates – it's important to stand out, for the right reasons.

### How much responsibility do you have?

Savills are particularly good at giving responsibility to you from day one and you really feel like a valued member of the team during the placement.

### What do you most enjoy about your role?

Getting involved with the different aspects of the business, but also the vast network that the industry provides. An open plan office is beneficial as you have senior fee earners sitting right next to you helping you along the way.

### What has been your biggest challenge?

Prioritising jobs you are given by your team. At Savills you are expected to support all team members. Sometimes when you have a large work load, it is a challenge to juggle everything – but the team are always there to support and help you.

### How has this experience exceeded your expectations?

The placement far exceeded my expectations - it was clear that my contributions were valued by the business, and as a result I was offered a graduate position within the team for the following year.



@RateMyPlacement I thoroughly enjoyed my placement at Savills as I was challenged and given real responsibility. My hard work paid off as it resulted in a graduate job. #property #valued #career





**Schlumberger**

**86th**

Reviewed by  
15 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Oil & Gas,  
Engineering**

Number of  
Vacancies: **50**

**Roles Recruiting Into:** Engineering, Geoscience, Research, Software

**Locations:** 7 UK locations + International

**Salary & Benefits:** Competitive, 23 days holiday, housing allowance (if located more than 50 miles away)

### How to apply

**Entry Requirements:** Predicted 2:1+ degree in Engineering, Science, Maths, Computer Science, Geoscience

**Application Process:** Apply online at [www.rmp.gd/schlumberger](http://www.rmp.gd/schlumberger), followed by interviews



[fb.me/](https://fb.me/)



@



[www.rmp.gd/schlumberger](http://www.rmp.gd/schlumberger)

Schlumberger is the world's leading provider of technology for reservoir characterization, drilling, production, and processing to the oil and gas industry. Employing more than 100,000 people representing over 140 nationalities and working in approximately 85 countries, Schlumberger provides the industry's widest range of products and services from exploration through to production.

Each year we seek a large number of undergraduates with backgrounds in Engineering, Software, Science and Geoscience for placements, internships and insight schemes in the UK and internationally. With 125 research, engineering and manufacturing centres worldwide, we place strong emphasis on developing innovative technology that adds value to our customers. We also provide internships working within operations as Field Engineers where you will be exposed to the deployment and use of the technology in the oilfield.

For more information please come by at a careers fairs or visit our website: [www.careers.slb.com](http://www.careers.slb.com)



## What Nadia thinks...



**Nadia**  
**From**  
University of Bath  
**Studying**  
MEng Mechanical  
Engineering  
**Position**  
Mechanical Engineer

# Schlumberger

TO FIND OUT MORE VISIT

[WWW.RMP.GD/SCHLUMBERGER](http://WWW.RMP.GD/SCHLUMBERGER)

### What was the interview process like?

I received a placement offer after attending an insight course called “Women in Technology” where, as part of a three day course, we had group projects and case studies as well as talks from engineers who worked in different areas of the company.

### How much responsibility were you given?

A lot! I was surprised at how much responsibility we were given as interns, we were expected to deliver on many different projects and keep to timelines. I definitely felt like I was treated as a proper employee, not as a student.

***“Being able to apply what I learnt in the first two years of university in actual situations was fun, who knew Laplace equations had real life applications!”***

### What advice would you give to someone applying for your role?

A strong technical foundation is a must, but being able to display engineering skills outside of your university course is even more important. Being passionate about technology, design and engineering was seen very favourably by the managers and recruiters. Finally, be prepared to work hard!

### What did you most enjoy about your role?

As the year progressed I enjoyed being given problems that nobody had solved before. Being able to apply what I learnt in the first three years of university in actual situations was fun... who knew Laplace’s Equation had real life applications!

### Describe a situation where you surpassed expectations.

I was asked to work with someone from a different team on a field failure, where we had just 24 hours to investigate, diagnose and fix the tool located in Mexico. It was extremely fast-paced and hard work. I never expected to be invited to do something like this.

### How promising are the graduate prospects?

After a stellar internship and upon graduation, I was offered a full-time position. I will start my career in the Tech & Field programme first with an 18-month hands-on experience as a Field Engineer overseas before returning to the UK as an Engineer in one of our technology centres to design, improve or manufacture the equipment I will have deployed in the field.



[@RateMyPlacement](#) I have grown so much on placement year, both personally and professionally... Schlumberger have not seen the last of me!





SHOOSMITHS

80th

Reviewed by  
17 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
Law

Number of  
Vacancies: **60**

**Roles Recruiting Into:** Summer vacation placement scheme for aspiring trainee solicitors. Sandwich year placements in legal services

**Locations:** Edinburgh, Manchester, Leeds, Birmingham, Nottingham, Milton Keynes, Reading, Southampton

**Salary & Benefits:** £310 per week for one-week placement scheme

### How to apply

**Entry Requirements:** Minimum CCC & a degree in any discipline (or equivalents)

**Application Process:** Online application form



[fb.me/shoosmithsgraduates](https://fb.me/shoosmithsgraduates)



[instagr.am/shoosmithsgrads](https://instagr.am/shoosmithsgrads)



[www.rmp.gd/shoosmiths](http://www.rmp.gd/shoosmiths)

Shoosmiths is a full-service national law firm offering you experience across commercial, employment, litigation, corporate and real estate. Our approach to meeting clients' requirements is based on the simple premise that each client has a unique challenge and deserves to get the best service, expertise and attention.

We offer one-week paid placements to help you get an insight into the life of a solicitor. You will get exposure to clients and case files, and will be supported by an expert solicitor. Placements allow you to choose the right firm for you, and can even fast-track you to a place on the assessment day for a training contract.

You'll need to demonstrate your desire to train to be an expert in law and the ability to work consistently and collaboratively for the benefit of you, the firm and your clients. You should be open-minded and innovative with a can-do attitude.

Placement candidates are encouraged to develop their own personal brand and written communication style by contributing to the Shoosmiths Careers Blog and social media.



# APPLICATIONS ARE NOW OPEN!

Develop your career at a firm with a consistent, open and collaborative approach to business where the past few years have seen transformative growth and development.

## INSIGHT EVENING

30th November 2018



Come and meet Shoosmiths' partners, solicitors and current trainees. Learn about the company culture, build your network and ask questions.

## PLACEMENT SCHEME

28th February 2019



Come for a week in June and experience what working in our firm is all about. This is a perfect opportunity to gain quality work experience, see how we live our values and find out if we are right for you!

## TRAINING CONTRACT

30th June 2019



In our opinion the best way to learn is in practice, that's why you'll be given responsibility and your own case files to manage. The tasks that you will undertake are engaging, interesting and often with familiar topics, brands and products with which you can easily identify.



### Office locations

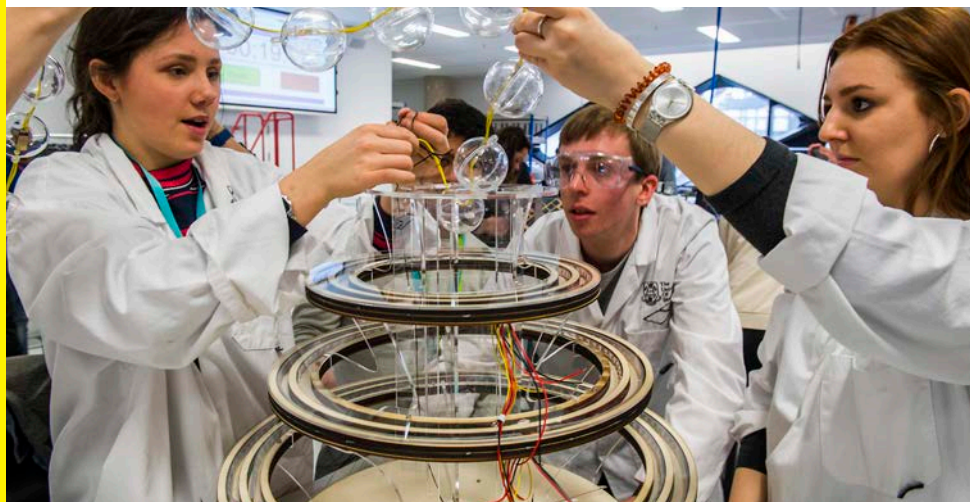
Belfast  
Birmingham  
Edinburgh  
Leeds  
London  
Manchester  
Milton Keynes  
Northampton  
Nottingham  
Southampton  
Thames Valley

# SHOOSMITHS

[www.shoosmiths.co.uk/graduates](http://www.shoosmiths.co.uk/graduates)

✉ [joinus@shoosmiths.co.uk](mailto:joinus@shoosmiths.co.uk)  
f @shoosmithsgraduates  
t @shoosmithsgrads  
i @shoosmithsgrads





**SIEMENS**  
*Ingenuity for life*

**50th**

Reviewed by  
47 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Engineering**

Number of  
Vacancies: **150**

**Roles Recruiting Into:** Engineering, IT, Software Engineering, Project Management, R&D, Business, Finance, Sales, Communications & HR

**Locations:** UK wide

**Salary & Benefits:** £17,500 plus attractive benefits

### How to apply

**Entry Requirements:** Predicted 2:2 in relevant degree

**Application Process:** Online application, game-based assessment, video interview, assessment centre



[fb.me/SiemensUKNews](https://fb.me/SiemensUKNews)



[@SiemensUKJobs](https://twitter.com/SiemensUKJobs)



[www.rmp.gd/siemens](http://www.rmp.gd/siemens)

As a global technology and engineering powerhouse, Siemens has been an innovative force throughout every major industrial revolution, from steam power to electrification, and then automation. Now, we are entering phase four of the revolution – digitalisation.

As a world-class authority on infrastructure in the modern world, we are propelling the UK ahead in this new era, labelled 'Industry 4.0'. Our Chief Executive of Siemens UK, Juergen Maier, believes we are responsible for championing projects which make the world a better place – creating jobs and improving quality of life. We are developing futuristic technologies such as AI, driverless cars and MindSphere – a leap towards 'smart cities', connected by the Internet of Things.

We seek forward-thinking interns and graduates in locations across the UK. New starters will participate in meaningful projects, while engaging in a culture of ingenuity and down-to-earth interactions. As for specific roles, they include electrical and software engineering, through to project management and finance.



**SIEMENS**

*Ingenuity for life*

**Brave enough  
to re-imagine  
the world  
around you?**

Here at Siemens, we're changing the way the world works. Take MindSphere, our ground-breaking open source operating system for the Internet of Things. It helps businesses develop smart new applications, services and business models - while letting our people push their limits and learn new things every day. Find out more about our internships and graduate programmes and where you fit in by heading to our careers site.

Visit  
[siemens.co.uk/careers](https://siemens.co.uk/careers)







# 87th

Reviewed by  
16 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Fashion & Home  
Retailer**

Number of  
Vacancies: **20+**

**Roles Recruiting Into:** Product Development, Finance, Merchandising & Buying, Brand & Marketing

**Locations:** Watford, UK

**Salary & Benefits:** All found on our website

## How to apply

**Entry Requirements:** N/A

**Application Process:** To apply, please submit your application via our website



[fb.me/TJXEuropeEarlyCareers](https://fb.me/TJXEuropeEarlyCareers)



[@TKMaxx\\_UK](https://twitter.com/TKMaxx_UK)



[www.rmp.gd/tjx](http://www.rmp.gd/tjx)

Hello, we're TJX Europe. Who? You might ask. But that's OK, because while you might not have heard of us, you've probably heard of our brands – TK Maxx and Homesense.

What you probably don't know is that we're part of the world's leading off-price apparel and home fashions retailer – TJX Companies, Inc.

In 2017 it all added up to an annual turnover of £35 billion.\*

But we don't want to stop there. We're excited about our opportunities for the future and confident in our ability to grow to be a \$40 billion plus company.

We launched TK Maxx in Europe in 1994 followed by Homesense in 2008. The stores quickly became market leaders in a number of European countries.

We now have 547 stores\* across Europe as well as a successful online retail business. We're growing at a fantastic pace globally and TJX Europe is one of our key channels for growth. This all makes TJX Europe the perfect place to launch your career.

*\*Fiscal year ending January 30, 2018*





**OPEN TO EVERY DAY NOT BEING EVERYDAY?**

Looking for something out of the ordinary? Discover more about our Graduate and Placement Programmes in Merchandising & Buying, Finance, Information Technology, Product Development, Loss Prevention, Brand & Marketing and Logistics.

[earlycareers.tjxeurope.com](http://earlycareers.tjxeurope.com)







**UBS**

**10th**

Reviewed by  
124 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Investment  
Banking**

Number of  
Vacancies: **150**

**Roles Recruiting Into:** Investment Banking,  
Corporate Center, Asset Management

**Locations:** London and many other locations  
across EMEA

**Salary & Benefits:** Competitive

### How to apply

**Entry Requirements:** Working towards  
minimum of 2:1 in any undergraduate degree

**Application Process:** Online Application,  
Online Testing, Video Interviewing and Final  
Assessment



[fb.me/ubscareers](https://fb.me/ubscareers)



[@ubscareers](https://twitter.com/ubscareers)



[www.rmp.gd/ubs](http://www.rmp.gd/ubs)

Expert advice. Wealth management.  
Investment banking. Asset management.  
Retail banking in Switzerland. And all the  
support functions. That's what we do.  
And we do it for private and institutional  
clients as well as corporations around the  
world.

We are about 60,000 employees in all  
major financial centers, in more than 50  
countries. Together. That's how we do  
things. We offer people around the world  
a supportive, challenging and diverse  
working environment. We value your  
passion and commitment, and reward  
your performance.

Are you truly collaborative? Succeeding  
at UBS means respecting, understanding  
and trusting colleagues and clients.  
Challenging others and being challenged  
in return. Being passionate about what  
you do. Driving yourself forward, always  
wanting to do things the right way. Does  
that sound like you? Then you have the  
right stuff to join us. We offer a wide  
range of programs; from our First Year  
Program, through to Summer Internships,  
Industrial Placements and Graduate  
opportunities.



## What Jess thinks...



**Jess Henderson**  
**From**  
University of Oxford  
**Studying**  
Degree in Engineering  
**Position**  
Global Asset Liability  
Management division



# UBS

TO FIND OUT MORE VISIT  
[WWW.RMP.GD/UBS](http://WWW.RMP.GD/UBS)

### What was the application process like?

The application process started with an online application which didn't take too long to complete. It was then immediately followed by online tests, including a numerical test and an abstract reasoning test - both of which were actually quite fun! There is then a video interview to complete and if you're successful at that stage you are invited to an assessment day comprising of interviews with different members from the business area you have applied to.

***"Everyone I met was incredibly friendly and so willing to give their time to facilitate my learning."***

### What advice would you give to students applying for your role?

With an engineering degree, I didn't think I'd be qualified to work in the world of finance. However, now that I've done a summer internship at UBS in London, I realise what a diverse range of backgrounds are represented in the industry so I would say don't be put off by thinking you don't have the right skill set and focus on what you can offer with the degree that you have.

### What activities are there outside of work?

During the internship we had weekly speaker events with incredibly interesting people, including Olympic gold medalist

Alex Gregory. We learned about his journey through disappointment to reach the top, and even got to meet him individually after his talk. There were also many social events for interns throughout the summer that took place after work, often with our graduate buddies. Some of these were officially organised, but as interns we all became very close and spent most of our spare time together.

### What did you enjoy most about your role?

One of the highlights of my internship was the senior women's networking lunch. Female interns attended a lunch with some very senior women across the firm. It was inspiring to see such successful women holding leadership positions in a huge range of roles.

### What was the office atmosphere like?

For me, it was the culture of UBS that really stood out during my internship. Everyone I met was incredibly friendly and so willing to give their time to facilitate my learning, regardless of how senior they were or whether or not they were in my business division.



@RateMyPlacement Thanks UBS for a fantastic year! #TimeFlies





**VAUXHALL**

**98th**

Reviewed by  
15 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Automotive  
Manufacturer**

Number of  
Vacancies: **30**

**Roles Recruiting Into:** Sales, Marketing, Supply Chain, IT, PR, RND, Customer Experience, Finance, Purchasing

**Locations:** Luton

**Salary & Benefits:** £16,500, 21 days holiday, Staff restaurant, Partners discounts

### How to apply

**Entry Requirements:** Predicted 2:1 in relevant degree

**Application Process:** CV Screening, Phone Interview, Testing, Assessment Centre



fb.me/



@



www.rmp.gd/vauxhall

Vauxhall Motors started manufacturing cars in 1903. Over 100 years later, as one of Britain's most familiar and loved automotive manufacturers, its philosophy remains the same: building vehicles that are relevant for all. Here at Vauxhall Motors we operate a 12-month undergraduate placement scheme for students eager to gain hands-on work experience within an industry-leading company.

Every year, over 30 proactive students will have the chance to immerse themselves in the fast-paced and exciting automotive industry by taking on challenging roles and contributing to vehicle launches, community projects and continuous improvement of business processes.

Our undergraduate programme has been running for over 25 years and so we recognise the importance of investing in the professional development of our placement students. From training in areas such as Microsoft Excel and safe driving, to the allocation of a personal mentor, all undergraduates are provided with the support to enable them to make a real contribution to the organisation and add value to their degree.



## What Bronagh thinks...



**Bronagh Maguire**  
**From**  
Sheffield Hallam  
University  
**Studying**  
BA Business Studies  
**Position**  
Retail Programmes  
Analyst



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/VAUXHALL**

### What was the interview process like?

First you will have a phone interview and online test. Then, you will be invited to an assessment centre. The assessment centre was half a day and we did a group task, individual presentation and two interviews. This is a great experience as you get to meet current undergrads and your potential managers and ask them about the roles.

### How much responsibility do you have?

At Vauxhall I have a lot of responsibility and have projects of my own such as creating offers for the VX website. I have been given more responsibility gradually throughout the year and can always ask for more help if I needed it. If I want more responsibility I just need to ask for it.

***"There is a lot of freedom in my role as I am able to manage my own responsibilities without being micromanaged."***

### What advice would you give to applicants?


The most important thing to remember when applying to Vauxhall is to make sure you are knowledgeable about the company and its competitors. You will have a real job with real responsibilities so you need to be focused and determined at all times.

### What do you enjoy most about your role?

There is a lot of freedom in my role as I am able to manage my own responsibilities without being micromanaged. The work I do also relates to my degree, which will help with my assignments in the future. My team are really friendly and we get on well. We also get together a couple of times outside of work which is good for team building.

### What training/support did you get during your placement?

When you first join the company you will be given presentation training, business continuity training, a mentor and handover with the current undergraduate in your role for two weeks. Throughout the year you also have performance management reviews, Excel training, opportunities to visit retailers or members of the field team and corporate social responsibility days.

 **@RateMyPlacement** what an amazing year at Vauxhall. Learning so much about the industry and myself and I have worked with some amazing people. Thank you Vauxhall! #Vauxhall





# 71st

Reviewed by  
49 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Entertainment,  
Media, Retail**

Number of  
Vacancies: **200**

**Roles Recruiting Into:** Business, Finance, HR, IT, Legal, Comms, Broadcast, Creative, Marketing, Research, Digital

**Locations:** Hammersmith, London

**Salary & Benefits:** £21,000 plus holidays, pension and Disney discounts

## How to apply

**Entry Requirements:** 3rd year placement students, must be returning to uni in Sept 2020

**Application Process:** Online Application, Telephone Interview plus Interview or Assessment Centre



[fb.me/DisneyCareers](https://fb.me/DisneyCareers)



[@Disney\\_UK](https://twitter.com/Disney_UK)



[www.rmp.gd/disney](http://www.rmp.gd/disney)

Welcome to Disney - the world's leading entertainment company! Every year we give internships to the individuals who can really add something to this magical business.

What is #LifeatDisney like? It's a series of magical moments with cast members and employees developing and telling our stories in the most innovative ways. Whether it's a day spent as a Disney VoluntEAR, or celebrating the release of a new interactive experience, retail product or movie, our days are filled with the knowledge that we are creating entertainment experiences the whole family can enjoy.

Being the massively diverse company we are, there are opportunities in almost every area, including Sales, Design, Marketing, IT, Finance, HR and Research in industries from movies and digital through to television, retail, products and licensing.

If you're destined for the top, there is no better place to show what you're made of. We'll train you and give you every opportunity - the rest is up to you. This is Disney, where your dreams and career aspirations can come true.



## What Alicia thinks...



**Alicia Harding**  
**From**  
University of Reading  
**Studying**  
Economics  
**Position**  
Consumer Insights Intern



### What was the application process like?

Really simple. I uploaded my CV and a cover letter to DisneyCareers.com and didn't have to wait long before I heard back. I had a short telephone interview before I was invited to the assessment day.

### What was the interview process like?

The assessment day was enjoyable, it felt like a training day. I was nervous to start with, but settled in quickly and it was really good. I came out thinking that even if I didn't get the role, the interview had given me great experience.

***"I was given important tasks from day one and I'm already helping to manage large projects which contribute to the business."***

### What do you most enjoy about your role?

I love being surrounded by a great team. Additionally the work I get to do is super interesting, and working alongside other interns is good for making new friends.

### What activities are there outside of work?

The company recruits around 200 interns so there's always something to do. We go out a lot by the river after work, and just the other evening my team went to a Sushi making class in the canteen!

### How much responsibility do you have?

I was given important tasks from day one and I'm already helping to manage large projects which contribute to the business. I've definitely got more responsibility than I expected but in a good way!

### What advice would you give to students applying for your role?

Enjoy the process! Although you may think it is, the assessment day is not a competition, try not to overpower other people. Treat the whole application journey as an experience and take every opportunity that comes your way.

### What has been your biggest challenge?

Although there are many challenging aspects my team give me all the support I need, so completing projects and tasks is never too difficult. I'd probably say my morning commute is the biggest challenge!

### What is the office atmosphere like?

It's really relaxed and comfortable which is helped by the casual dress code. The offices are largely open plan so it's lovely being able to interact easily with your colleagues throughout the day.



@RateMyPlacement Loving my

internship at Disney! I am so lucky to work with such a helpful and talented team in such an iconic and well-loved company. I can't wait to start my career after uni! #Pixiedust #Disney



# THE Top 50 Medium-Sized Undergraduate Schemes 2018 - 2019

1 194	MOORE STEPHENS	2 214	 TUI Discover your world	3 174	 BARNETT WADDINGHAM SOLICITORS	4 192	 Lighthouse	5	 EGGER
6 188	 SEB	7 196	 MSD INVENTING FOR LIFE	8 170	 AIR PRODUCTS	9	 SEVERN TRENT	10 198	 MUFG
11 206	 redgate	12	 Mentor Graphics	13	 Roke Part of the Chelving Group	14	 BRITISH STEEL	15	 King
16	 PCMS	17 182	 Computacenter	18	 PORSCHE	19	 ASM Assembly Systems	20 210	TOYOTA
21	 HYMANS ROBERTSON	22	 BECHTEL	23 176	 BRITISH AMERICAN TOBACCO	24	<i>John Lewis Partnership</i>	25 180	Cognito IQ RECRUITING SERVICE
26 212	 Travelport	27	 Adobe	28	 cavendish nuclear	29	 PIZZA EXPRESS	30 202	 Pernod Ricard UK L'artisanat de l'apéritif
31 178	B/S/H/	32	 pladis	33	 Prysmian Group	34 190	 LIDL	35	 BUILDERS SISK CONTRACTORS
36 172	 AUTODESK	37	 crosscountry	38 216	 Virgin media	39 208	 Smith & Williamson	40	 RCI FINANCIAL SERVICES
41	 Keystone GROUP	42	 Audi	43	 NATIONAL INSTRUMENTS	44 200	 NISSAN	45	 DHL
46 186	 GIST	47 184	 EDF	48	 Panasonic	49	 MATTEL	50 204	 PSA



Position in the Top 50 table

1

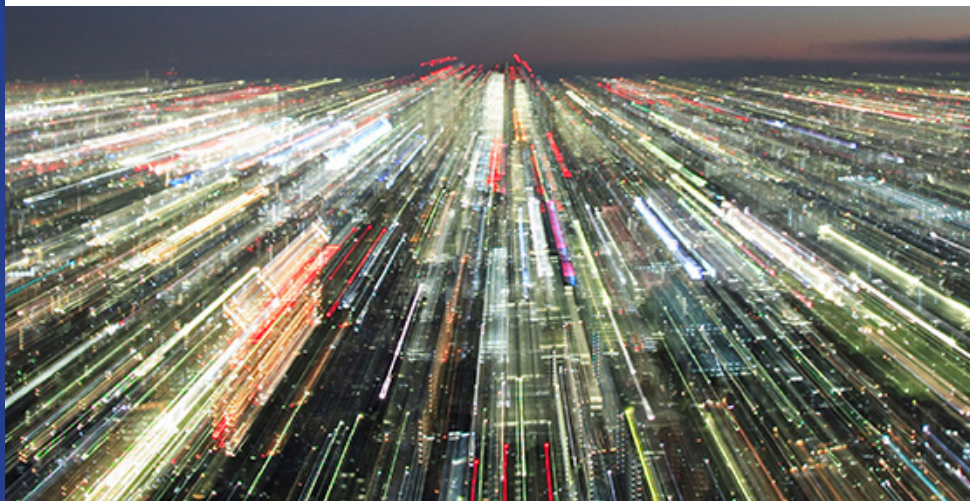
MOORE STEPHENS

Page number

194







# 8th

Reviewed by  
3 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Industrial Gases**

Number of  
Vacancies: **9**

**Roles Recruiting Into:** Chemical and Mechanical Engineers

**Locations:** Nationwide

**Salary & Benefits:** £18,000 (pro rata) subsidised on-site gym at HQ location, access to social and company organised events

## How to apply

**Entry Requirements:** Predicted 2:1 or above in Mechanical/Chemical Engineering degrees

**Application Process:** CV & covering letter followed by video interview and assessment centre



[fb.me/airproductscareers](https://fb.me/airproductscareers)



[@AirProducts](https://twitter.com/AirProducts)



[www.rmp.gd/airproducts](http://www.rmp.gd/airproducts)

Air Products is a world-leading Industrial Gases company that has been in operation for over 75 years and touches the lives of consumers around the globe in positive ways every day.

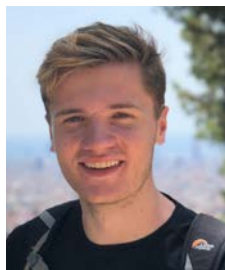
With approximately 16,000 employees and operations in 50 countries, we serve customers across a wide range of industries. Our core industrial gases business provides atmospheric and process gases and related equipment to manufacturing markets, including refining and petrochemical, metals, electronics, and food and beverage. Air Products is also the world's leading supplier of liquefied natural gas process technology and equipment.

Our aim is to develop lasting relationships by understanding customer needs, doing business with integrity and honesty, and demonstrating a passion for exceeding expectations.

We couldn't be as successful as we are today without our people. If you would like to be part of something amazing, check out our opportunities starting September 2019. You will be doing a real job, learning new skills, and putting your academic knowledge to practice.



## What Matthew thinks...



**Matthew Thomas**  
**From**  
Liverpool John Moores  
University  
**Studying**  
MEng Mechanical  
Engineering  
**Position**  
High Pressure Equipment  
Engineer



TO FIND OUT MORE VISIT

[WWW.RMP.GD/AIRPRODUCTS](http://WWW.RMP.GD/AIRPRODUCTS)

### What was the application process like?

Straightforward application, first stage was submitting a CV and cover letter. Next stage was a video interview where you record answers to questions. Then an assessment centre at the European HQ with calls made within a week to tell you if you have an offer.

### What was the interview process like?

The assessment centre day had various activities, with both individual and group exercises. These were designed to test analytical, decision-making, communication and technical skills. Current students were on hand to answer queries about the roles.

***"I wasn't expecting to be given as much responsibility as I have been. I have also got to travel a lot more than I expected to."***

### How much responsibility do you have?

You are treated as a proper employee of Air Products therefore you are given a high level of responsibility along with the support of everyone in the company. I have been in control of my own projects and personally invited to meetings across Europe.

### What do you most enjoy about your role?

The people are what really make Air Products great to work for. The team I have worked for have been incredibly supportive, especially my supervisor who has given me help and advice all the way through but also allowed me to develop my own ideas.

### What has been your biggest challenge?

My biggest challenge was to develop a new system to solve an existing issue that Air Products have always had. Many people had attempted it before, but I came in with fresh ideas. I also hit many issues but have now developed a working prototype to solve the problem.

### How has this experience exceeded your expectations?

I wasn't expecting to be given as much responsibility as I have been. I have also got to travel a lot more than I expected to. I have been to Poland, Germany, Netherlands, Belgium and various locations within the UK.



[@RateMyPlacement](#) I thoroughly enjoyed my placement at Air Products. It was a life changing experience that will be invaluable for working life after university. #123AP #amazingstoke #illbeback





# 36th

Reviewed by  
4 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**IT, Mechanical  
Engineering**

Number of  
Vacancies: **14**

**Roles Recruiting Into:** Software Engineering, Application Engineering

**Locations:** Birmingham, UK

**Salary & Benefits:** Competitive, subsidised canteen, subsidised social events, paid holiday

## How to apply

**Entry Requirements:** 300 UCAS points, predicted 2:1 degree

**Application Process:** Online Application, Assessment Centre



fb.me/



@



www.rmp.gd/autodesk

**Want to help design winning racing cars, more fuel efficient planes, the biggest yachts, the tallest skyscrapers? With Autodesk you can!**

As a global leader in 3D design, engineering, and entertainment software, Autodesk helps people imagine, design, and create a better world. Autodesk accelerates better design through an unparalleled depth of experience and a broad portfolio of software to give customers the power to solve their design, manufacturing, business, and environmental challenges.

Our placement programme was established six years ago as Delcam, before we became part of Autodesk, and continues with the same ethos of ensuring all new starters get the training and support they need, plus we have regular subsidised social events to help break the ice!

We are looking for bright IT, Maths, Physics, and Engineering students to fill opportunities we have for software developers and technical consultants in our UK division. If you're the sort of individual who would thrive in a dynamic company like ours please visit our website to find out more.



# Careers at Autodesk

Be a leader in your field



## Employment and placement opportunities for Software Engineers and Application Engineers

- Over 25 new starters each summer
- Extensive training
- Real-world projects
- Broad experience through rotations in multiple teams
- Professional registration opportunities

Visit [www.autodesk.co.uk/graduates](http://www.autodesk.co.uk/graduates)

“Colleagues are friendly and the work is interesting. The graduate rotation scheme is great for getting to know people around the company, learning the systems and for finding a team that suits you.”

Simon, Graduate Software Engineer





# 3rd

Reviewed by  
12 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Financial Services**

Number of  
Vacancies: **16**

**Roles Recruiting Into:** Actuarial Consultants

**Locations:** London, Amersham, Leeds, Liverpool, Bromsgrove, Cheltenham, Glasgow

**Salary & Benefits:** Flexible benefits package, competitive salary and 25 days holiday

## How to apply

**Entry Requirements:** 300 UCAS points, 2:1 degree or above and an 'A' in A-level maths

**Application Process:** Online Application, Telephone Interview and Assessment Centre



[fb.me/barnettwaddingham](https://fb.me/barnettwaddingham)



[@bw\\_llp](https://twitter.com/bw_llp)



[www.rmp.gd/barnettwaddingham](http://www.rmp.gd/barnettwaddingham)

Founded in 1989, Barnett Waddingham has grown to become the UK's largest independent provider of actuarial, administration and consultancy services.

From small beginnings with just 20 people, our total headcount is now over 880 (including 68 partners and 100 associates) – with offices in seven locations around the UK. We act for a wide range of clients, large and small, in both the private and public sectors including 15% of FTSE 350 firms with a DB scheme.

Barnett Waddingham is keen to promote the development of professional standards for all employees. This can be achieved by general work experience and mentoring together with the provision of study support for relevant professional examinations.

We are looking for ambitious individuals who would relish working in the actuarial profession, including the opportunity to use actuarial and risk management skills in some newer exciting industry areas, such as wider consultancy to the Oil and Gas industry and our evolving Business Risk services.



## What Rachel thinks...



**Rachel Pegrum**  
**From**  
University of Warwick  
**Studying**  
Mathematics  
**Position**  
Actuarial Consultant



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/BARNETTWADDINGHAM](http://WWW.RMP.GD/BARNETTWADDINGHAM)

### What was the interview process like?

The assessment day was not as nerve-racking as I thought it would be. All the interviewers were friendly. We were given a tour of the office and an opportunity to meet with Actuarial students to learn more about life at BW and life as an Actuary.

### How much responsibility do you have?

You are given a good amount of responsibility. You are asked to send external emails and run calculations. Everything you do is checked over by a colleague so you are never worried that what you may be sending out to clients is wrong.

***"I particularly enjoy the variety in the work and the number of different client teams and schemes you get involved with."***

### What do you most enjoy about your role?

I particularly enjoy the variety in the work and the number of different client teams and schemes you get involved with. You also get the opportunity to work with everyone on your team.

### How has this experience exceeded your expectations?

I was surprised to find how friendly and approachable the partners and senior staff are. The offices are also open plan so you get a feeling of collaboration and openness amongst the teams.

### What is the office atmosphere like?


The office isn't a pressured environment. There's a reasonable amount of talking but not so much that you find yourself distracted from your work. Colleagues are friendly and professional. The teams are fairly small so you get to know everyone.

### What activities are there outside of work?

Barnett Waddingham host a variety of sports tournaments as well as boat trips, walking holidays, pub quizzes and picnics to name a few!

### How promising are the graduate prospects?

The programme gives you a real insight into what it would be like to work as an actuarial graduate, all the teams take on graduates for the following year so the opportunities are available in each of the offices.

 [@RateMyPlacement](#) Great placement at Barnett Waddingham, really friendly people and lots of exposure to actuarial work #career #summerplacement





# 23rd

Reviewed by  
14 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Science, Technology  
& Innovation**

Number of  
Vacancies: **10**

**Roles Recruiting Into:** Research and Development including various disciplines of Science and Engineering

**Locations:** Southampton & Cambridge

**Salary & Benefits:** £16k+ bonus, 25 days holiday, subsidised canteen, gym

## How to apply

**Entry Requirements:** 2:1 in relevant Scientific or Engineering degree

**Application Process:** Online Application (CV & Cover Letter), Telephone Pre-Screen, On-Site Interviews



fb.me/



@BAT\_Sci



www.rmp.gd/BAT

Our R&D centres are located across the world, with our HQ facilities based in Southampton. Through our research, we aim to increase the scientific understanding of the harm caused by the use of tobacco and nicotine products, and seek to apply this knowledge to potentially reduced-risk products.

It is widely accepted that most of the harm associated with tobacco is caused by inhaling the smoke produced by the burning of tobacco. That is why we are dedicated to the development and sale of a range of potentially reduced-risk products that provide the enjoyment of smoking without burning tobacco.

We offer one-year placements to students looking to gain experience in an R&D environment. We are looking for dynamic undergrads studying Chemistry, Life Sciences, Engineering, Product Design, Eco Design, Material Science, Psychology and Sensorial Science. Successful applicants will be entrepreneurial and proactive in problem-solving with the ability to use technical understanding and experience to identify solutions.



## What Lillian thinks...



**Lillian Hawkins**  
**From**  
University of Plymouth  
**Studying**  
BSc, Psychology  
**Position**  
Senior Technologist,  
Consumer Science

### What was the application process like?

The application process was very straight-forward, the application is completed on-line where you answer a series of questions and submit your CV and a cover letter.

### What was the interview process like?

The first step was a short telephone pre-screening interview. I was then invited to a face-to-face interview, which was more of a relaxed discussion where I was asked about BAT's products and how I could relate my psychological knowledge to the role.

***"I'm impressed with the amount of responsibility the placement students get – you're treated as a permanent employee."***

### What advice would you give to students applying for your role?

Go for it! It's such a good opportunity, and even if you never considered working in this industry, it might just change your mind. Although it can be challenging at times, you'll become a more confident and independent person by the end of the year.



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/BAT](http://WWW.RMP.GD/BAT)

### How much responsibility do you have?

I'm impressed with the amount of responsibility the placement students get – you're treated as a permanent employee, which gives you a real insight into working life! However, people are always on hand to help you out or answer any questions you may have.

### What do you most enjoy about your role?

I'm involved in a project which has the potential to result in a new product proposition as well as new business propositions in the future. The fact that it has real life implications is exciting.

### What has been your biggest challenge?

I've never liked giving presentations, but all BAT placement students must give an end-of-year presentation. Knowing that I couldn't shy away from this, I sought out opportunities to face my fears, and gradually it became slightly less daunting.



@RateMyPlacement I loved

my placement at BAT! Met so many

amazing people and surprised myself

with my own abilities. #believeinyourself

#yeartoremember





B/S/H/

31st

Reviewed by  
12 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Manufacturing**

Number of  
Vacancies: **15**

**Roles Recruiting Into:** HR, Supply Chain, Marketing, Product Marketing, Trade Marketing, Innovation, IT, Purchasing, Culinary Development, Sales Strategy

**Locations:** Milton Keynes, UK

**Salary & Benefits:** £15,000 (pro rata), 25 days of holiday, subsidised canteen, sport at work, training opportunities

### How to apply

**Entry Requirements:** Predicted 2:1 in any degree

**Application Process:** Email Application, Telephone Interview, Face2Face Interview

fb.me/

@



www.rmp.gd/bsh

BSH is one of the world's leading companies in its sector and the largest home appliance manufacturer in Europe.

Founded in 1967 as a joint venture of Robert Bosch GmbH and Siemens AG, BSH has grown from a German exporter into one of the world's leading home appliance manufacturers, in its 50 year history. It now employs over 61,000 people worldwide with a revenue of €13.8bn.

BSH produces the entire range of modern home appliances at its 43 factories all over the world for its market-leading brands Bosch, Neff, Siemens and Gaggenau.

Undergraduates that join BSH are given the opportunity to work across all areas of the business, alongside a full training programme to help their career development. A diverse company that champions people development and progression, BSH provides the perfect platform to build your career.

BSH Home Appliances Ltd was ranked in the Top 50 Medium-Sized Scheme Employers table for the third time in February 2018.



## What Taryn thinks...



**Taryn Service**  
**From**  
Oxford Brookes University  
**Studying**  
Business and Marketing  
Management  
**Position**  
Category Intern

# B/S/H/

TO FIND OUT MORE VISIT  
**WWW.RMP.GD/BSH**

### What was the interview process like?

The overall process was really informative and clear: I was able to speak to my future line manager over the phone and face-to-face, improving my understanding of the job role, which meant my nerves were calmed for my first day.

### What advice would you give to students applying for your role?

Use your cover letter and CV to show why you have an interest and how best you fit the role, whether that be with what you study or your past work experience. Whatever examples you use in your CV or cover letter ensure you can expand on these.

***"I never thought I would have this much fun whilst working and learning on placement."***

### What has been your biggest challenge?

I was not very confident entering this role, when I first began I was very nervous to speak to new people. I have been encouraged to work with new people and the training on offer allowed me to develop new skills, which helped build my confidence.

### How much responsibility do you have?


I am trusted to talk to customers and colleagues about products independently. I have been allowed to work on projects and manage these as my own, generating my own ideas and following these through to the end.

### What do you most enjoy about your role?

I've found a job role that I love. Working with many different colleagues from different departments & countries has improved my communication skills. To work with brands which are multinational has allowed me to develop my understanding of global brands.

### How has this experience exceeded your expectations?

I never thought I would have this much fun whilst working and learning on placement. I have met people that have helped influence and shape the future career path I hope to pursue.

 **@RateMyPlacement I learned so much about myself whilst on placement at BSH. I was taught new skills all the time and developed them over the duration of my year to improve my employability #gainingskills #morethanastudent**





**Cognito iQ**  
REDEFINING SERVICE

**25th**

Reviewed by  
5 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
IT

Number of  
Vacancies: **7**

**Roles Recruiting Into:** Software Developer, Cloud Engineer, Network Engineer & Technical Project Support

**Locations:** Newbury, Berkshire

**Salary & Benefits:** £16,000 per annum + £1,000 welcome bonus & attractive benefits package such as 27 days holiday, private medical insurance

## How to apply

**Entry Requirements:** On track for a 2:1 or above in relevant degree

**Application Process:** Online Application & Assessment Centre



fb.me/



@



www.rmp.gd/cognitoiq

Cognito iQ is a software development specialist that designs and develops cloud-based solutions for businesses with mobile workforces.

Our software provides enterprises with real-time interaction and visibility of their mobile workforce to continually improve operational capability. For over 20 years we have led the way, developing ideas and solutions with our customers to differentiate their business by providing exceptional customer experiences.

Quite simply, we develop the most advanced mobile workforce solutions and operational performance analytics in the world.

That's the reason why the biggest names in Field Service, Facilities Management, Courier and Retail Logistics rely on the Cognito iQ platform to run their mobile workforce operations. Solutions which are highly functional, robust and incredibly reliable. We support over 40,000 mobile workers, engineers, technicians and drivers in the field, processing millions of data transactions every day.



## What Rob thinks...



**Rob Taylor**  
**From**  
Bournemouth University  
**Studying**  
BSc (Hons) Software  
Engineering  
**Position**  
Software Engineer

### What was the interview process like?

I was surprised by how relaxed the interview seemed. I expected to be facing loads of managers shooting daggers at me – I couldn't have been more wrong. That's not to say you shouldn't be polite and formal, but don't work yourself up about it.

***"I came into this placement year a naive student and have left it with an entirely different outlook on work and life in general."***

### What advice would you give to students applying for your role?

Make sure your CV is fully up-to-date, research Cognito and look at their blogs. Gain some insight into their platforms and customers before coming to the assessment day. Have an idea of the role you would best suit before interviews.

### How much responsibility do you have?

We worked in an Agile team, so the responsibility varied per sprint. I was encouraged to take on more responsibility as time progressed and had been fulfilling scrum master responsibilities. Cognito do not shy away from giving responsibility.

# Cognito iQ

REDEFINING SERVICE

TO FIND OUT MORE VISIT

[WWW.RMP.GD/COGNITOIQ](http://WWW.RMP.GD/COGNITOIQ)

### What do you most enjoy about your role?

There are many aspects that I enjoy – learning new languages/technologies, running meetings and generally having a laugh with the team. It's more about the overall experience than one specific thing.

### What has been your biggest challenge?

Getting to grips with the Cognito iQ Mobile product. It is a massive project consisting of many different languages and technologies. I've found it better to stick with the basics and explore different areas from there.

### How has this experience exceeded your expectations?

I came into this placement year a naive student and have left it with an entirely different outlook on work and life in general. After adjusting to work life I have really enjoyed getting paid to do something I love, which has shown in my personal life.



@RateMyPlacement Working at

Cognito iQ has let me learn loads of technologies that I haven't used before, with professionals happy to help when needed. The thought of my code running on customer devices is really rewarding.





# 17th

Reviewed by  
9 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**IT & Business**

Number of  
Vacancies: **19**

**Roles Recruiting Into:** Various roles covering Business, Cyber Security, Software Programming, IT Infrastructure, HR, Marketing and Graphic Design

**Locations:** UK, London, Hatfield, Milton Keynes

**Salary & Benefits:** £17,000 (pro rata) 23 days holiday

## How to apply

**Entry Requirements:** Predicted 2:1 in any degree

**Application Process:** Online Application, Video Assessment, Assessment Centre



[instagram.com/Computacenterukfuturetalent](https://www.instagram.com/Computacenterukfuturetalent)



[@Careers\\_CC](https://twitter.com/Careers_CC)



[www.rmp.gd/computacenter](http://www.rmp.gd/computacenter)

At Computacenter, our tag line is 'enabling users in a digital world' – and that's exactly what we do; we equip our customers' people with the tools and technology they need, to be free to do what they do best. We put our customers and people at the heart of everything we do. As a year-long placement undergraduate, we will expect a lot from you, but in turn we will go the extra mile to enable you to achieve great things.

Our placement programmes are real jobs with real impact on our business. As well as experience in the workplace and on multiple customer sites, we offer business-aligned training and opportunities to build your own network. During your time at Computacenter you will have regular exposure to our senior leaders, be actively encouraged to play a pivotal role as a company ambassador at your university, aligned with mentors to help identify career paths post-graduation. The programme will give you great opportunity to understand and explore our graduate and associate programmes as potential routes for the future.



## What Tasian thinks...



**Tasian Mattos**  
**From**  
University of Brighton  
**Studying**  
Business Management  
with Finance  
**Position**  
Service Management  
Industrial Placement

### What was the interview process like?

I was in a fortunate situation to get fast-tracked to the Assessment Centre which helped with my confidence on the day. I found meeting the assessors and taking part in a variety of different activities allowed me to get a feel for the company culture.

***"The office atmosphere is the same regardless of which Computacenter site you're at. Everyone is friendly and sociable. It's easy to network with people in the organisation."***

### What advice would you give to students applying for your role?

My top tip for students applying would be to be yourself on the day and show your personality! Also, do your research on the company, find information about Computacenter which interests you as this will help show your passion for the role.

### How much responsibility do you have?

I have a lot of responsibility in my role, I'm trusted to manage the day-to-day running of my accounts. As a result, I have been able to make my role my own, taking lead in projects which I have driven to help increase revenue!



TO FIND OUT MORE VISIT

[WWW.RMP.GD/COMPUTACENTER](http://WWW.RMP.GD/COMPUTACENTER)

### What do you most enjoy about your role?

What I enjoy most is the application to my degree. I've been fortunate to be able to manage both the financial and operations sides of the accounts, this will allow me to have real life application which will benefit me in my final year at university.

### How has this experience exceeded your expectations?

This experience has definitely exceeded my expectations! I expected to do the 'placement job' normal stereotypes e.g. making the coffees. However, the reality is I'm leading customer meetings, managing a team and undertaking revenue-driven projects.

### What is the office atmosphere like?

The office atmosphere is the same regardless of which Computacenter site you're at. Everyone is friendly and sociable. It's easy to network with people in the organisation and form relationships which could potentially provide future employment benefits.



@RateMyPlacement I've enjoyed my placement at Computacenter! It has enabled me to network, gain amazing experience and increase my employability skills! #CCFutureTalent #Employability #Computacenter





# 47th

Reviewed by  
9 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Investment Banking,  
Energy Trading**

Number of  
Vacancies: **15**

**Roles Recruiting Into:** Trading, Origination, Fundamental and Quantitative Analytics, Market Risk, Quantitative Credit Risk, IT Development  
**Locations:** London

**Salary & Benefits:** £21,500 pro rata, 25 days holiday pro rata, comprehensive training and development plan

## How to apply

**Entry Requirements:** Penultimate/final year students, on track to achieve at least a 2:1 degree

**Application Process:** Online Application, Telephone Interview, In-House Assessment Centre



fb.me/



@



www.rmp.gd/edftrading

EDF Trading is a leading player across the global energy trading markets. We are part of the EDF Group, a global leader in low-carbon energies. We apply our reach, corporate strength and physical and financial market presence to add value to the assets of the EDF Group throughout the energy value chain in wholesale power, natural gas, oil, LNG, LPG and environmental products markets. In Asia, we are active in the coal and freight markets through our partnership with JERA Trading, one of the world's largest utility-backed physical energy traders.

If you join us we will encourage you to critically assess our processes and test your ideas in a rapidly evolving market. As champions of smart thinking, we will not only offer you real exposure to our daily operations and expert training, but also give you the opportunity to put all you have learnt into practice and make the most of your talents. EDF Trading has a strong track record of offering permanent roles to interns upon completion of their studies.



## What Virginie thinks...



**Virginie Marchionni**  
**From**  
Politecnico di Milano,  
Faculty of Financial  
Engineering  
**Studying**  
Quantitative Finance  
**Position**  
Intern, Gas Trading  
(Spark Spread)



TO FIND OUT MORE VISIT

[WWW.RMP.GD/EDFTRADING](http://WWW.RMP.GD/EDFTRADING)

### What do you most enjoy about your role?

The work I do is meaningful and gives me the opportunity to provide real value to the business; I am currently developing a tool that is actively being used by my desk. I am able to collaborate with different trading desks to gain a greater insight into the market whilst learning from the smartest minds in the industry which is extremely rewarding.

***"I am positively surprised by my team investing a lot of their time to teach me about how the markets work and what the core technical skills of a trader are."***

### What has been your biggest challenge?

I have a mathematical background. Traders here have to take a more holistic view than what I was expecting when they make decisions because there are so many variables that have a direct impact on the markets which you cannot simply model from a mathematical point of view such as the influence of geopolitics. It has been challenging and equally interesting for me to apply this sort of flexibility to my work and the way I think.

### What is the office atmosphere like?

The working environment is very dynamic. I find it interesting when the mood changes on the trading floor depending on the markets, generally everyone is cheerful, but at times people get serious when breaking news relevant to the energy industry disseminates into the market.

### How has this experience exceeded your expectations?

I am positively surprised by my team investing a lot of their time to teach me about how the markets work and what the core technical skills of a trader are. Although they are very busy they constantly encourage me to be inquisitive and ask questions.

### What advice would you give to students applying for an internship?

Apply early, triple check your application for any simple mistakes. Try to stand out by mentioning any interesting experiences relevant to the role and be honest where your knowledge is limited. Once you have a foot in the door ensure that you give the role everything over the short period of time that you are there.



[@RateMyPlacement](#) There is no other work environment that I am aware of that is able to give the same binary, instant feedback of your performance. #illbeback





# 46th

Reviewed by  
3 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Supply Chain  
& Logistics**

Number of  
Vacancies: **10**

**Roles Recruiting Into:** Operations Management

**Locations:** Nationwide

**Salary & Benefits:** £19,000 p/a, 25 days holiday, bonus, pension scheme

## How to apply

**Entry Requirements:** Any degree discipline, Full UK driving license

**Application Process:** Online Application, Video & Telephone Interview, Insight Day, Assessment Centre



[fb.me/Gist.TransformingSupplyChains](https://fb.me/Gist.TransformingSupplyChains)



[@Gist\\_World](https://twitter.com/Gist_World)



[www.rmp.gd/GIST](http://www.rmp.gd/GIST)

Gist invests in exceptional people, who are driven, enthusiastic and passionate about achieving the best in everything they do. Early responsibility, coupled with a supportive environment and hands-on training, ensures that our people reach their full potential and have every opportunity to make a difference. The shared success of Gist is achieved through our people, who lead and energise their teams to deliver results.

The Operations Management Industrial Placement is a well-structured 12-month scheme based at any of our UK depots with experience in Warehouse and Transport as well as exposure to the wider business functions, such as Global Freight and our Network Planning Centre.

This scheme has been designed to offer you a brilliant platform to start your career at Gist. With a similar level of responsibility as the first year of our graduate scheme, you will build people management skills, gain knowledge of our operation and develop yourself as a leader. Following a successful year with us, you could be offered to return on our Operations Management Graduate scheme, with an 18-month accelerated programme, rather than the standard two years.



## What Reade thinks...



**Reade Whiteman**  
**From**  
University of Brighton  
**Studying**  
Business Management  
**Position**  
Team Manager



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/GIST**

### What was the application process like?

I found Gist and the position on RateMyPlacement. From here it directed me through to the Gist careers page. It was a fully online application which was quick and easy to complete. A few days later, I had an email from the Early Talent team at Gist to arrange a telephone interview in which they made me feel incredibly welcomed, excited and engaged throughout.

### What advice would you give to students applying for your role?

Tough one! Never stop asking questions! Even throughout my year with Gist, I have never stopped learning. I would give it your all from day 1 – you get out what you put in.

***“Never stop asking questions! Even throughout my year with Gist, I have never stopped learning.”***


### What was the interview process like?

It was challenging, fun and really great for fully understanding the business and culture through meeting lots of people. After the telephone interview, I was invited along to an insight day at the Thatcham Depot. There we met with Brian, the General Manager of the site along with other General Managers and Operations Managers from around the

network. The day consisted of tours, presentations, group exercises, 1-2-1 interviews and a chance to network. I was over the moon to then find out that I had been invited along to the next stage, which was an assessment centre. This was at the Gist Head Office – it really was a one-of-a-kind experience. It was my first assessment centre, I walked away feeling it was a professional, organised, enjoyable and informative day.

### How much responsibility do you have?

The responsibility and opportunities an industrial placement student has in their year with Gist is something very few companies offer and is hard to come by at such a young age. My role sees me managing a team of up to 40 people daily. Being 20 years old I would say all of the responsibility has helped me to quickly and efficiently develop new skills, as well as help mould me into the confident manager I am today.

 @RateMyPlacement What an experience! Thank you to everyone at @Gist\_World for an amazing year. Never imagined I'd have learnt and developed so much. The skills I have gained I'll take with me forever #Gist #PlacementYear





# 6th

Reviewed by  
4 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Consumer Goods**

Number of  
Vacancies: **4**

**Roles Recruiting Into:** Product Marketing, Sales Analytics, Finance

**Locations:** Windsor, UK

**Salary & Benefits:** Competitive salary, 25 days holiday, product discounts, subsidised health club, social events

## How to apply

**Entry Requirements:** Genuine enthusiasm for our business, 3 A-levels at A\*-B

**Application Process:** CV & Covering Letter To Recruitment@Groupeseb.com, Telephone Interview, Visit to Windsor for Interviews



fb.me/TefalUK



@TefalUK



www.rmp.gd/groupeseb

Groupe SEB is a global leader in the manufacturing of small domestic appliances & cookware. With household brands like Tefal, Krups and Rowenta, & our partnership brands such as Nespresso, we produce everything from frying pans to coffee machines, from blenders to irons. If you look around your kitchen we're sure you will be using at least one of our products!

We pride ourselves on being innovative with a huge investment in R&D & our products are sold in 150 countries. With over 33,000 staff worldwide we are actively growing with major recent acquisitions. As a business we are underpinned by strong values, with a clear focus on corporate social responsibility & sustainability.

As part of the UK team you will have a unique opportunity to experience a highly commercial business & understand what is required to get products to market. You will be warmly welcomed, given significant responsibility, & immersed in our high-performance culture that thrives on collaboration. If you are up for the challenge we would love to hear from you!



## What Calum thinks...



**Calum Edwards**  
**From**  
Loughborough University  
**Studying**  
Maths, Accounting and  
Financial Management  
**Position**  
Pure Player Sales Analyst



TO FIND OUT MORE VISIT

[WWW.RMP.GD/GROUPESEB](http://WWW.RMP.GD/GROUPESEB)

### What was the application process like?

It was completed in stages. Firstly, submission of my CV, which was followed by a telephone interview and finally an assessment centre, which included a mathematical proficiency test and 2 interviews.

### What advice would you give to students applying for your role?

Groupe SEB cares about who you are as a person. The most important thing is that you get on well with everyone and that you have an aptitude to learn. It's much better to show an ability to learn than your technical knowledge.

***"It has really allowed me to grow, both personally and professionally in my time here."***

### How much responsibility do you have?

The great thing about working as an intern for Groupe SEB is that you're not thought of as an intern. I was given control over a significant budget and have had opportunities within forecasting and on site content. Not many interns can say that!

### What do you most enjoy about your role?

Being able to get involved in the data on a day-to-day basis has been so fascinating and has granted me a unique

insight into our products and online retail as a whole.

### What has been your biggest challenge?

I invested a lot of time into Amazon advertising, improving it with my own understanding and conferring with marketing teams. I would then present the results to some of the directors and the digital marketing manager on a monthly basis.

### How has this experience exceeded your expectations?

I don't think I could have possibly expected to have the trust and responsibility that I've been given. It has really allowed me to grow, both personally and professionally in my time here.

### What is the office atmosphere like?

I was amazed at how friendly and open everyone in the company is. This, coupled with the respect I have received from those same colleagues has allowed me to thrive in an environment where having a laugh and working hard for the team is commonplace.



@RateMyPlacement Thanks to Groupe SEB for not only giving me such a great placement, but for allowing me to grow both professionally and personally.





# 34th

Reviewed by  
12 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Retail**

Number of  
Vacancies: **12**

**Roles Recruiting Into:** One scheme rotating through various business departments

**Locations:** UK nationwide

**Salary & Benefits:** £20,500

## How to apply

**Entry Requirements:** We welcome any degree discipline

**Application Process:** Online Assessments, Video Interview and Group Assessment Centre



fb.me/



@



www.rmp.gd/lidl

We're Lidl, proud pioneers in the world of retail. With over 700 stores, 12 warehouses and 20,000 employees in the UK alone, we're undoubtedly an established retailer. But it doesn't stop there. With our recent expansion into the US and ambitious plans for UK growth, we don't like to stand still. Continually challenging and changing the world of grocery retail as we know it, we want to make our stores, goods and shopping experience better than ever. And that's where you come in.

Our award-winning Retail Placement Programme is perfect for giving you a 360-degree view of our business operations. So you'll get great insight into sales and logistics, as well as either supply chain, property or administration.

You'll develop fantastic knowledge of the business, developing leadership, management, decision-making and communication skills, you'll set yourself up with a brilliant future in retail. You'll also learn more about yourself and your abilities and we're looking for that talent and potential that makes you stand out from everyone else. Bring your best, we'll do the rest.



## What Lucy thinks...



**Lucy O'Gorman**  
**From**  
Nottingham Trent  
University  
**Studying**  
Business Management  
**Position**  
Placement Student



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/LIDL**

### What advice would you give to students applying for your role?

The placement programme offers the most amazing opportunities across a vast multinational organisation – but you get out what you put in, so you need to be inquisitive and keep asking questions. Make sure you network, too – it's a rotational placement so you get to know all areas of the business and you'll learn so much from everyone else's experience and advice.

***"It's demanding, there are lots of challenges, but I've grown so much and seeing my own impact on the organisation has been extremely rewarding."***

### What was the interview process like?

Everyone was really friendly throughout the whole process and it was all genuinely about getting to know me and whether I was a right fit for the business and vice versa. I was really impressed by the quick turnaround of the process because it was very efficient.

### What is the office atmosphere like?

Everyone was friendly, approachable and very passionate about what they do, and because they all understood the point of the placement programme, I was given plenty of opportunities to learn.

### What do you most enjoy about your role?

First, the rotational aspect – I really enjoyed every element and think it was very effective because it's allowed me to make an informed decision about my future. Lots of my friends joined a programme covering just one area of a business, and now they don't know what they want to do. Second, the level of responsibility – the first day I was training on the till, a few weeks later I was managing a store.

### How has this experience exceeded your expectations?

This was such a huge opportunity for me – at 20, I was auditing stores around the country and reporting back to head office, as well as running a store – it was a real life business experience and it was absolutely fantastic.



**@RateMyPlacement No two days**

**are the same in Lidl UK; there are always unexpected challenges. Irrespective, I thrive off this and look forward to each day.**





# 4th

Reviewed by  
4 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
IT

Number of  
Vacancies: **4**

**Roles Recruiting Into:** Software Implementation, Software Development & IT

**Locations:** Pease Pottage - near Gatwick Airport

**Salary & Benefits:** £17,000 pa, free lunch & parking, 20 days holiday, relocation assistance

## How to apply

**Entry Requirements:** Predicted 2:1 in a related degree, Maths or Physics

**Application Process:** Online Application and Assessment Day



[fb.me/lghthsjob](https://fb.me/lghthsjob)



[@LGHTHS\\_ITjob](https://twitter.com/LGHTHS_ITjob)



[www.rmp.gd/lighthouse](http://www.rmp.gd/lighthouse)

Winners of the 2017 Gatwick Diamond Business Awards in the International Category, we are a specialist Software Development “Microsoft Gold Partner” Company using the latest technology in NET, C#, JavaScript and SQL Server to develop our globally recognised software product, Shopfloor-Online.™

The software is a configurable solution used by manufacturers to increase efficiency and their customer satisfaction. We work in the automotive, food & beverage and packaging sectors with companies such as Nissan, Airbus, United Biscuits (pladis) and Toyota.

Our aim is for our students to have the best possible experience during their time with us, placing them in a challenging environment in which they can take on responsibility and develop skills such as requirements gathering and project management, working on real projects with international customers.

Past placement students agree that one of the best things about our placement programme is that they got to work in a positive and collaborative environment.



## What Christopher thinks...



**Christopher Gilbert**  
**From**  
Loughborough University  
**Studying**  
Computer Science  
**Position**  
Student Project Engineer



TO FIND OUT MORE VISIT

[WWW.RMP.GD/LIGHTHOUSE](http://WWW.RMP.GD/LIGHTHOUSE)

### What was the interview process like?

The interview process was intense and needs plenty of preparation. There was an online test, an aptitude test and an assessment day. As daunting though as the process seemed, the assessment centre and interviews were relaxed.

### How much responsibility do you have?

Just a few weeks after training I was taken on-site to a live factory on a requirements gathering workshop. Since then I have also helped create several high priority sales demos for prospective customers and worked extensively on live customer projects.

***"Lighthouse doesn't shy away from giving responsibility to people who want it and so if you want to learn and do well then you will go far here."***

### What advice would you give to students applying for your role?

The best piece of advice I can give is to be enthusiastic. Lighthouse doesn't shy away from giving responsibility to people who want it and so if you want to learn and do well then you will go far here. Hard-work is recognised and remembered.

### What has been your biggest challenge?

My biggest challenge was working closely with customers. Learning how to communicate effectively with them was completely new to me, especially when trying to explain technical details to non-technical people.

### Describe your biggest achievement?

The customer project I completed while here. I have been involved since the start, from requirements gathering to helping design around problems and implementing the solution. Knowing my work is used every day by real customers is exciting.

### How has this experience exceeded your expectations?

I didn't expect to learn so much on my placement year. Last year I would have been worried about the challenges of third year but I am now completely relaxed and confident about going back to finish my course and achieving a good grade.



@RateMyPlacement Lighthouse has given me the opportunity to learn and grow as a person. I have taken on responsibility throughout the year, travelled abroad and been given challenging and exciting work. Lighthouse have welcomed me and made me feel part of the team.





**MOORE STEPHENS**

**1st**

Reviewed by  
4 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Accountancy**

Number of  
Vacancies: **30**

**Roles Recruiting Into:** Audit, Tax, Corporate Finance, Marketing and more

**Locations:** London, Reading, Birmingham

**Salary & Benefits:** Competitive

### How to apply

**Entry Requirements:** 120 UCAS points, predicted 2:1 in any degree

**Application Process:** Online Application, Numerical Reasoning Test, Video Interview, Assessment Centre



[instagram.com/moore\\_stephens\\_careers](https://www.instagram.com/moore_stephens_careers)



[@msllp\\_careers](https://twitter.com/msllp_careers)



[www.rmp.gd/MooreStephens](http://www.rmp.gd/MooreStephens)

Helping you thrive in your career.

We provide our clients with support and guidance to deal with new risks and opportunities. We ensure they have easy access to the right people, so decisions can be made quickly and confidently.

We have a range of core services, including audit, accounting, tax, risk and systems assurance, corporate finance, restructuring and insolvency, wealth management and disputes analysis. As a Top 10 accounting and advisory network we support a broad range of individuals and entrepreneurs, large organisations and complex international businesses.

For clients who need to expand, we coordinate advice from offices throughout the UK and in more than 100 countries.

As a placement student or intern you won't stop learning. You'll be collaborating on real projects, contributing to the firm with the opportunity to open doors for your future. You'll be one of the team, your ideas will be heard and your work will be valued. You'll receive training and support to ensure you advance. We provide the opportunities – you take them.



## What Natalie thinks...



**Natalie Flintham**  
**From**  
Sheffield Hallam  
University  
**Studying**  
Business Studies  
**Position**  
Marketing and Research  
Assistant

## MOORE STEPHENS

TO FIND OUT MORE VISIT

[WWW.RMP.GD/MOORESTEPHENS](http://WWW.RMP.GD/MOORESTEPHENS)

### What was the application process like?

Very simple, I submitted my CV and cover letter. I was asked to complete a video interview, answering questions about myself and what I knew about the firm. Next was a face-to-face interview and I received a phone call the next day offering me the job!

### What was the interview process like?

The video interview was well structured, each question had a timer on it so you knew how long you could speak for. I also enjoyed my face-to-face interview. The interviewers were very friendly and I felt relaxed - it was more like a conversation.

***"I've enjoyed working on different projects which has allowed me to work in different sectors and work with a variety of people within the firm."***

### What advice would you give to students applying for your role?

The best advice I could give is to remain organised - organising your tasks and understanding how to prioritise your work is so important. Everyone is really friendly so if you have a question they will be there to help.

### How much responsibility do you have?

It is my responsibility to complete tasks ahead of the deadline and report to my manager if I need support. I also help out with a lot of events which I really enjoy. It's great that we have the chance to network with clients and colleagues.

### What do you most enjoy about your role?

I've enjoyed working on different projects which has allowed me to work in different sectors and work with a variety of people within the firm. Certain projects will involve a good amount of responsibility which helps to improve my time management skills.

### What has been your biggest challenge?

My biggest challenge has been to manage my time with my daily workload. I have learnt the importance of analysing each task and understanding the time it will take to complete, before starting, to ensure the deadline will be met.



@RateMyPlacement I loved my

placement at Moore Stephens. Everyone is so friendly and helpful, working here has exceeded my expectations! #greatculture #amazingteam





# 7th

Reviewed by  
17 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Pharmaceutical  
Healthcare**

Number of  
Vacancies: **36**

**Roles Recruiting Into:** Marketing, HR, Clinical Research, Medical Affairs, Comms, Manufacturing and Engineering, IT and more!

**Locations:** UK Wide

**Salary & Benefits:** Competitive Salary and 25 days holiday

## How to apply

**Entry Requirements:** Working towards a 2:1 in any relevant degree

**Application Process:** CV & Cover Letter, Online Test, Phone Interview, Assessment Centre



[fb.me/msdcareers](https://fb.me/msdcareers)



[@MSDintheUK](https://twitter.com/MSDintheUK)



[www.rmp.gd/msd](http://www.rmp.gd/msd)

For more than a century, MSD, a leading global biopharmaceutical company, has been inventing for life, bringing forward medicines and vaccines for the world's most challenging diseases. Today, MSD continues to be at the forefront of research to advance the prevention and treatment of diseases that threaten people and communities around the world.

MSD in the UK offers a wide range of one-year industrial placement opportunities across the Human and Animal Health markets, from manufacturing to business insights and marketing. Regardless of the department you are placed within, we give every individual the opportunity to understand the broader business and form networks across the organisation, as we believe this experience is invaluable.

Your placement will include visits to our sites across the UK and will allow you to take real responsibility, working on critical business tasks alongside a passionate workforce. A placement with MSD equips you for the future through developing your transferable skills. Visit our website to find out more!



## What Samuel thinks...



**Samuel Rhys Johnstone**  
**From** University of the West of England  
**Studying** Marketing  
**Position** Strategic Capabilities Placement Student



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/MSD](http://WWW.RMP.GD/MSD)

### What was the application process like?

Having submitted my CV and Cover Letter to MSD via RateMyPlacement, I was invited to complete two online tests. On the successful completion of these I was invited to a phone interview. This process took two weeks.

***"My role required strong cross-functional working and therefore the opportunity to interact with lots of different people within the organisation."***

### What was the interview process like?

I had a phone interview with the Business Unit Director of Strategic Capabilities and was subsequently invited to an Assessment Centre, split into four sections: ice-breakers, group tasks, interview and presentations.

### What advice would you give to students applying for your role?

I would recommend applying early as the placement scheme is competitive. Ensure to submit a cover letter with your CV, this helps you to stand out during the process and gives you further opportunity to express yourself. Proofread everything! Have friends and family read your CV and cover letter. Research the company in advance, prepare questions and be confident!

### How much responsibility do you have?


Throughout the year, the role has evolved as the capability requirements of the organisation have changed. This led to increasing autonomy and project management responsibility. An example of this is a digital application that I project led from conception to launch, managing stakeholders to ensure a successful delivery.

### What do you most enjoy about your role?

My role required strong cross-functional working and therefore the opportunity to interact with lots of different people within the organisation. Growing my network as a result, has been an invaluable experience that I have thoroughly enjoyed.

### What has been your biggest challenge?

My biggest challenge this year has been prioritisation. It can be difficult, as a placement student, to say 'No' to people. As a result of this, and in saying 'Yes', it can be difficult at times to manage tasks. Throughout the year I have developed in this area and grown in confidence to realise when I am at capacity and to manage people's expectations where appropriate.

 [@RateMyPlacement](#) I couldn't have asked for a better year! Support & development of my skills to help me succeed in the future! [@MSDintheUK](#)





# 10th

Reviewed by  
18 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Banking**

Number of  
Vacancies: **25**

**Roles Recruiting Into:** Wide range of opportunities across Corporate & Investment Banking, Sales & Trading and Corporate Functions

**Locations:** London

**Salary & Benefits:** Competitive

## How to apply

**Entry Requirements:** Min. 300 UCAS points, min. 2:1 in any degree

**Application Process:** Online Application Form, Online Tests, Telephone Interview, Assessment Centre



fb.me/



@



www.rmp.gd/mufg

We are MUFG. With over 350 years of heritage and more than 140,000 employees in 50 countries, we've grown to become one of the top five banks in the world.

Combining our global network and financial strength with a dedication to becoming the world's most trusted financial group, we pride ourselves on exceeding client expectations and building long-term relationships. We support our clients and protect their interests with the highest levels of professionalism and expertise, while also serving society and fostering a sustainable vision for growth.

We're looking for ambitious, driven individuals to join our team, and help us to become the world's most trusted financial group. With graduate schemes and internships available around the world, you will have the opportunity to learn from some of the best experts in the industry.

For more information about our opportunities, our events and how to apply, please go to [www.mufgcampus.com](http://www.mufgcampus.com). And if you want a truly balanced view from our people, visit our blog.



## What Rachael thinks...



**Rachael Solway**  
**From**  
Loughborough University  
**Studying**  
International Economics  
Bsc (Hons)  
**Position**  
Analyst (Capital Markets  
Group)



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/MUFG**

### What was the interview process like?

The internship interview process was daunting, but everyone I met throughout the recruitment day made me feel comfortable. There were challenging questions, but these were just to demonstrate your ability rather than catch you out.

### How much responsibility were you given?

The internship was structured well and my rotations were very well suited. I was given responsibility from the outset which was great because you felt as though you were adding value immediately. Having responsibility can be stressful at the beginning, but communication is vital for you to succeed.

***"The experience has exceeded my expectations in the form of exposure to senior management."***

### Where has your experience exceeded your expectations?

The experience has exceeded my expectations in the form of exposure to senior management. As a 2nd year university student, you would never expect to sit down and have lunch with the CEO of a major investment bank within three weeks of starting!

### What advice would you give to someone applying for your role?

Be communicative, determined and motivated. It is also important to stay humble and be a team player.

### What has been your biggest challenge?

My biggest challenge has been my confidence; a new role can be overwhelming for any new graduate. Asking for feedback, the good and the bad, ensures you settle in smoothly and feel more comfortable/confident in your own work.

### What did you most enjoy about your role?

I enjoy many things about my role; I am able to work with many different teams and products, utilising my communication skills, providing analysis and following the market. Importantly, I feel like a valued member of the team; seeing your work being used in senior meetings is particularly rewarding.



@RateMyPlacement The programme at MUFG has been invaluable; providing daily opportunities, challenges & support to help me showcase my skills #rewarding





# 44th

Reviewed by  
3 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**R&D, Manufacture,  
Sales, Marketing**

Number of  
Vacancies: **100+**

**Roles Recruiting Into:** Business Operations  
& Logistics, Eng, Tech, Sales & Marketing,  
Communications, Finance and Legal

**Locations:** Nationwide

**Salary & Benefits:** Varies depending on location  
of role

## How to apply

**Entry Requirements:** Applicable to complete a 1  
Year Placement as part of your degree

**Application Process:** Varies depending on role



fb.me/NissanUK



@



www.rmp.gd/nissan

Are you hard-working and driven by success? If so, we want to hear from you. As a world leader Nissan has an established presence in the UK covering Design, Research & Development, Manufacturing and Sales & Marketing. Our programmes are designed to give you hands-on experience, working on multi-million pound projects all over the world.

Regardless of your degree subject, if you are ambitious and willing to learn, then a place with Nissan may be for you. We offer real work, in real jobs, through real opportunities. Our 1 Year Placements are a great chance to take theory and put it into practice in a fast-paced, exciting environment. Our students are a source of new ideas, working methods and technologies to keep us at the cutting edge of our industry. A placement scheme is an opportunity to open your eyes to career opportunities and the world of work, which can ultimately lead to higher grades when completing your degree. Prove yourself and this could be the start of a brilliant career!



## What Molly thinks...



**Molly Guy**  
**From**  
University of Manchester  
**Studying**  
BSc Management  
(Marketing)  
**Position**  
Events and Retail  
Marketing Coordinator



TO FIND OUT MORE VISIT  
**WWW.RMP.GD/NISSAN**

### How much responsibility do you have?

I have been given a great amount of responsibility. I was able to manage my own projects, most notably the running of the Nissan Innovation Station at The O2, alongside organising and hosting reward evenings for 40 people including our Managing Director.

### What advice would you give to students applying for your role?

The most important part of my role is being able to present yourself and work well with others. You don't need to know everything about marketing when you apply, just be willing to learn and be an active member of the team.

***"You don't need to know everything about marketing when you apply, just be willing to learn and be an active member of the team."***

### What do you most enjoy about your role?

My role is incredibly diverse, I enjoy working on different projects weekly with various teams across the business and agencies. Moreover working across two marketing disciplines has allowed me to develop a broad skill set.

### What has been your biggest challenge?


It can be difficult working as part of two teams and with many different agencies. You will have varying tasks and projects at one time so need to be organised, able to multitask and prioritise in order to meet deadlines and expectations.

### Describe your biggest achievement.

My biggest achievement was the general overall management of the Nissan Innovation Station, specifically overseeing the refurbishment in November and exceeding our yearly Key Performance Indicator of 3.7% footfall by achieving 4.14%.

### What is the office atmosphere like?

The atmosphere is incredibly friendly and vibrant as there is always a lot going on but everyone is there to help. Working in the Marketing Communications department you also get a good experience of the corporate head office and the agency offices.

 @RateMyPlacement I have had the best placement year at Nissan Motor GB. The team were incredibly supportive and I have been lucky enough to work on projects that allowed me to travel even to different countries #innovationthatexcites





## GREAT MINDS AND GOOD TIMES



# 30th

Reviewed by  
6 students

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**FMCG**

Number of  
Vacancies: **10**

**Roles Recruiting Into:** IT, Finance, Customer Marketing, Commercial, HR, Corporate Communications, Marketing, Digital & Operations

**Locations:** London

**Salary & Benefits:** £16,000, 25 days holiday, gym, travel loan, staff shop allowance

### How to apply

**Entry Requirements:** 2:1 degree, 300 UCAS points, availability to work for 12 months

**Application Process:** Online Application, Telephone Interview, Assessment Centre



[instagram.com/PernodRicardUK](https://www.instagram.com/PernodRicardUK)



[@PernodRicardUK](https://twitter.com/PernodRicardUK)



[www.rmp.gd/pernodricard](http://www.rmp.gd/pernodricard)

Pernod Ricard UK is part of Group Pernod Ricard, number two in the global Wines and Spirits industry.

We are responsible for the sales, marketing and distribution of the Group's leading premium spirits, wines and champagnes in the UK, including Absolut, Jameson, Chivas, The Glenlivet, Plymouth Gin, Monkey 47, Malibu, Perrier-Jouët, Kahlúa, Beefeater and Campo Viejo to name a few!

Each year we look to recruit a number of undergraduates with flair and motivation to join our Bright Futures Placement Programme. The programme offers invaluable business experience gained through taking real responsibility for a meaningful role. In our world class organisation you'll work with our portfolio of global brands in a really exciting, fun and sociable industry.

Our people are our greatest assets and we have a fantastic team characterised by their commitment, creativity and innovation. Join us and bring your passion to a placement year with Pernod Ricard UK and we'll certainly provide you with the opportunity to develop your career and become part of our global success story!



## What Lauren thinks...



**Lauren Watkins**  
**From**  
University of Bath  
**Studying**  
Politics with Economics  
**Position**  
Human Resources  
Executive Intern

### What was the interview process like?

The process was challenging yet rewarding – it involved a telephone interview, assessment centre and final assessment centre and interview. The process helped me gain a better understanding of the role and culture of the company.

### How much responsibility do you have?

I have a great deal of responsibility in the team. My role is split equally between Learning and Development and HR, which has provided me with the opportunity to manage my time and independently deliver on tasks. This includes generating monthly HR starters and leavers reports, organising company inductions and even running my own Learning and Development inductions for new joiners.

***“Draw on your previous experience and skills obtained and try to apply them to the placement here.”***

### What advice would you give to students applying for your role?

Research the company and industry well and try to gain a good insight into the department and role you have applied for. Draw on your previous experience and skills obtained and try to apply them to the placement here to show how you could excel in this role.



TO FIND OUT MORE VISIT

[WWW.RMP.GD/PERNODRICARD](http://WWW.RMP.GD/PERNODRICARD)

### What do you most enjoy about your role?

I love being split between Learning and Development and HR. Being in two different sections of HR has given me a great understanding of HR as a whole as well as providing me with a lot of flexibility in my day-to-day work life, ensuring that two days are never the same.

### What has been your biggest challenge?

The biggest challenge was to adjust to corporate life as you must be organised, interact with a lot of different characters, have attention to detail and understand the organisation. However, the more I settled into my role the smaller these challenges became.

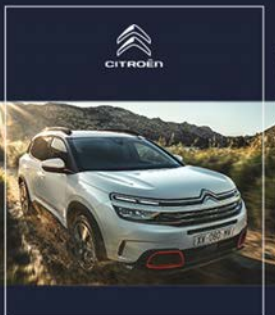
### Describe your biggest achievement?

Creating, designing and updating ‘In the KNOW’. ‘In the KNOW’ is our monthly HR magazine which we use to inform employees of the HR latest information. I felt extremely proud when it first launched, and with the positive feedback it received.



@RateMyPlacement My placement at @PernodRicardUK gave me a great understanding into the working world which I'll no doubt take forward with me at uni and in my future career.





# 50th

Reviewed by  
3 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Automotive  
Manufacturer**

Number of  
Vacancies: **6**

**Roles Recruiting Into:** Commercial, Finance, HR

**Locations:** Coventry

**Salary & Benefits:** £16,980, 26 days holiday,  
Onsite Gym, Employee car scheme

## How to apply

**Entry Requirements:** Predicted 2:1 in relevant degree, 5 GCSE's A-C grade, including Maths and English

**Application Process:** Online Application, Online Testing, Telephone Interview, Assessment Centre.



[fb.me/PSAGroupUKCareers](https://fb.me/PSAGroupUKCareers)



@



[www.rmp.gd/psa](http://www.rmp.gd/psa)

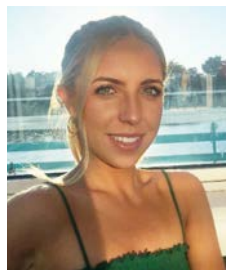
Peugeot, Citroën and DS are three of the most respected brands in the motor industry and we have the accolades to prove it. We've won everything from the 'Best Large SUV' for the Peugeot 5008 SUV at the 2018 *What Car? Awards* to the success of the Peugeot 3008 SUV, which was voted 'Car of the Year' in 2017. This year is an exciting time for us with the launch of the DS 7 Crossback and at the end of this year we will see the new stylish Citroën C5 Aircross SUV.

Groupe PSA's strategy for 2016 to 2021 aims to make the group a global car manufacturer on the cutting edge of efficiency and a provider of mobility services favoured by its customers. Driven by the 'Push to Pass' profitable organic growth plan, this strategy is underpinned by three levers; the digital transformation of the group, the internal performance culture and corporate social responsibility.

Please use the site links to find out more and apply today!



## What Lauren thinks...



**Lauren Tomkins**  
**From**  
University of Leeds  
**Studying**  
BA Management  
**Position**  
HR Industrial Placement

### What was the application process like?

The application process was clear and simple. I completed online applications and testing, a phone interview and an assessment centre. I secured my placement before Christmas allowing me to relax and focus on my academic studies for the remainder of second year whilst others were still looking for placements.

### How much responsibility do you have?

From the start, I have been treated as a proper member of the team and given responsibility of projects and tasks to manage. All the team have been incredibly supportive throughout the year, offering guidance and advice when needed. I feel that the company really value your input and contribution.

***"From the start, I have been treated as a proper member of the team and given responsibility of projects and tasks to manage."***

### What do you most enjoy about your role?

I have really enjoyed the variety of my role and having the opportunity to get involved with a number of projects taking place throughout the year. I have gained an insight into all aspects of Corporate

**PSA**  
GROUPE

TO FIND OUT MORE VISIT

**WWW.RMP.GD/PSA**

HR including Employee Relations, Communications, Reward and Talent and Development to broaden my HR knowledge and gain an understanding on the career path I would like to take.

### What is the office atmosphere like?

The company has a hot-desking policy giving you the opportunity to move around the team on a daily basis, which I found made settling in and getting to know my colleagues much easier.

### What activities are there outside of work?

There was only a small number of placement students on my placement year but the company also have a number of apprentices and graduates and we all met up outside of work. The social committee organise events throughout the year including the Christmas Party and summer social event giving you the opportunity to network with colleagues across the company.



**@RateMyPlacement** My year at PSA Groupe has been better than I could have imagined and I have gained invaluable experience in a professional environment.





# 11th

Reviewed by  
8 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
IT

Number of  
Vacancies: **16**

**Roles Recruiting Into:** Software Engineering, UX Design, Sales and Marketing

**Locations:** Cambridge

**Salary & Benefits:** £380 per week

## How to apply

**Entry Requirements:** Undergraduate studying for a relevant degree

**Application Process:** Apply directly through our website or contact Alanah.chapman@red-gate.com



[fb.me/RedGateSoftwareTools](https://fb.me/RedGateSoftwareTools)



[@redgatecareers](https://twitter.com/redgatecareers)



[www.rmp.gd/redgate](http://www.rmp.gd/redgate)

Redgate is the leading provider of software for professionals working on the Microsoft data platform.

We help over 800,000 people in every type of organization around the world, from small and medium sized businesses to 91% of companies in the Fortune 100.

Our SQL Toolbelt helps users implement DevOps best practice for their databases, easily monitor database performance, and improve team productivity.

We do all this by investing heavily in making our software intuitive to use even though we're solving complex customer problems – something we call ingeniously simple.





We're looking for 16 interns to join us for 10 weeks, starting July 2019

3

**UX Design**

Help us design great software

2

**Marketing**

Help us market great software

7

**Software Engineering**

Help us build great software

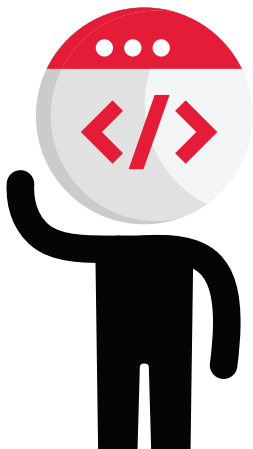
4

**Sales**

Help us sell great software

Find out more

[\*\*www.red-gate.com/intern\*\*](http://www.red-gate.com/intern)



"I was coding on real codebases by day two! I've been trusted to get on and do good work, with help and support as and when I've needed it."

**Matt Harrison**

Software Engineering Intern





# 39th

Reviewed by  
7 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Financial Services**

Number of  
Vacancies: **10**

**Roles Recruiting Into:** Audit, Business Tax,  
Forensic Services

**Locations:** Nationwide

**Salary & Benefits:** Competitive salary

## How to apply

**Entry Requirements:** 300 UCAS points and to  
be predicted 2:1 in any degree

**Application Process:** Online Application,  
Assessment Centre and Interviews



fb.me/



@SmithWilliamson



www.rmp.gd/smithandwilliamson

Smith & Williamson is a leading independently owned financial services firm combining an accountancy practice, investment management arm and a private bank.

We provide award-winning services to individuals, corporates, professional practices and non-profit organisations. The breadth of services we offer as a firm is unparalleled and makes us unique in the industry.

To provide the service our clients expect, we know our trusted business advisers need an empowering and supportive work environment. With 13 UK offices and a global reach through membership of Nexia International, we're big enough to be competitive. Yet our size means you'll be part of a friendly, enthusiastic team – and get to know colleagues across the firm.

Your career is our future. That's why we are committed to developing trusted business advisers who can really fulfil our clients' potential. Join us and you'll see just why we can offer you everything you would expect from your career, but more.



## What Sophie thinks...



**Sophie Kelly**  
**From**  
Durham University  
**Studying**  
Biology and Chemistry  
**Position**  
Trainee in Business Tax



TO FIND OUT MORE VISIT

[WWW.RMP.GD/SMITHANDWILLIAMSON](http://WWW.RMP.GD/SMITHANDWILLIAMSON)

### What do you most enjoy about your role?

I wanted to do something finance based that would still allow me to use the soft skills I developed while studying for my degree. Corporate tax caught my interest around the time I was applying because there was a lot about it in the news. Accountancy has a reputation for being separate from the world and, until I started looking into it, I hadn't realised how connected it is to what's happening in the media, in politics and in all businesses. The work changes a lot as each new budget is released; it's never stagnant. It's nice to know that you're doing something that's very relevant.

***"My communication skills have definitely improved, given both the team environment and client-facing aspects of the job."***

### What was the interview process like?

Due to the nature of the questions you have to answer, I found it very difficult to get my character across. At the same time, I was very aware of who I was up against and conscious that I needed to make an impression. As you get further along in the application process, you become more attached to whichever firm you've applied to, but it's important not to let rejection hurt too much.

### How much responsibility do you have?

Each of our clients has a dedicated team working for them, typically made up of a trainee, manager and partner. As a first-year trainee I assist with the tax compliance process and also get involved with ad-hoc advisory projects. My responsibilities and involvement will increase in line with my level of experience. What's great about Smith & Williamson is that our Business Tax department isn't segregated, so I get to experience working for all types of clients and gain a real breadth of knowledge and training as a result.

### Describe your biggest achievement.

My communication skills have definitely improved, given both the team environment and client-facing aspects of the job. Good communication with your manager is also essential because, as a trainee, you will need to ask for clarification and help. Time management is fundamental, especially during exam time as you need to be able to do your job while revising – you can't let anything slip by the wayside.



@RateMyPlacement the opportunities

I have gained at Smith & Williamson so far are invaluable, and are really helping me to develop and progress in my career! #greatexperience





# TOYOTA 20th

Reviewed by  
4 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Marketing & Sales**

Number of  
Vacancies: **10**

**Roles Recruiting Into:** Various business-related roles, including Marketing, Social Media, Finance & Press/PR

**Locations:** Epsom, Surrey

**Salary & Benefits:** £17,500, 25 days hols, car scheme, on-site gym, sport/social club

## How to apply

**Entry Requirements:** Undertaking student placement as part of undergraduate degree

**Application Process:** Online Application, CV & Cover Letter, Ability Tests, Interview with line manager



[fb.me/toyotauk](https://fb.me/toyotauk)



[@ToyotaGB](https://twitter.com/ToyotaGB)



[www.rmp.gd/toyota](http://www.rmp.gd/toyota)

Join us, and make a real difference!

We look after sales, marketing, after-sales and customer relations nationwide for Toyota and Lexus brand vehicles.

As makers of the best-known hybrid car, the Prius, and new hydrogen-powered Mirai, we have a clear environmental vision. We work closely with Kew Gardens to make our site sustainable, bio-diverse and home to a range of native wildlife, whilst always looking for ways we can do even more.

At our head office, near Epsom, Surrey, our team of c.400 people work to co-ordinate our main operations and support the national network of c.200 Toyota & 50 Lexus centres, as well as specialist fleet centres dealing exclusively with commercial customers.

You will be doing work that directly impacts our success. Our students often say they did not expect to have so much responsibility – but they love it! We think it's important to make the most of your placement – so if there's a project or event that you are interested in, get involved!



## What Hannah thinks...



**Hannah Hart**  
**From**  
Bournemouth University  
**Studying**  
BA (Hons) Business  
Studies with Marketing  
**Position**  
Placement Student, CSR  
& Environmental Affairs

### What was the interview process like?

The application process required an updated CV and covering letter, online psychometric test, and subsequent interview with your prospective manager. This was a very enjoyable process with great feedback and opportunities to ask questions throughout.

### How much responsibility do you have?

It was clear from the start that I didn't need to worry about a lack of responsibility. Being entrusted to take ownership of projects and manage them in their entirety is something that I have thrived upon throughout my placement year.

***"The office atmosphere has largely contributed to the enjoyment of my year. I was shocked at how friendly and supportive everyone is."***

### What advice would you give to students applying for your role?

The best advice that I would give to students applying for the role is to ensure they spend enough time checking their CVs and covering letters to ensure there are no spelling or grammar mistakes.

# TOYOTA

TO FIND OUT MORE VISIT

[WWW.RMP.GD/TOYOTA](http://WWW.RMP.GD/TOYOTA)

### What do you most enjoy about your role?

The aspect of my role that I have enjoyed the most is getting involved with our local community, supporting them with the great work they are doing for those in need and less-fortunate. It has been the most rewarding part of my role.

### How has this experience exceeded your expectations?

I was concerned when starting my placement that I would feel like a "student". This has not been the case at all, and I have been provided with many other opportunities to get involved in all aspects of the company.

### What is the office atmosphere like?

The office atmosphere has largely contributed to the enjoyment of my year. I was shocked at how friendly and supportive everyone is, even those in other departments. It's a very fun place to work, with a healthy balance of hard work and laughter.



@RateMyPlacement Fantastic

year at @ToyotaGB – I've learned so much, had loads of fun & made great connections. Hope I get the grad scheme! #awesomeplacement #mycareerstartshere #abetterme #alwaysabetterway #amazinginmotion





# 26th

Reviewed by  
12 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Travel Technology**

Number of  
Vacancies: **20**

**Roles Recruiting Into:** Business Support & Analysis, Data Analytics, Finance, Human Resources, Digital/Marketing

**Locations:** Langley, Berkshire UK

**Salary & Benefits:** £17,300, subsidised canteen, 25 days holidays, bonus

## How to apply

**Entry Requirements:** Predicted 2:1 in any degree

**Application Process:** Online Application, Video Statement and Assessment Centre



[fb.me/TravelportGlobal](https://fb.me/TravelportGlobal)



[@Travelport](https://twitter.com/Travelport)



[www.rmp.gd/travelport](http://www.rmp.gd/travelport)

Travelport is the world's only true Travel Commerce Platform, focused on providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry. We're listed on the New York Stock Exchange (TVPT). Our platform enables travel providers, travel agencies, corporations and developers to search, share, buy and sell travel. This increases profitability and drives commercial success for every customer in our B2B travel network.

With a presence in over 170 countries, our platform facilitates travel commerce by connecting the world's leading travel providers, such as airlines and hotel chains, with online and offline travel buyers.

Travelport enables real time access to fares from approximately 400 airlines globally, including lowcost carriers and flagship carriers such as British Airways and Delta Air Lines. In addition, it provides the inventory of over 650,000 unique hotel properties, over 35,000 car rental locations, cruiseline and tour operators and major rail networks.



## What Fraser thinks...



**Fraser Ritchie**  
**From**  
University of Reading  
**Studying**  
BSc Economics &  
Finance  
**Position**  
Finance Analyst



TO FIND OUT MORE VISIT

[WWW.RMP.GD/TRAVELPORT](http://WWW.RMP.GD/TRAVELPORT)

### What was the application process like?

I liked the process. It didn't incorporate too many stages and I felt like I had the opportunity to display all my abilities. I liked the setup of the assessment centre and the opportunity to learn more about Travelport from the current interns and managers.

### What advice would you give to students applying for your role?

Be open and ready to learn. Take on tasks which will challenge you, remember there are always people around to help. Also remember that you will not know everything at first and you will make mistakes.

***"The work I do and the responsibility I get. I feel like I add value to my team."***

### How much responsibility do you have?

I like the amount of responsibility I have. There are a number of reports that I own and am responsible for completing each month. I also own an SOX control for the close call process.

### What do you most enjoy about your role?

The work I do and the responsibility I get. I feel like I add value to my team. In addition, I really enjoy working with my team, they're great!

### What has been your biggest challenge?

Year-end and preparing for the new year, included fixing reports from Cognos systems and ensuring the excel files are working properly, whilst undergoing normal year-end reporting. Yes, a challenge but at the same time one of my highlights of the year!

### How has this experience exceeded your expectations?

I have loved every moment of my experience at Travelport. It has definitely surpassed my expectations and I have gained everything I wanted from this experience and then some!

### What activities are there outside of work?

The occasional team events and lunches. There is also social club. In addition, we as an intern group organise after-work and weekend activities.



[@RateMyPlacement](#) I have loved every moment of my internship @ Travelport. It has definitely surpassed my expectations and I have gained everything I wanted from the experience and then some!  
[#lifeattravelport](#) [#lovedit](#)





# 2nd

Reviewed by  
7 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Travel & Tourism;  
Business Studies**

Number of  
Vacancies: **9**

**Roles Recruiting Into:** Commercial (Product Planning & Trading), Cruise, Crystal Ski and E-Commerce

**Locations:** Outer London

**Salary & Benefits:** £17,000, 25 days holiday, travel benefits, gym discount and graduate employment opportunities

## How to apply

**Entry Requirements:** 300 UCAS points

**Application Process:** Online Application, Numerical Test, Telephone Interview and Assessment Centre



[fb.me/TUIUKPlacement](https://fb.me/TUIUKPlacement)



[@TUIUK\\_Placement](https://twitter.com/TUIUK_Placement)



[www.rmp.gd/tui](http://www.rmp.gd/tui)

TUI UK & Ireland is part of TUI Group, the world's number one integrated tourism business operating in 180 countries. As well as being a market leader with well-known holiday brands (including Crystal Ski and First Choice), we're a FTSE 100 company which means we have to make sure we're always one step ahead of the competition.

What to expect from an award-winning placement scheme with us? You'll be joining either our Head Office, which is conveniently located near to London Luton Airport, or our Surbiton office. Working in the travel industry is exciting and dynamic and our office environment reflects this perfectly. Our placement students often comment on the culture within TUI; everyone here is hugely passionate about our products and we work together to deliver exceptional travel experiences to our customers. This creates a real buzz in the office - after all, what product is more exciting to work with than a holiday?

It goes without saying that we think our placement scheme is one of the best. And we're pleased to say that we're not alone.



## What Christian thinks...



**Christian Harper**  
**From**  
University of Leeds  
**Studying**  
BA Geography  
**Position**  
Trading Assistant



TO FIND OUT MORE VISIT  
[WWW.RMP.GD/TUI](http://WWW.RMP.GD/TUI)

### What advice would you give to students applying for your role?

Do your research! Having a bit of an understanding about TUI and the holiday industry before you apply is very useful in the application process. It's also important to be yourself and show the interviewers that you're passionate about travel.

### How much responsibility do you have?

I have the same level of responsibility as all the other Traders in my team and I am responsible for monitoring the bookings for my resorts including Cyprus and Morocco, to ensure we fill all our planes and hotels at the best possible margin.

***"I also love being the expert on a particular destination; it's really rewarding as your insight is valued heavily by the managers."***

### What do you most enjoy about your role?

Seeing the payoff from the decisions I make, when you put a lot of work into a resort, feels amazing. I also love being the expert on a particular destination; it's really rewarding as your insight is valued heavily by the managers.

### What has been your biggest challenge?

The biggest challenge for me was learning how to use the systems and reports. It was quite a lot to take in during the first couple of months but I had so much support and training which made it a lot easier.

### What is the office atmosphere like?

It's very relaxed and friendly; everyone works so closely as a team you never feel like you're left to do anything on your own. It's also a lot of fun in the office; I work in quite a young team and have made so many good friends since I've been here.

### How promising are the graduate prospects?

There are different graduate schemes offered by TUI or you might get the opportunity to come back into a permanent role after you graduate, both can be secured before you leave but the connections you make during the year make it even easier to come back.



[@RateMyPlacement](https://twitter.com/RateMyPlacement) My year at TUI has given me so many amazing memories. I've met some great people and I can't wait to come back after I've graduated!





# 38th

Reviewed by  
10 students

## Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

## What you need to know

Industry Focus:  
**Telecommunications,  
Media**

Number of  
Vacancies: **25**

**Roles Recruiting Into:** Finance, People (HR),  
Virgin Media Business & Engineering

**Locations:** Hook near Reading, Birmingham,  
Manchester and Hammersmith

**Salary & Benefits:** £18,000 + company benefits

## How to apply

**Entry Requirements:** Varies by scheme, see  
website for details

**Application Process:** Varies by scheme, see  
website for details



[instagram.com/vmgradsandinterns](https://www.instagram.com/vmgradsandinterns)



[fb.me/virginmediajobs](https://fb.me/virginmediajobs)



[@VirginMediaJobs](https://twitter.com/VirginMediaJobs)



[www.rmp.gd/virginmedia](http://www.rmp.gd/virginmedia)

Virgin Media is part of Liberty Global plc, the world's largest international cable company. Serving 5.9 million cable customers and 3.1 million mobile subscribers across the UK and Ireland, we help to connect people and enable them to experience the endless possibilities of the digital world. Across the UK and Ireland, we offer four multi-award winning services – broadband, TV, landline and mobile – and are in the process of growing all aspects of the business so we can connect more of our customers to the things and people they care about.

We are looking for the future leaders and experts who can help us stay ahead of the game. In return, our interns will be put right at the heart of the business – dialling up their strengths, stretching and challenging the norm and broadening their knowledge of the company and the telecoms industry. Whether a candidate sees their future in finance, engineering or another exciting area of Virgin Media, every intern will gain the relevant knowledge, skills and experience they need to supercharge a successful career.

So, why not join Virgin Media – one of the world's most exciting companies – kick start your career, and make good things happen.



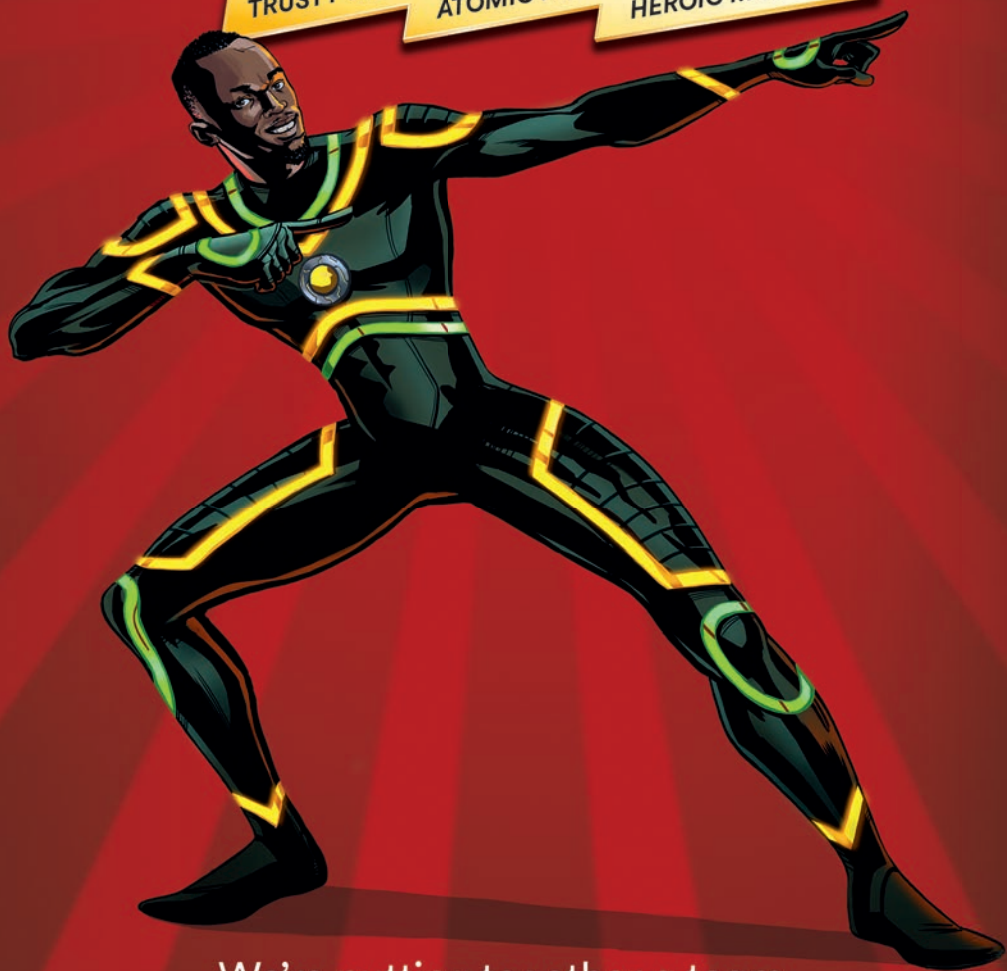


# START A SUPER CAREER

TRUSTY SIDEKICKS

ATOMIC REWARDS

HEROIC MOMENTS



We're putting together a team...

Discover our graduate programmes at [virg.in/graduates](http://virg.in/graduates)



# THE Top 10 Small To Medium-Sized Undergraduate Employers 2018 - 2019

 ProspectSoft

**Winner 222**

 AKKROO

**Finalist**

 **Canon**  
CANON MEDICAL RESEARCH EUROPE LTD.

**Finalist**

 **ceres**  
energy

**Finalist**

 **egress**

**Finalist**

**Ghyston**

**Finalist**

 **Golfbreaks.com**

**Finalist 220**

 **TLC Marketing Worldwide**  
Since 1954

**Finalist**

 **sparx**

**Finalist**

 **tekever**

**Finalist**

***"It's wonderful to see the Top Small to Medium-sized Undergraduate Employers expanding. Work experience available with SME's can provide more entrepreneurial opportunities to students which is often very different to those with larger corporates"***

Ali Lindsay, Co-founder,  
**RATEMYPLACEMENT**









## Golfbreaks.com FINALIST

### Opportunities available

Placement  
Years

Summer  
Internships

Short-term  
Insights

### What you need to know

Industry Focus:  
**Travel & Tourism,  
Leisure, Sports**

Number of  
Vacancies: **20**

**Roles Recruiting Into:** Sales, Customer Service, Finance, Marketing and IT

**Locations:** Windsor, Berkshire

**Salary & Benefits:** Competitive salary, 20 days holiday + bank holiday, company social events, venue visits

### How to apply

**Entry Requirements:** Committed, enthusiastic team players with a desire to 'make a difference'

**Application Process:** Apply via our website



[fb.me/Golfbreakscom](https://fb.me/Golfbreakscom)



[@golfbreaks](https://twitter.com/golfbreaks)



[www.rmp.gd/golfbreaks](http://www.rmp.gd/golfbreaks)

Golfbreaks.com, one of the world's largest and longest established golf travel companies, was formed in 1998 by Chief Executive, Andrew Stanley, and organises golf breaks, holidays and tournament experiences for over 230,000 golfers annually at over 2,500 resorts and golf courses in the UK, Europe and Worldwide.

Golfbreaks.com prides itself on an unwavering commitment to developing employees and has had an Investors in People accreditation since 2006. In 2015, the company was awarded the Gold standard for the 2nd time, joining the top 7% of accredited UK organisations. In 2016 we were voted Top Small to Medium-sized Undergraduate Employer at The National Undergraduate Employability Awards.

As a medium-sized business, we offer students direct exposure to all aspects of the company, this makes it the perfect environment for a student to thrive and return to university with invaluable experience. Historically 25% of students who excelled during their placement year have been offered the opportunity to return to a permanent position upon graduation.



## What Ellie thinks...



**Ellie Miles**  
**From**  
Bournemouth University  
**Studying**  
Sports Psychology  
**Position**  
UK Travel Consultant

# Golfbreaks.com

TO FIND OUT MORE VISIT

[WWW.RMP.GD/GOLFBREAKS](http://WWW.RMP.GD/GOLFBREAKS)

### What was the application process like?

I found the application process incredibly straight forward. The prompt response from Golfbreaks made it easier to move on to the next stage as it allowed me to prepare for both the interviews and assessment centre.

### What was the interview process like?

The interview process is very transparent and not too complex unlike other companies. Golfbreaks prefer to focus on the individual, their character as well as attributes that would contribute to the job role. This suited me incredibly well!

***"The office atmosphere is one that I hope is mirrored in future companies."***

### What advice would you give to students applying for your role?

Be yourself! When applying for the job, demonstrate who you are as an individual and exhibit why you would be a good fit for the company.

### How much responsibility do you have?

As a student you have the exact same responsibility as the full timers. You are regarded as a high valued employee with the opportunity to make a difference. I was given the opportunity to run my own projects and present ideas to senior members of staff.

### What do you most enjoy about your role?

The ethos and culture is one I hope to continue in all future career aspects. Sales is very black and white therefore you can identify the direct impact your work contributes towards the company and receive financial rewards because of this.

### What has been your biggest challenge?

The biggest challenge I have faced would be learning the art of selling. There is a lot to learn from sales skills, product knowledge and system training, however you have an intense training period at the start of the placement which really helps.

### What is the office atmosphere like?

The office atmosphere is one I hope to mirror in all future companies. It is incredibly positive, vibrant and at times competitive. There is rarely a quiet day and every employee from the students to the Directors are equally as approachable.



@RateMyPlacement What a year!

Better than I ever imagined - the people, the job and the experience has been incredible  
#wishicoulddoitagain





 ProspectSoft

**WINNER**

### Opportunities available

**Placement  
Years**

**Summer  
Internships**

**Short-term  
Insights**

### What you need to know

**Industry Focus:**  
**Software, CRM &  
eCommerce**

**Number of  
Vacancies:** **9**

**Roles Recruiting Into:** Marketing, New Business Sales, Technical Services, Developers

**Locations:** Stokenchurch (Buckinghamshire)

**Salary & Benefits:** £16,900 (13 months), 21 days holiday + bank holidays

### How to apply

**Entry Requirements:** 280 UCAS points, predicted 2:1

**Application Process:** CV & Cover Letter (test for Technical), Telephone Interview, Assessment Centre



[fb.me/ProspectSoftPlacements](https://fb.me/ProspectSoftPlacements)



[@ps\\_placements](https://twitter.com/ps_placements)



[www.rmp.gd/prospectsoft](http://www.rmp.gd/prospectsoft)

ProspectSoft is a UK-based Customer Relationship Management (CRM) and eCommerce SaaS company. They create, develop and sell their solutions to more than 5,000 SME users in the UK and worldwide.

The Prospect 365 platform is designed for SME wholesalers and distributors, and has an unparalleled integration framework to almost any accounting system and partnerships with approved native integration to some of the UK's leading accounting systems, including Sage 50, SAP and Xero. In many businesses, valuable customer information like stock and special pricing is buried inside their accounting systems. Integration enables customers to extract this, making it accessible to the rest of the business.

Each year, ProspectSoft invest heavily in recruiting, training and developing placements. 64% of the team were once placement students, 8 of which are now in management or Director positions.

In 2018, ProspectSoft were crowned "Best Small to Medium-sized Undergraduate Employer" at RateMyPlacement's NUE Awards for the sixth time!



## What Jessica thinks...



**Jessica Marshall**  
**From**  
Bath Spa University  
**Studying**  
Business and  
Management  
**Position**  
Marketing Assistant



TO FIND OUT MORE VISIT

[WWW.RMP.GD/PROSPECTSOFT](http://WWW.RMP.GD/PROSPECTSOFT)

### What was the application process like?

I applied on ProspectSoft's Placement site with my CV & cover letter. Next, it was a telephone interview & assessment centre. Throughout the process, you get regular email updates on your application status.

### What was the interview process like?

Booking my telephone interview was easy. They sent a link to book in a time for the call that suited me. This felt nicer than being called on the spot asking for your availability! The assessment centre was a good balance of group and individual tasks.

***"Every day was so varied. In Marketing, I was able to get involved in such a range of projects which really challenged me."***

### What has been your biggest challenge?

Improving my telephone etiquette was a big challenge. At first, I was terrified to answer the phone and stumbled over my words. But as time progressed, I answered the phone more confidently, enabling me to better resolve customer and prospect queries.

### What advice would you give to students applying for your role?

Be yourself! It's great to see your real personality. Set out to be a motivated, hardworking placement student as you're not expected to know everything at the beginning, but showing a true willingness to learn will get you far.

### How much responsibility do you have?

Early into my placement year, I was given the responsibility to recruit next year's Sales & Marketing students. I was also responsible for managing ProspectSoft's social media platforms, and got involved in design, copywriting and events.

### What do you most enjoy about your role?

Every day was so varied. In Marketing, I was able to get involved in such a range of projects which really challenged me in different ways. Going back to university with such a wealth of knowledge on various aspects of Marketing is an amazing feeling!



@RateMyPlacement My placement at @PS\_Placements has given me so much more than I could've ever expected! I've been really hands on with Marketing, getting involved in a range of projects and developing my skills #BestPlacement



# COMPANY INDEX

Here is a list of all the companies that feature in this guide. Next to each company we've included their position in the Top 100, Top 50 or Top 10 table and the page you can find their profile on.

## THE TOP 100 UNDERGRADUATE EMPLOYERS 2018 - 2019

Company	Position	Page	Company	Position	Page
Accenture	69	68	GSK	47	118
Aldi	63	70	Handelsbanken	92	120
Allen & Overy	14	72	HSBC	31	122
American Express	24	74	IBM	29	124
BAE Systems	57	76	Intel	25	126
Bank of America Merrill Lynch	4	78	Johnson & Johnson	88	128
Barclays	12	80	KPMG	27	130
BDO	48	82	L'Oréal	44	132
Bloomberg	7	84	Laing O'Rourke	93	134
BMW Group	66	86	Lloyds Banking Group	46	136
Caterpillar	84	88	Lubrizol	56	138
Centrica	40	90	Microsoft	18	140
CMS	2	92	Nomura	38	142
Credit Suisse	61	94	PwC	11	144
Cummins	49	96	RBC	37	146
Cushman & Wakefield	35	98	RPC	55	148
Deloitte	41	100	SAP	59	150
E.ON	85	102	Savills	8	152
Eaton	64	104	Schlumberger	86	154
Enterprise Rent-A-Car	36	106	Shoosmiths	80	156
Expedia Group	6	108	Siemens	50	158
FCA	70	110	TJX Europe	87	160
GE	82	112	UBS	10	162
Goldman Sachs	1	114	Vauxhall	98	164
Grant Thornton	30	116	The Walt Disney Company	71	166



# THE TOP 50 MEDIUM-SIZED UNDERGRADUATE SCHEMES 2018 - 2019

Company	Position	Page
Air Products	8	170
Autodesk	36	172
Barnett Waddingham	3	174
British American Tobacco	23	176
BSH	31	178
Cognito iQ	25	180
Computacenter	17	182
EDF Trading	47	184
Gist	46	186
Groupe SEB	6	188
Lidl	34	190

Company	Position	Page
Lighthouse Systems	4	192
Moore Stephens	1	194
MSD	7	196
MUFG	10	198
Nissan UK	44	200
Pernod Ricard UK	30	202
PSA Groupe	50	204
Redgate	11	206
Smith & Williamson	39	208
Toyota GB	20	210
Travelport	26	212
TUI	2	214
Virgin Media	38	216

# THE TOP 10 SMALL TO MEDIUM-SIZED UNDERGRADUATE EMPLOYERS 2018 - 2019

Company	Position	Page
Golfbreaks	Finalist	220
ProspectSoft	Winner	222



# NOTES

[illegible]



# THANK YOU

Thank you for taking the time to look through **Your Guide to Placements, Internships & Insights**. We hope you had as much fun reading it as we did putting it together. Our mission is to inspire young people to take the first steps in their careers.

Your career is just that - yours. Make the most of the information that is out there so that you can enjoy a fulfilling career that's right for you.

We'd like to thank all of the students who've submitted reviews to **RateMyPlacement.co.uk** and all of the innovative companies who have contributed to this guide.

All that remains for us to say is, regardless of which career path you choose, good luck with your search!

The RateMyPlacement team.





BRING  
EVERYTHING  
YOU ARE.  
BECOME  
EVERYTHING  
YOU WANT.



Find yourself working at SAP  
[sap.com/careers](https://sap.com/careers)

